# SAP SUCCESSFACTORS ENCYCLOPEDIA

for Supervisors

**SAP SuccessFactors** 



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# **WELCOME MESSAGE**

To our PMGM Pioneers:

Thank you for participating in the SuccessFactors PMGM pilot.

State Civil Service (SCS) is excited to partner with the Department of Administration and the Office of Technology Services to bring you a new online Continuous Performance Management System (CPM). This endeavor is the result of years of collaboration, planning, and hard work.

Pilots are a great opportunity for us to learn best practices and identify pain points and bottlenecks in the system. We invite you to collect and share your feedback and experiences with us throughout the pilot so that we can optimize the system for statewide launch.

As we go through the pilot, we would like to point out that not all parts of the system are completely fine-tuned. Competencies, for example, are a meld of the existing SCS Competency library and the Success Factors library. Throughout the next year we will be refining the verbiage and resources for the combined model. In the meantime, while some of the existing resources are spot on, you may find some verbiage in the writing assistant needs polishing.

SCS has prepared tools and resources to guide you in using the PMGM system, the largest of which is this encyclopedia. In this volume, you will find a collection of step-by-step instructions (with pictures) of all of the processes in the PMGM system. We have also created multiple video tutorials and quick guides for specific tasks that can be viewed here through the PMGM Help portal. Should you need assistance that is not available in this tool, we invite you to contact your Agency Administrator or the SCS help hotline.

Thank you again for participating in this pilot and helping us prepare the PMGM system for statewide use. We are excited to move through the pilot with you to refine, prepare, and support the system for statewide roll-out.





# SCS CHAPTER 10 OVERVIEW

A good performance evaluation system provides a mechanism for an employer to evaluate the talent, skills, and abilities of staff. It also provides an opportunity for the employee and manager to have a one-on-one discussion of expected job performance, where the employee stands and what it takes to get to the next step.

Currently, SCS is reviewing and revising Chapter 10 to align with the new Continuous Performance Management System (CPM) for state classified employees.

This section will be updated when the revised rules have been approved.



# **ABOUT THIS GUIDE**

This comprehensive guide includes information to help you understand and utilize the tools available within the SuccessFactors Performance Management and Goal Management system.

Main sections will begin with the following:

**WHAT =** This section provides an overview of the step or tool in the section.

WHEN = This section explains when to use the tool and/or timelines associated with the step/process.

**WHY** = This section discusses the impact of the tool/step.

**SF NOTES** = This section contains any notes about navigation, impact, or system limitations within SuccessFactors (SF).

Throughout the guide, you will see **ICONS** that note the following:



#### **IMPORTANT**

This symbol indicates crucial information that may impact the process and/or user.



# **REQUIRED**

This symbol indicates the step is required.



# **BEST PRACTICE**

This symbol indicates an opportunity to apply a best practice in performance management.



# 2nd LEVEL APPROVAL

This symbol indicates steps in the process that require approval from the 2nd Level Evaluator.

# NAVIGATING YOUR DASHBOARD

#### DASHBOARD BASICS

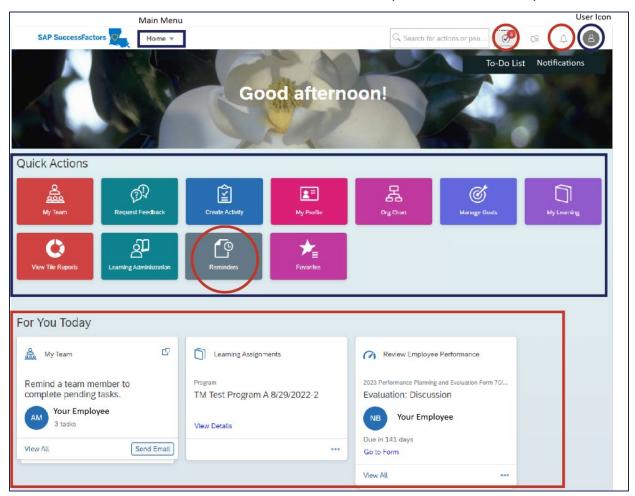
When you log into SuccessFactors (SF), your dashboard will have these features. Note: Tile locations and colors may vary and change.

The items noted by **blue outlines** are navigation options. These include:

- Main Menu / Home This is a drop-down menu that will allow you to navigate to your designated sub tabs. (See Settings to change navigation.)
- User Icon / Account Clicking here will allow you to see your account information and change your settings.
- Quick Actions These tiles allow you to navigate to specific items in one click.

SuccessFactors has multiple tools to notify you of items that may need your attention. These include:

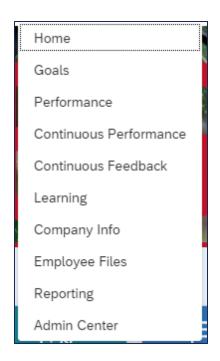
- To-Do List Click here to see a list of tasks and timelines for completion. You can navigate to the items directly from the Todo List.
- Notifications Click here for notifications.
   You must configure this in Settings or you will receive your notifications via email.
- Reminders Click here to view reminders for tomorrow.
- For You Today This area displays tasks you could work on today.





#### **NAVIGATION BASICS**

SuccessFactors has multiple navigation options for many actions. For most actions, you will use either the Home drop-down menu at the top of the screen or the Quick Actions tiles. As you work in the system, you will find the navigation sequence that works best for you.



This is the Home menu and the Actions associated with it.

**Goals** = Create and Manage Goal Plans

**Performance** = Navigate to Inbox and CPM Forms

**Continuous Performance** = Create Activities, Meetings, and Achievements

**Continuous Feedback** = Request, send, and review feedback

**Learning** = Navigate to the Learning Management System for training

**Company Info** = Open the Organizational Chart

**Employee Files** = Open your Profile

**Reporting** = Allows you to run the reports available to you

**Admin Center** = For Agency Administrators only

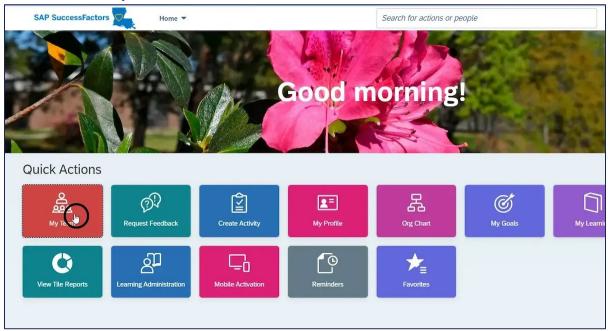
Your Home menu may not have all of the options listed here. Your menu and access rights are based on your roles and responsibilities within your agency.

Many actions can be opened from the Quick Action tiles as well as through the Home menu. The My Team tile offers you a shortcut to navigate to actions associated with any of your direct reports. However, certain actions are only available through these tiles, such as Reminders, View Tile Reports, and Favorites.

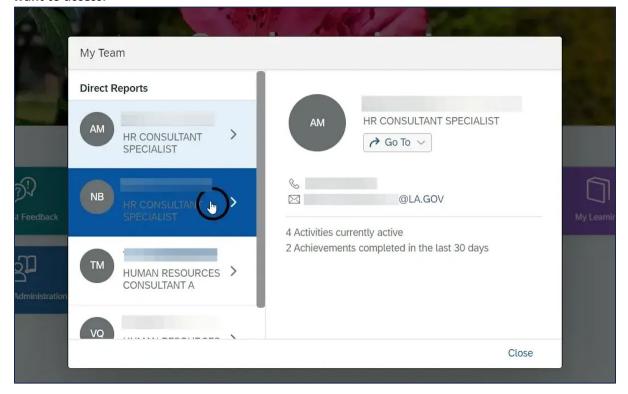


#### USING THE MY TEAM QUICK ACTION TILE

1. Click on the "My Team" Quick Actions tile.

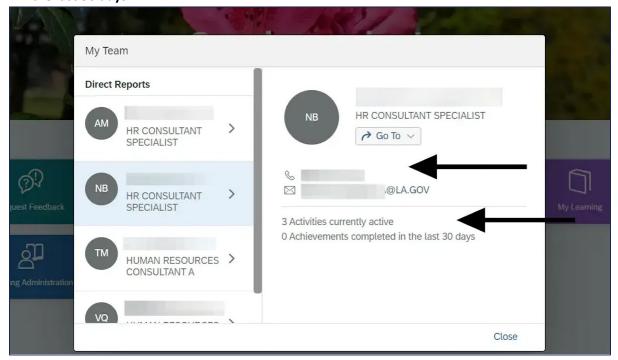


2. A window with a list of your Direct Reports opens. Click on the employee whose information you want to access.



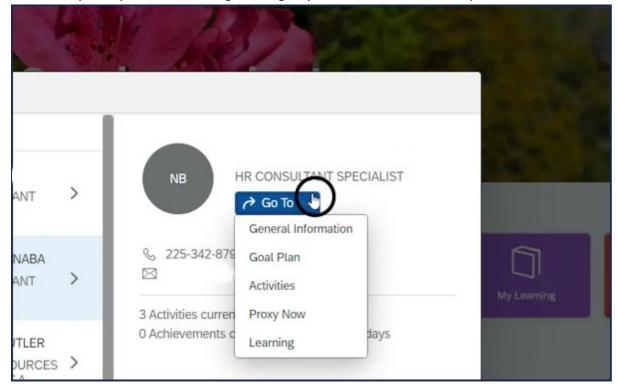


3. For each employee, you can see contact information as well as current Activities and Achievements for the last 30 days.



4. Use the "Go To" drop-down menu to view actions associated with this employee. From here, you can navigate to the employee's General Information, Goal Plan, Activities, and Learning.

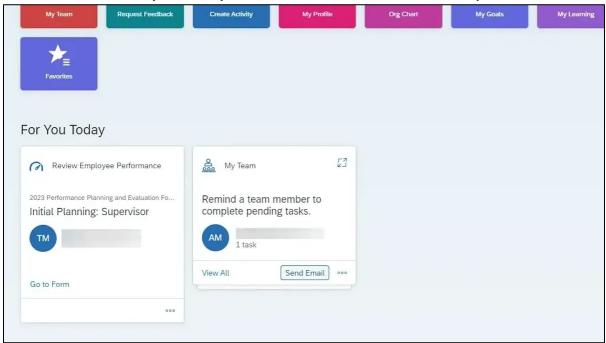
NOTE: Proxy is only available to designated Agency Administrators and HR Representatives.



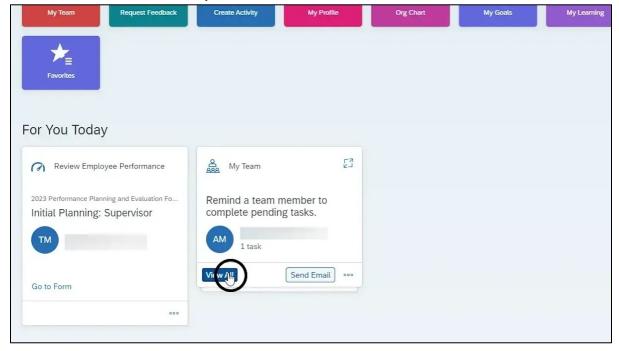


#### VIEWING AND CREATING REMINDERS

1. In the "For You Today" section, you will see reminders for tasks to be completed.

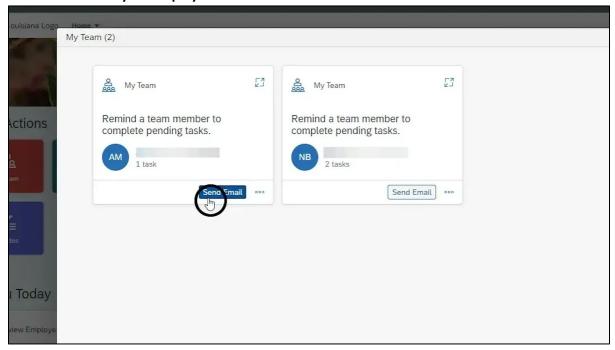


2. Similar tasks will stack on top of each other. Click "View All" to see the reminders in that stack.

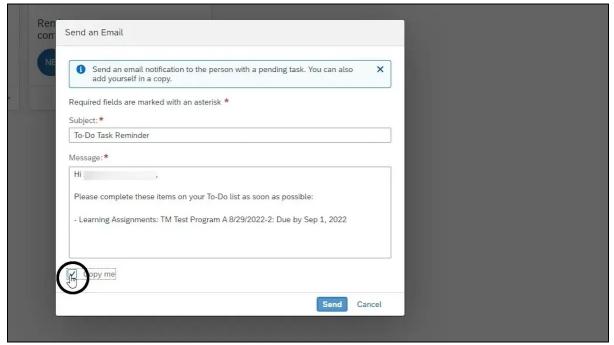




3. For "My Team" reminders, you have two options. First, you can click on "Send Email" to send a notification to your employee.

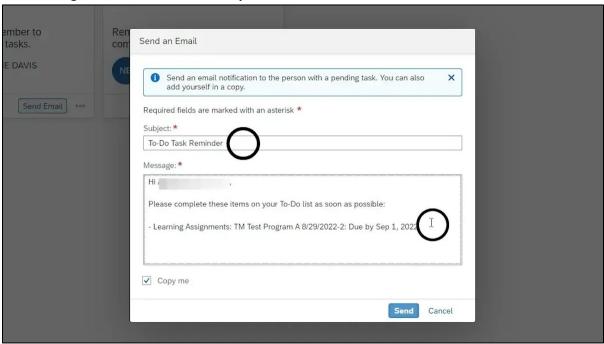


4. Click the "Copy Me" box, if you want a copy to be sent to you as well.





5. You can also edit the email. Click in the "Subject" field to customize the subject. Click anywhere in the "Message" window to edit the body of the email.

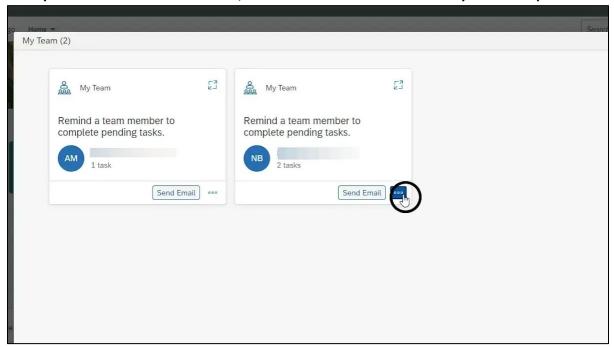


6. When you are finished editing, click "Send" and your employee will be notified.



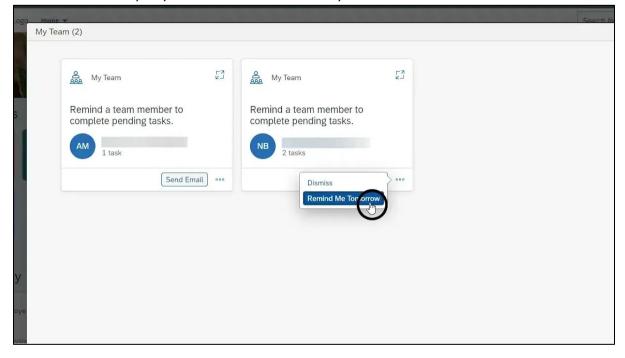


7. If you don't want to send an email, click the box with the 3 dots to see your other options.



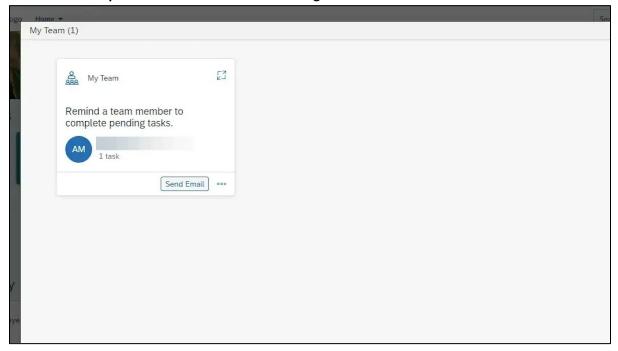
8. You can either "Dismiss" the reminder or you can select "Remind Me Tomorrow."

NOTE: This is the only way to create reminders in the system.

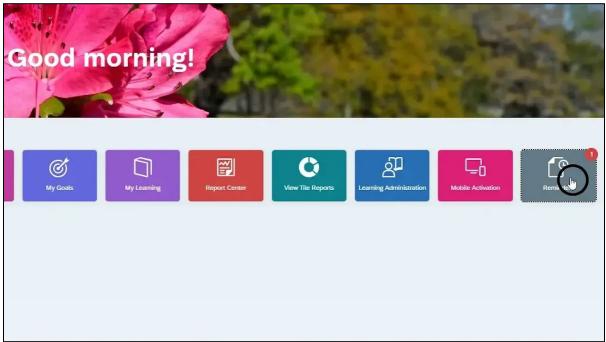




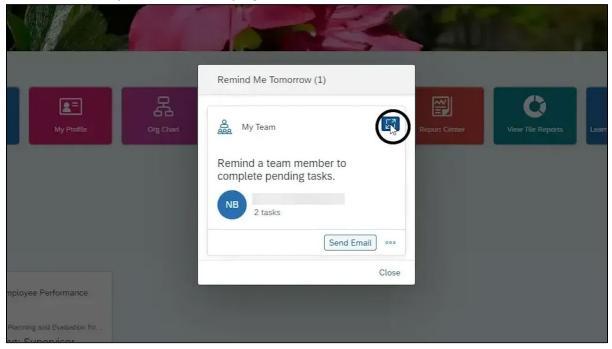
9. Your other option is to close the window and ignore the reminders.



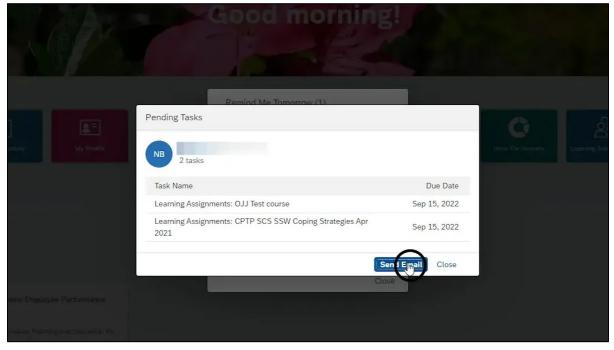
10. Click on the "Reminders" Quick Action tile to view the reminders you create.



11. Click on the expand icon in the top right of the reminder to see a detailed view.

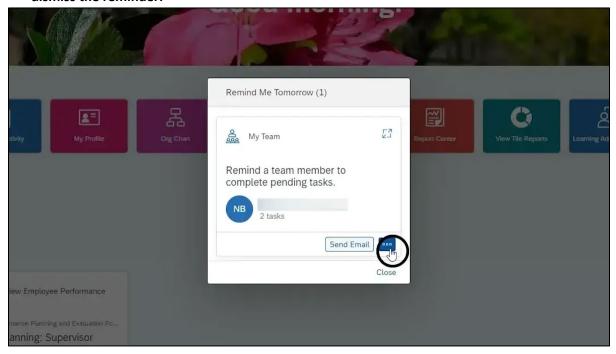


12. From the detailed view, you can send a reminder email or close the window.

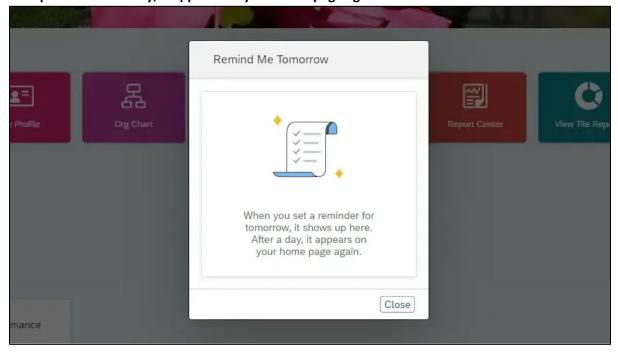




13. Click on the box with the three dots to see your options. From this view, your only option will be to dismiss the reminder.

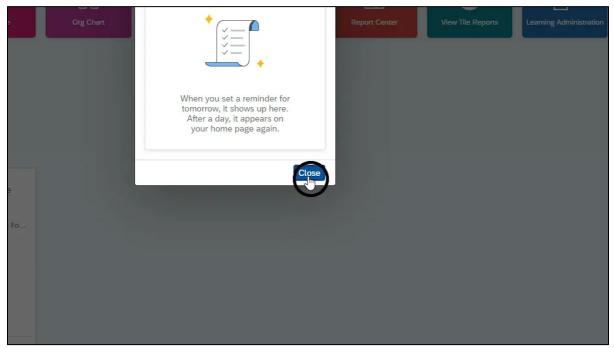


14. After you dismiss a reminder, you will get this message: "When you set a reminder for tomorrow, it shows up here. After a day, it appears on your home page again."





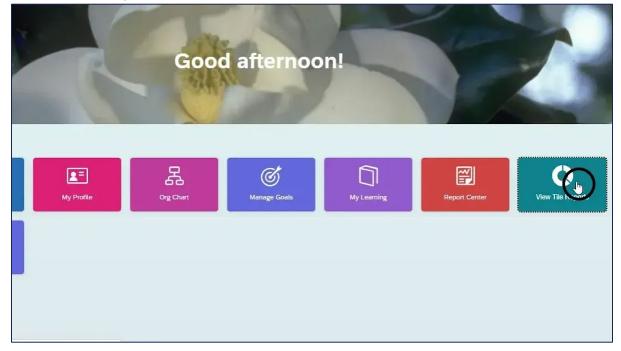
15. Click "Close" to close the window.



#### **TILE REPORTS**

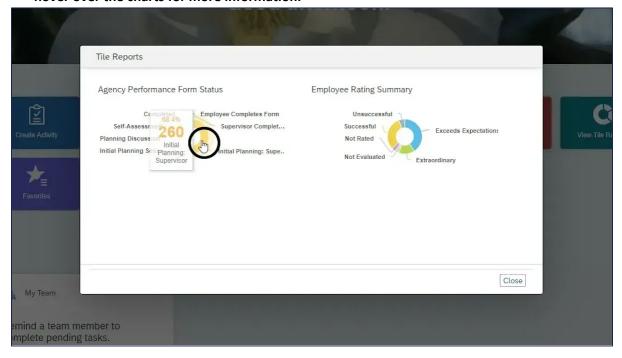
1. When you click on "View Tile Reports," a reporting dashboard opens.

NOTE: Your tile may be a different color or in a different location.





2. Your Agency Administrator determines what is shown in your Tile Reports. In some instances, you can hover over the charts for more information.



3. After reviewing the report, click the arrow to return to your Tile Reports or click "Close" to close the window.

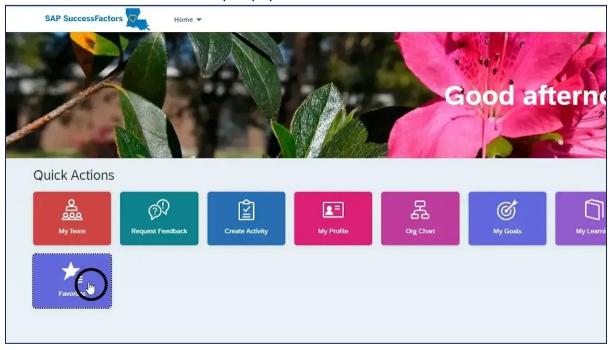




#### **USING FAVORITES**

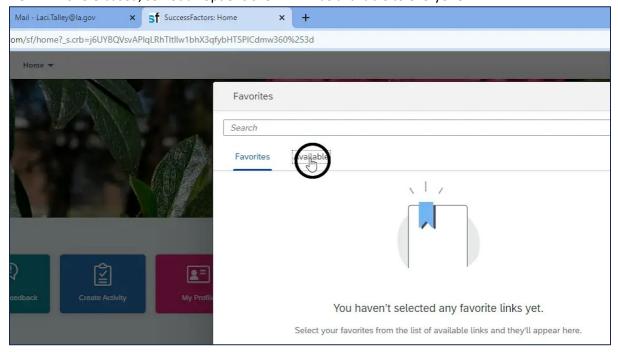
#### 1. Click on the "Favorites" Quick Action tile.

NOTE: The tile color and location may vary by individual.



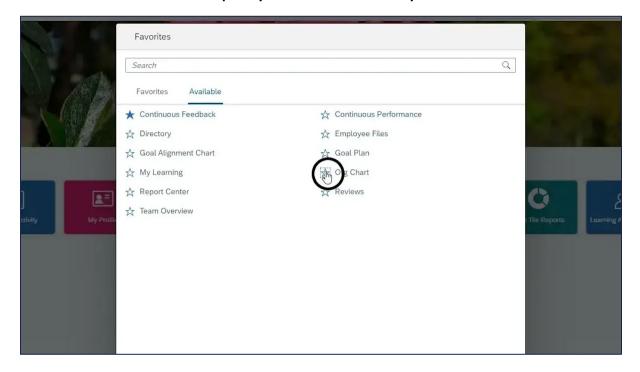
#### 2. Click "Available" to see your options for Favorites.

NOTE: This role based, so not all options shown will be available to everyone.

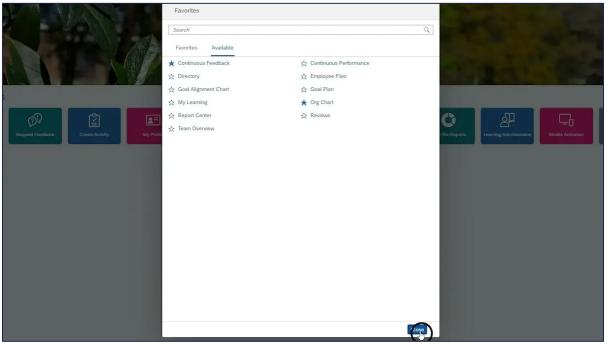




3. Click on the star next to the option you would like to add to your Favorites.



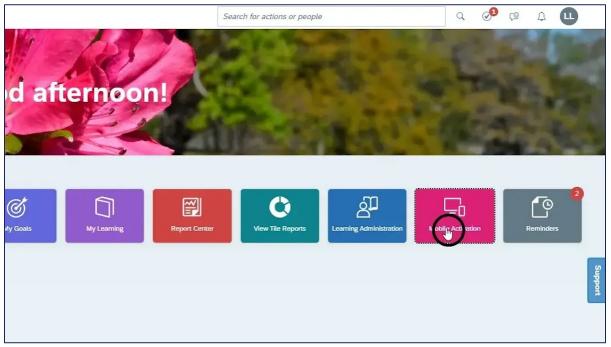
4. Click "Close" to add all selected options to your Favorites tile.





#### **MOBILE ACTIVATION**

1. Click on the "Mobile Activation" Quick Action tile.



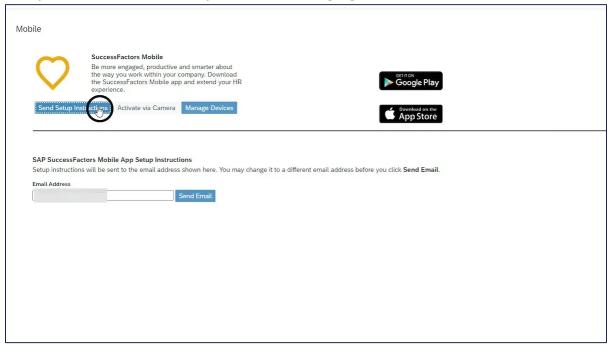
2. Option 1: Click on "Activate via Camera" to use your phone's camera to scan a QR Code.

NOTE: You only have 30 seconds to scan the QR code before it expires. If it expires, click "Get New Code" and a new QR code will appear.

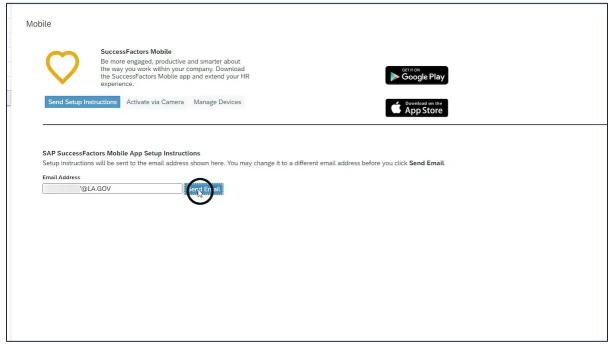




3. Option 2: Click on "Send Setup Instructions" to highlight it.

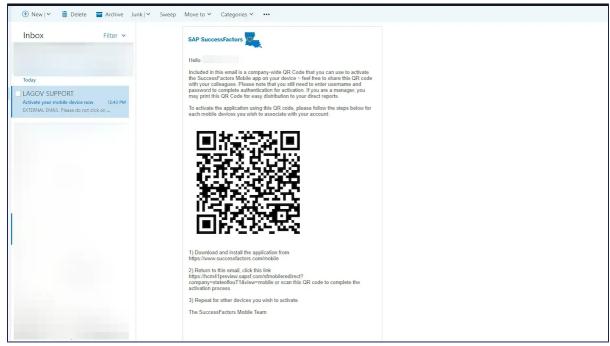


4. Click "Send Email" for setup instructions to be sent.



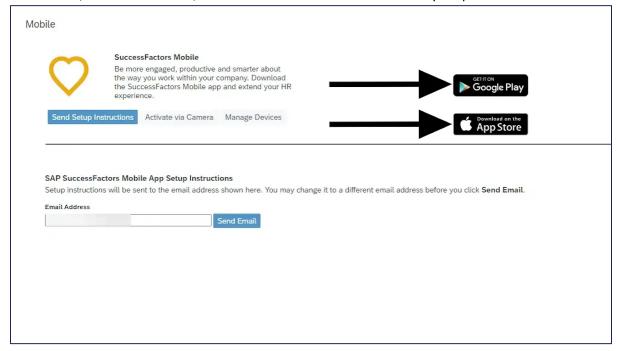


5. You will receive an email from LAGOV SUPPORT with "Activate your mobile device now" as the subject. Follow the directions in the email to activate your device.



6. Option 3: Download the SuccessFactors app on the appropriate app store for your device. Follow the onscreen instructions on your device.

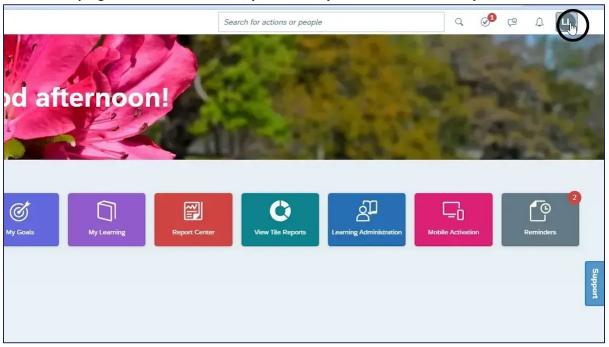
NOTE: Then, in Success Factors, click on "Activate via Camera" and use your phone's camera to scan a QR Code.



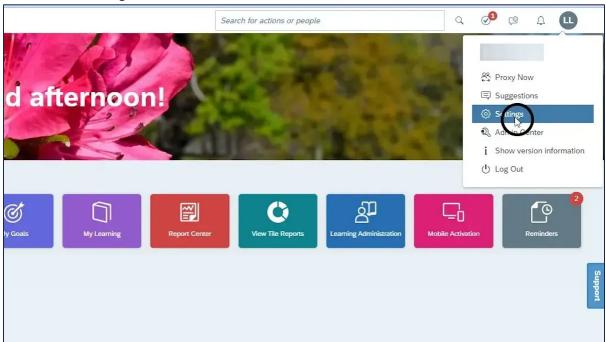


#### **HOW TO CHANGE YOUR SETTINGS**

1. In the top right corner of the screen, you will see your User Icon. Click on your User Icon.



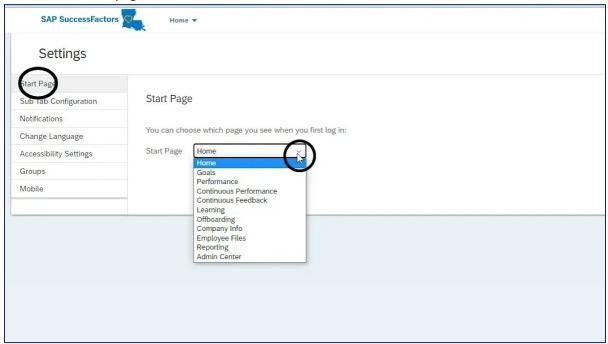
2. Click on "Settings" in the menu.





3. Click on "Start Page" and use the drop-down menu to select the page you want to see when you first log in.

NOTE: The default page - Home - is recommended.

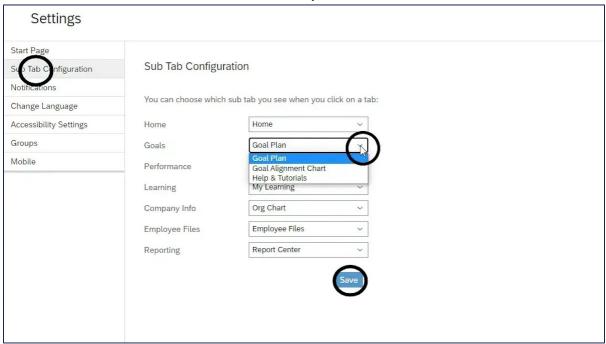


4. After you click "Save" to save your Start Page, you will get a message confirming your selection.



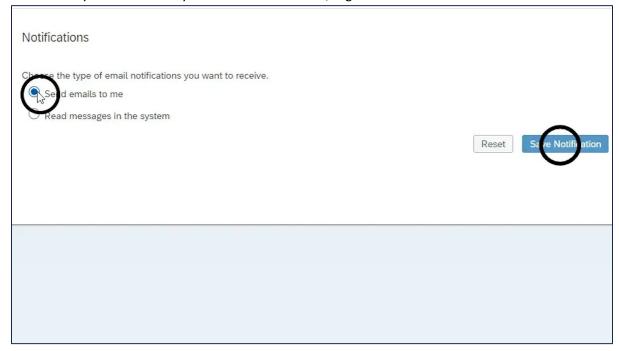


5. Click on "Sub Tab Configuration" to select which sub tab first shows when you click on a tab. Use the drop-down menus to select tabs. Click "Save" when you are finished.



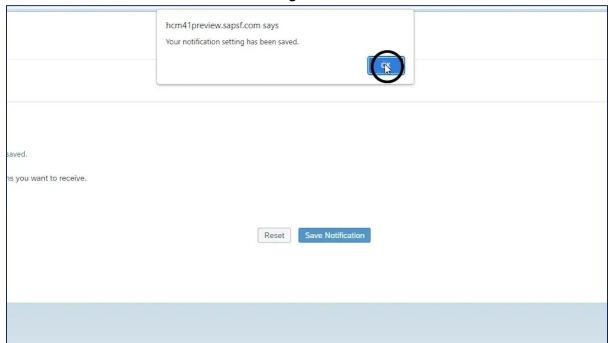
6. Click "Notifications" to select how you want to receive Notifications. Click "Save Notification" to save your preference.

NOTE: The system will email you certain notifications, regardless of what is selected.

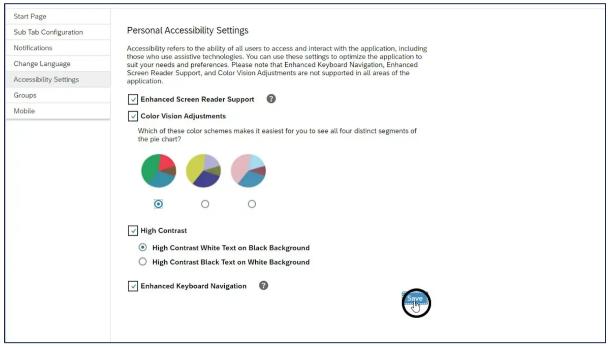




7. Click "OK" to close the confirmation message window.

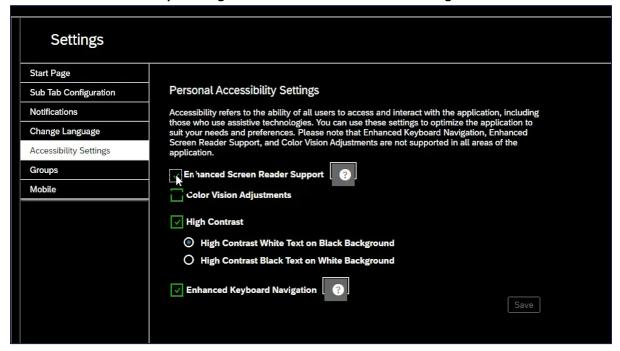


8. Click "Accessibility Settings" to select support features, if necessary. Click "Save" after you have made your selections.

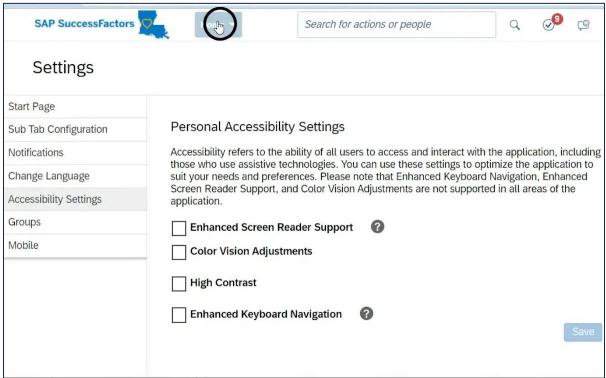




#### 9. NOTE: This is an example of High Contrast White Text on Black Background.



#### 10. Click on the Home menu to exit settings.



#### PERFORMANCE MANAGEMENT BASICS

Performance Management is the ability to direct and to evaluate the work and the development of employees. A performance evaluation system provides structure to the communication that takes place between an employee and a supervisor. It gives both the supervisor and the employee guidelines on how to talk about performance, goals, and necessary improvements.

The Continuous Performance Management (CPM) system will help you:

- Establish clear work and behavior expectations
- Establish realistic work goals
- Hold people accountable for progress on work goals
- Delegate tasks based on agency and departmental goals
- Hold regular discussions to assess work performance

This performance evaluation system can, also, assist a state agency in meeting its mission. The process allows a supervisor to align employee performance expectations with agency goals and objectives, which can help employees know what role they play in helping the agency accomplish its mission.

Supervisors should look at the performance evaluation system as a roadmap to get their employees from where they are now to where they need them to be. When done right, a performance evaluation system is an excellent tool to raise employee performance.

Employees should think of a performance evaluation system as a great learning opportunity. Through this process, employees can learn what their supervisors view as important to be successful. Employees can also learn how to improve and enhance their performance through the feedback provided by their supervisors.

# PERFORMANCE MANAGEMENT CALENDAR

Here is the calendar for the 2022-2023 PMGM Pilot:

January 9, 2023 Pilot Begins

January 31,2023 Initial planning steps: goals and comps chosen

February 28, 2023 2nd Level Approval must be complete

March 31, 2023 Planning Discussion Acknowledgement Complete

April 30, 2023 Self-Assessment must be completed

May 31, 2023 Evaluation by Supervisor June 30, 2023 Evaluation 2nd Level

July 31, 2023 Evaluation Discussion Complete/Signature





# CONTINUOUS PERFORMANCE MANAGEMENT PROCESS OVERVIEW



#### CPM PLANNING

WHAT: CPM Planning is a multi-step process that begins with creating a Goal Plan for your employee(s). The Goal Plan is automatically transferred to the performance management form by the system. The supervisor must then add competencies to the form before sending it to the 2<sup>nd</sup> Level Evaluator for review and approval. The CPM planning form is sent to the supervisor and the employee at the same time. The employee MUST acknowledge receiving the planning form BEFORE the planning discussion occurs. The supervisor, then, schedules and conducts a Planning Discussion with the employee. The supervisor documents the date and results of the planning discussion.

WHEN: Planning starts at the beginning of the calendar year.

WHY: Performance Planning is an opportunity for supervisors and employees to work together to establish goals and to develop a pathway for employee success.



**WHAT:** Goal Management facilitates and automates the process of creating, aligning, monitoring, and measuring organizational and individual goals. This system supports and encourages the use of SMART goals.



What type of goals should you set for your employees?

The answer depends on your agency's mission, the department's mission and goals, and the position description of the employee. In general, though, the goals should reflect:

- What actions should an employee take to successfully complete the job?
- How should the employee behave to successfully complete the job?

**WHEN:** Goal Management occurs throughout the performance year. However, creating the Goal Plan should occur during the Initial Planning Period.

**WHY:** With Goal Management, supervisors can break drown broad organizational objectives into specific, manageable, and measurable components that can be assigned to employees in the form of clear, visible, and actionable goal plans.

#### **SF NOTES:**

- You must create a minimum of 2 goals on a Goal Plan.
- The weight of the goals must be equal to 100%.
- After the performance management form has been approved by the 2<sup>nd</sup> Level Evaluator, editing the Goal Plan is limited.

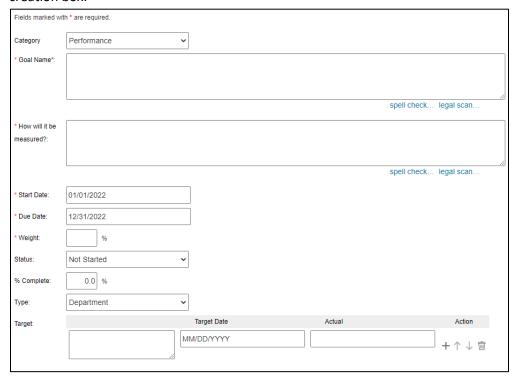


S	SPECIFIC	Goals should be straightforward and state what you want to happen. Be specific and define what you are going to do. Use action words such as direct, organize, coordinate, lead, develop, plan, etc.	Ø,
M	MEASURABLE	If you can't measure it, you can't manage it. Choose goals with measurable progress and establish concrete criteria for measuring the success of your goal.	OJ .
A	ATTAINABLE	Goals must be within your capacity to reach. If goals are set too far out of your reach, you cannot commit to accomplishing them. Goals need to stretch you slightly so you feel you can do it and it will need a real commitment from you.	
R	RELEVANT	Goals should be relevant. Make sure each goal is consistent with your other goals and aligned with the goals of the company, your manager, or your department.	<del> </del>
T	TIME-BOUND	Set a timeframe for the goal: for next week, in three months, end of the quarter. Putting an end point on your goal gives you a clear target to work towards. Without a time limit, there's no urgency to start taking action now.	Ö



#### **GOAL FIELDS**

Regardless of the method you choose to add a goal, the fields for the goal remain the same. This is a sample goal creation box.



The first field, **Category**, is not required but it will default to "Performance" unless another category is selected.

You can select from 4 different categories:

- 1. Performance
- 2. Compliance
- 3. Personal Development
- 4. Other

NOTE: Selecting the correct category facilitates certain reporting and goal tracking features in SF.

#### Goal categories are defined as:

- **Performance** = Performance goals list the work tasks and/or behavior standards the employee is expected to achieve. These goals, generally, relate to the duties listed in the employee's position description and should align with organizational goals and objectives.
- **Compliance** = Compliance goals identify policy-driven tasks and/or behaviors.
- Professional Development = These goals are created to expand the employee's knowledge, skills, behaviors, and competencies as related to a particular job/job family or build toward future career goals.
- Other = This is for goals that do not align with the categories listed above.



The following fields are **required** for every goal:

- **Goal Name** = This is the actual goal, preferably written as a SMART goal.
- **How will it be measured?** = This is the criteria used to determine if the goal has been successfully reached. Performance metrics should be:
  - Simple The employee needs to know exactly what is being measured.
  - Actionable The metric must be in the employee's span of control; likewise, the employee should be empowered to make decisions that impact the employee's success.
  - Consistent If multiple employees have the same goal, they should have the same metric.
- **Start Date** = This will default to the beginning of the performance evaluation period, as 01/01/20xx. You may change the date, if appropriate.



- **Due Date** = This will default to the end of the performance evaluation period, as 12/31/20xx. You may change the date, if appropriate.
- Weight = This is the weight of the individual goal. The total weight of all goals must equal 100%.
  - Weighting a goal is a strategic decision. Choose one method and apply it to all of your employees.
    - You can use weights to prioritize the goals: the higher the goal weight, the more important the goal.
    - You can use weights to assist with time management: the goal weight correlates with the amount of time the employee will spend on the goal.
    - You can align goal weights with the weighted duties in employee's position description.

Optional fields are included to help track an employee's progress on a goal. Completing these fields will help with documentation, goal evaluation, and reporting. They can also help the employee with project planning, marking/celebrating milestones, and even guiding performance management meetings.



#### Optional fields include:

- **Status** = Within this submenu, 1 of 6 options may be selected: Not Started, On Track, Behind, Completed, Postponed, and Canceled.
- % Complete = This field is used to show how close to completion the goal is.
- **Type** = There are 4 options for this field: Department, Agency, Section, and Individual. "Department" is the default type, if nothing is selected.
- Target = Goal targets can be used to break larger goals into milestones and determine deadlines for each target. There is a 3000-character limit in this field, so you can be detailed in your planning and follow-up.



Once the CPM form is sent to the 2<sup>nd</sup> Level Evaluator, the Goal Plan is locked, and the supervisor cannot edit the form.



If the 2<sup>nd</sup> Level Evaluator returns the form to the supervisor for revision, the Goal Plan Status returns to **UNAPPROVED**; the Goal Plan and form are unlocked and may be edited.

When the 2<sup>nd</sup> Level Evaluator approves the form, the Goal Plan Status changes to **APPROVED**, which limits the fields available for editing and prohibits any new goals from being added.

If the goal plan is **UNAPPROVED**, the supervisor can:

- Add goals
- Cascade goals
- Edit ALL goal fields
- Make Comments

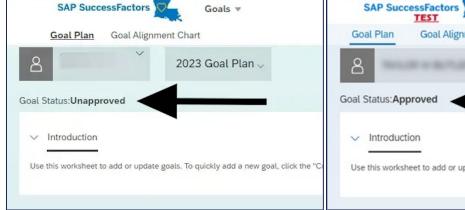
If the goal plan is **UNAPPROVED**, the employee can:

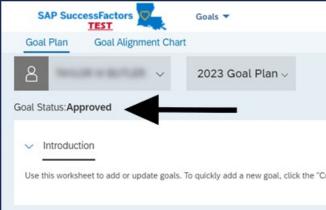
- Edit Category, Status, % Complete, and Target
- Make Comments

Only the HR Representative can use the **"UN-APPROVE"** feature to edit a Goal Plan.

If the goal plan is APPROVED,

- The supervisor and/or the employee can only edit Category, Status, % Complete, and Target
- Goals cannot be added
- Goals cannot be cascaded



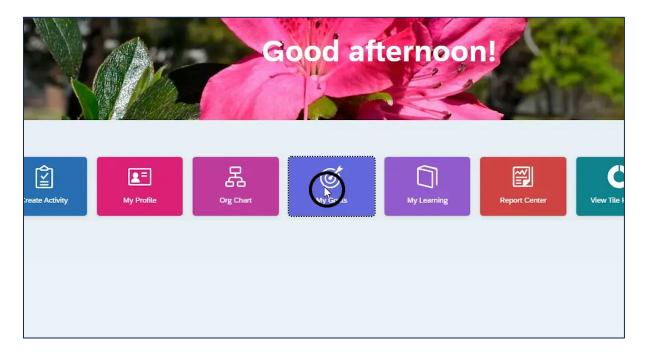




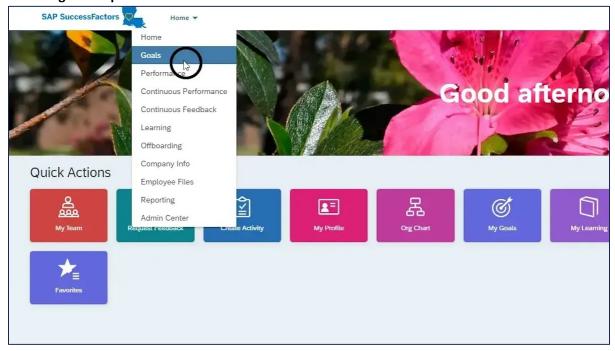
While you are not required to use the Goal Plan component, it does offer the ability for you and your employee to comment and to collaborate on goals. Also, the Goal Plan shows the Goal Status, which determines functionality, as discussed previously.



1. Navigation Option 1: Click on the "My Goals" Quick Action tile.

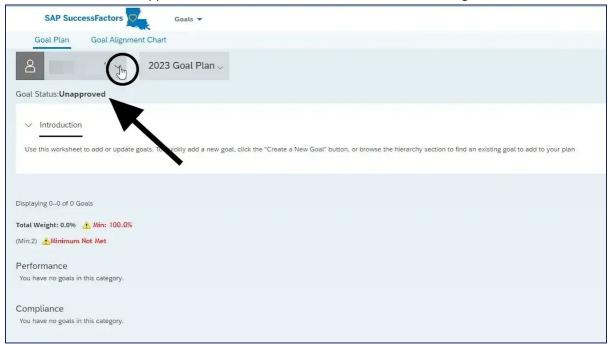


2. Navigation Option 2: Select "Goals" from the Home menu.

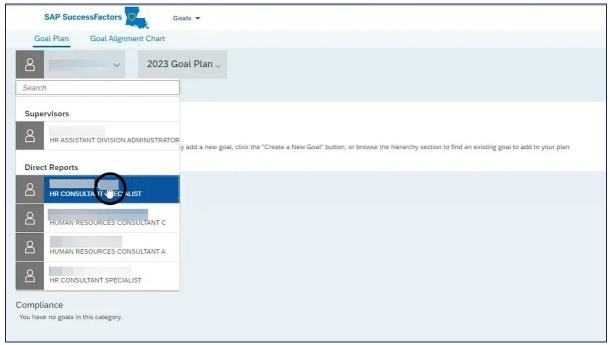


3. Your Goal Plan appears as the default page view. Click on the down arrow to view your employees.



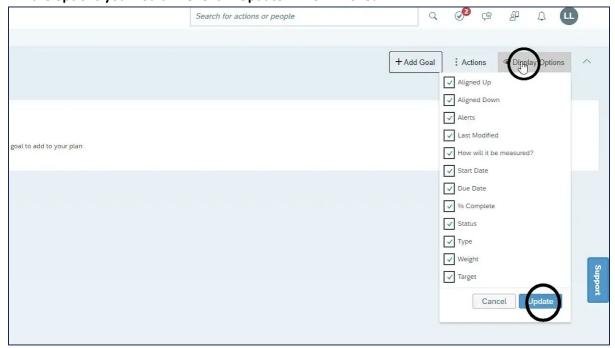


4. Click on the name of the employee whose Goal Plan you want to access.

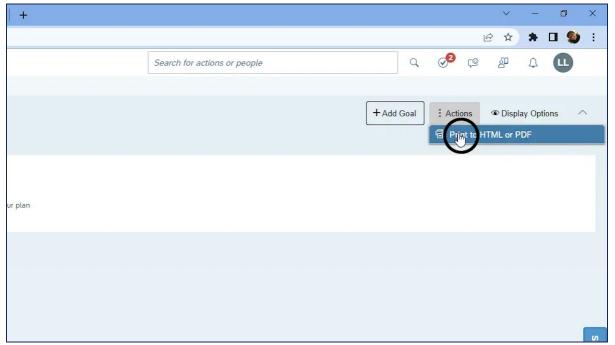




5. You may click on "Display Options" to change what information is shown in the Goal Plan. Select/deselect the options you would like. Click "Update" when finished.



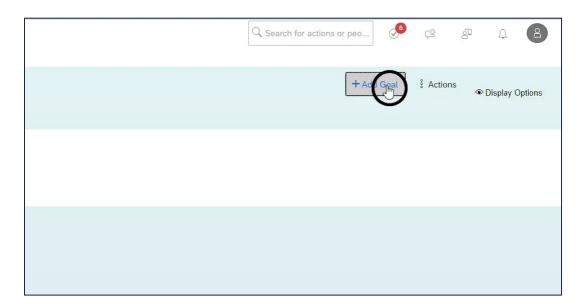
6. Click "Actions" to print to HTML or PDF.





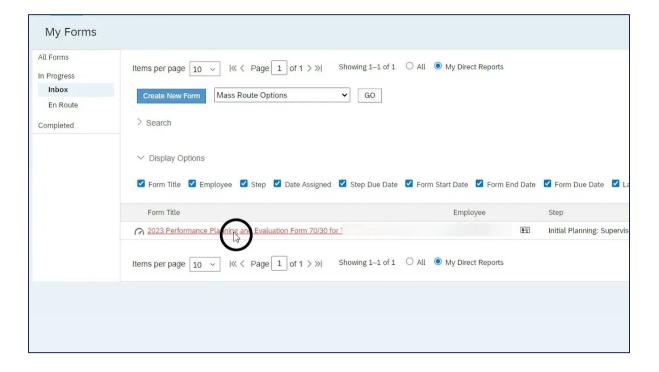
Goals may either be added through the Goal Plan or directly to the CPM Form. Regardless of the method used, the goal will appear simultaneously in both locations.

1. Navigation Option 1: From the Goal Plan, click "+ Add Goal." This will add the goal to both the Goal Plan and the CPM Form.



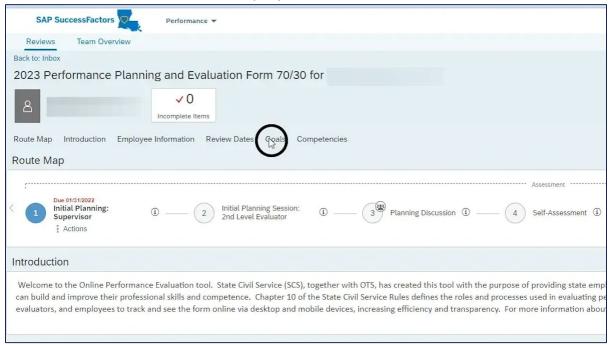


2. Navigation Option 2: Click on "Performance" in the Home menu. Open the correct CPM form In Progress - Inbox.

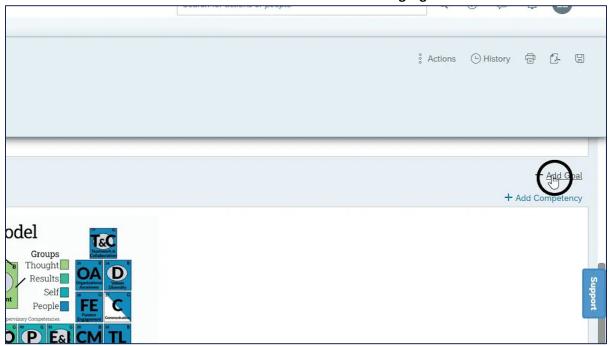




3. Either scroll down or click "Goals" to jump to the Goals section of the form.



4. Click "+ Add Goal" to select the different methods for creating a goal.

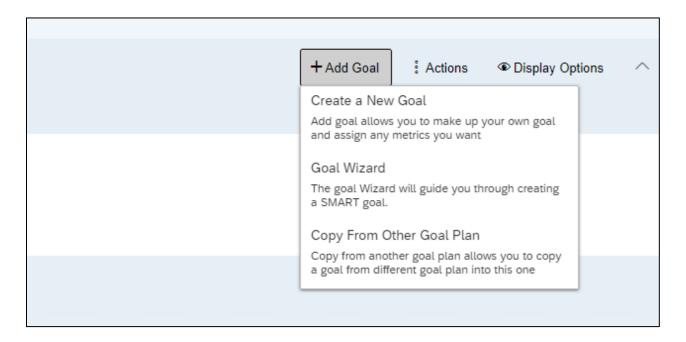




#### **OPTIONS FOR CREATING GOALS**

#### You have 5 options to create a goal for your employee:

- 1. Create New Goal Personal Goal: This option allows you to make up your own goal and assign any metrics you want.
  - n organized library with
- 2. **Create New Goal Library Goal:** This option allows you select a goal from an organized library with suggested metrics.
- **3. Goal Wizard** This option will guide you through creating a SMART goal.
- **4. Copy from Other Goal Plan** This option allows you to copy a goal from any of the previous Goal Plans for that employee. NOTE: You cannot copy a goal from a different employee.
- **5. Cascading Goals** This option allows you to assign the same goal from your Goal Plan to multiple individuals at once.



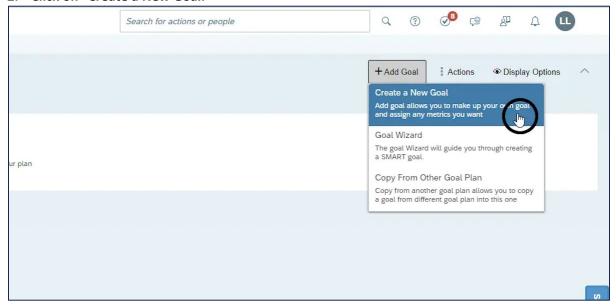


# HOW TO CREATE A PERSONAL GOAL

#### 1. Click on "Add Goal" in Goal Plan or on form.

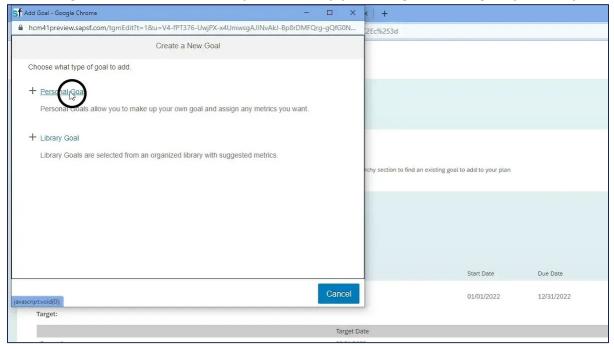


# 2. Click on "Create a New Goal."

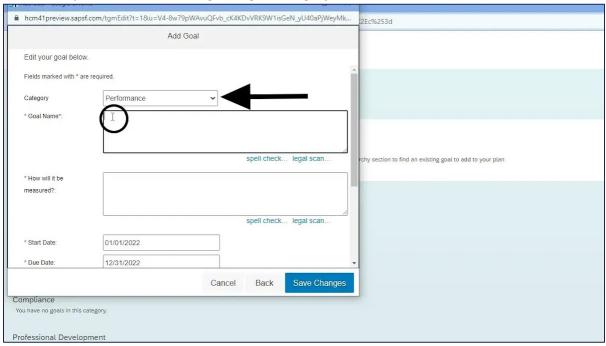








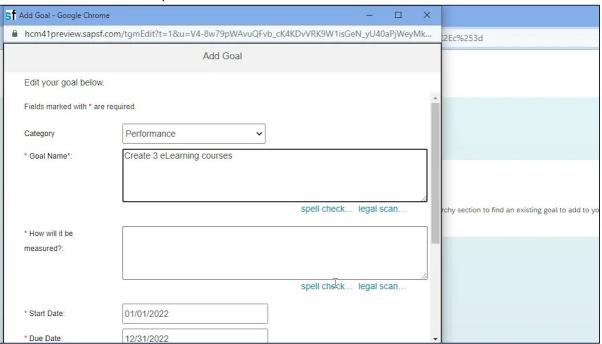
4. Use drop-down menu to change the goal category.



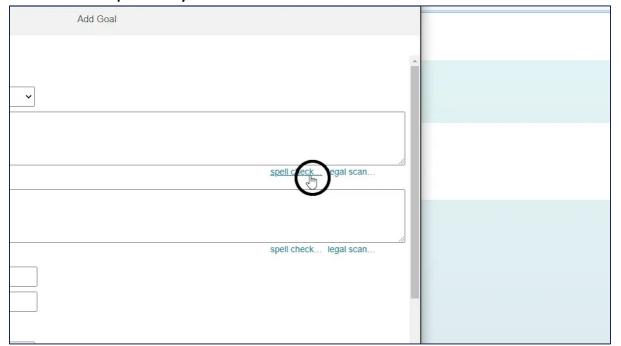


# 5. Type in the Goal Name.

# NOTE: The Goal Name is required.



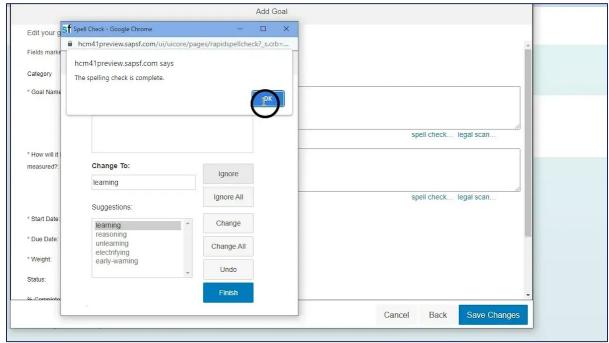
# 6. Click here to spell check your Goal Name.



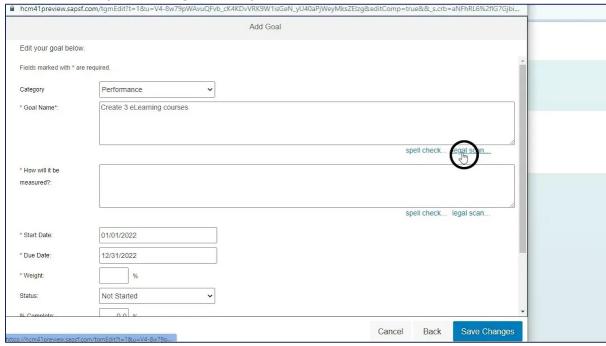






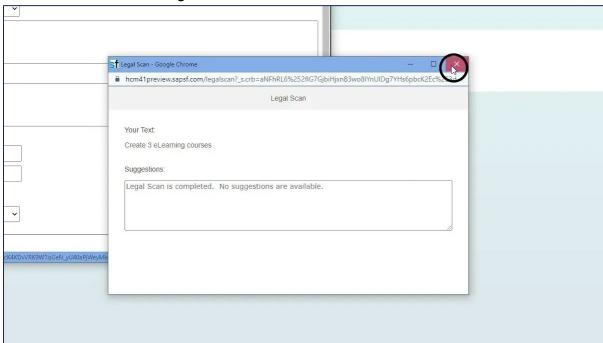


8. Click here to perform a legal scan of your Goal Name.

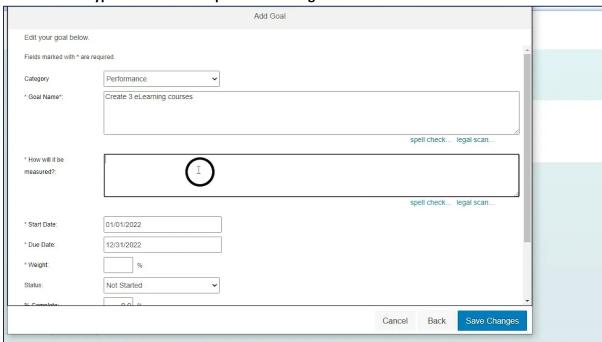




9. Click the X to close the legal scan.



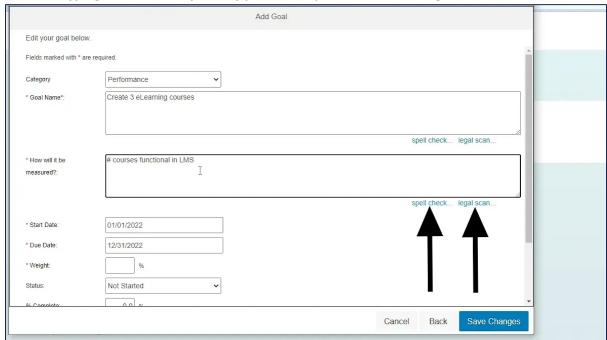
10. Click here type a metric that explains how the goal will be measured.



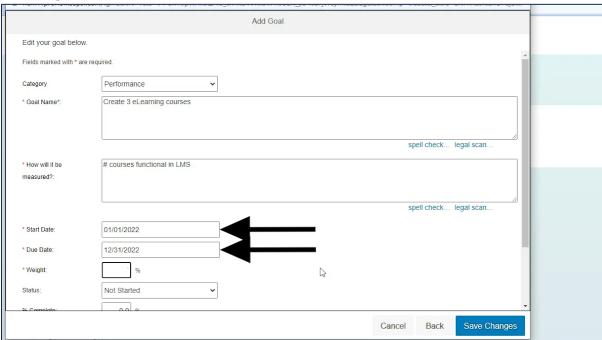




# 11. After typing in the metric, you may perform a spell check and/or legal scan.



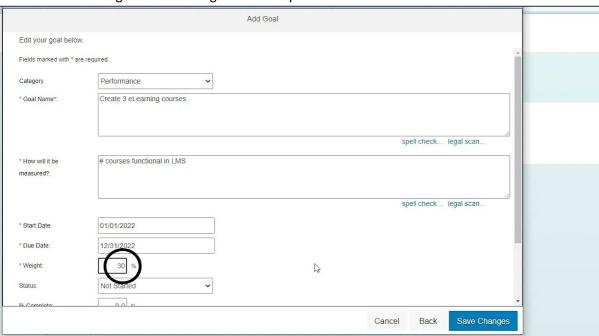
# 12. Change the Start and/or Due Date.



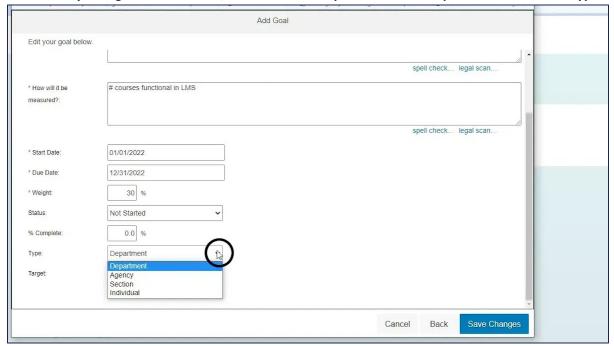


# 13. Add the Weight of the goal.

NOTE: The total weight of all of the goals must equal 100%.



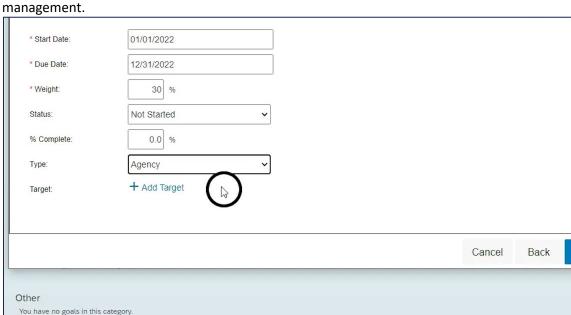
14. You may change the Status and/or add the % complete. Use the drop-down to select the type of goal.





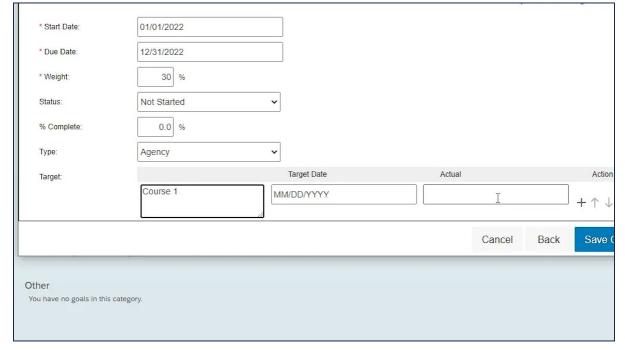
# 15. Click here add goal targets.

NOTE: Goal targets can be used to break larger goals into milestones and determine deadlines for each target. Targets are not required, but they can help with project and performance management.



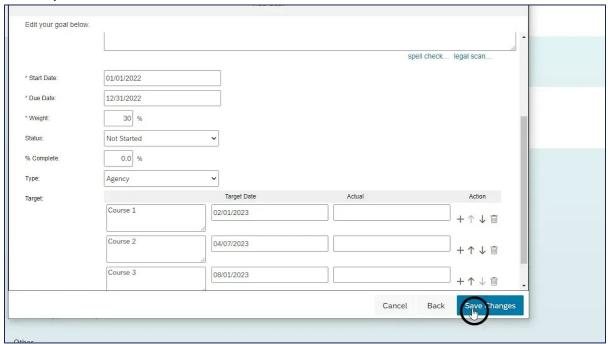


16. Type the target name here. Select the Target Date. Click the + to add another target.



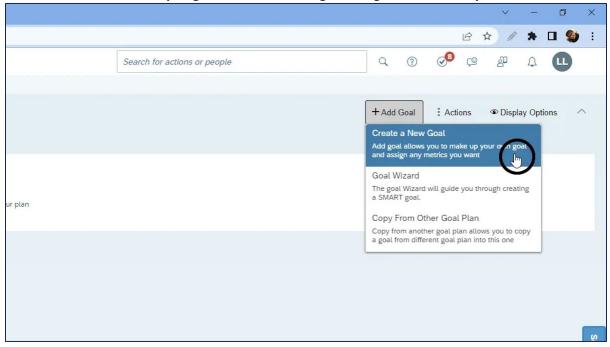


17. Once you have added all of your targets and other information, save your changes. Your goal has been completed.



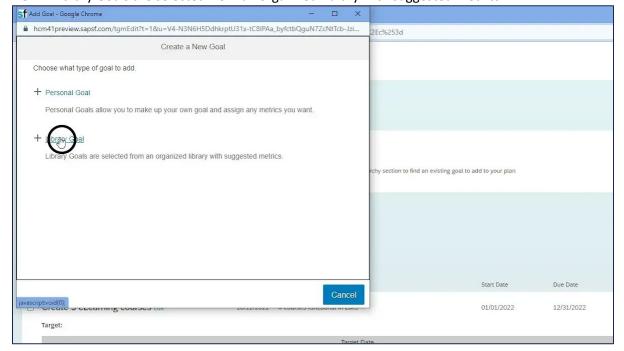
# HOW TO CREATE A LIBRARY GOAL

1. Click "+ Add Goal" to open goal menu. To add a goal using the Goal Library, click "Create a New Goal."



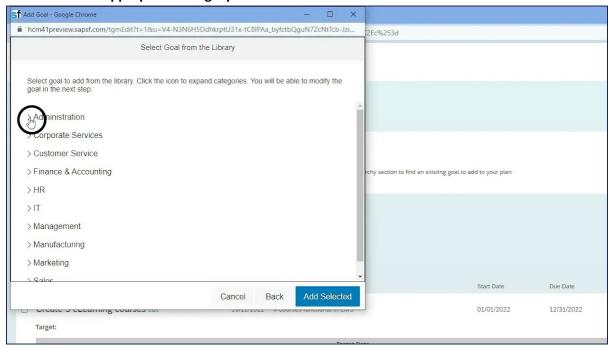
#### 2. Click "Library Goal."

NOTE: Library Goals are selected from an organized library with suggested metrics.

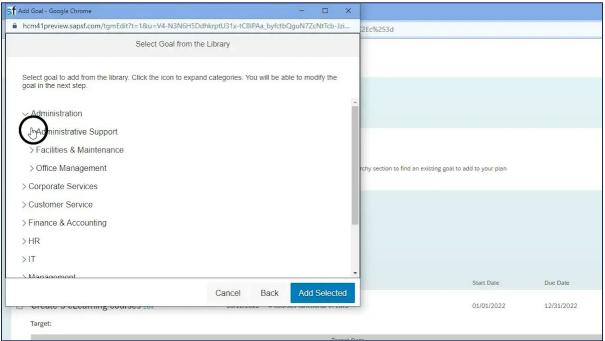




# 3. Click on the appropriate category.

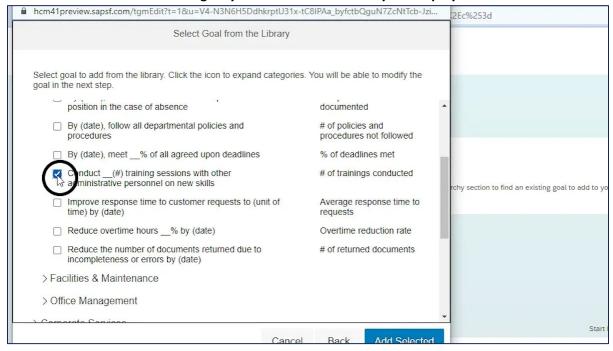


# 4. Click on the appropriate sub-category.

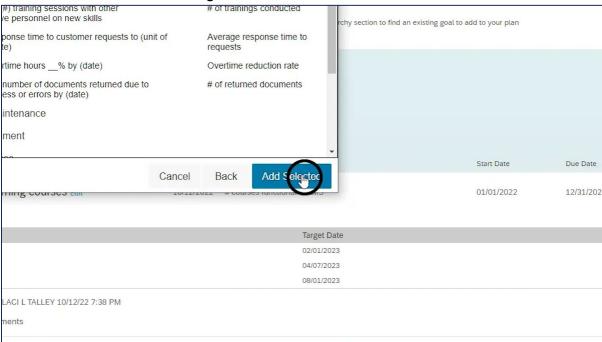




# 5. Click on the box next to the goal you would like to add to your employee's Goal Plan.

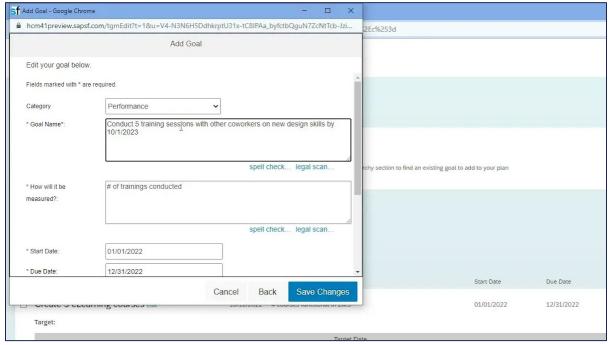


# 6. Click here to add the selected goal.

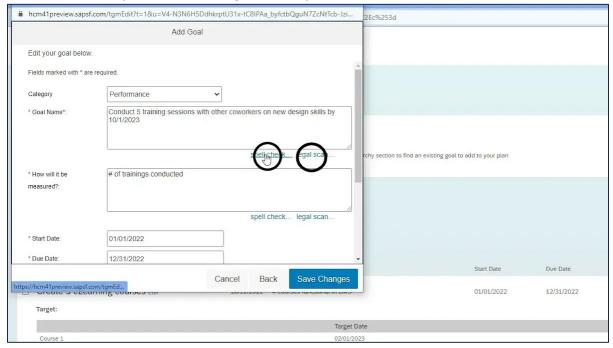




# 7. Use the drop-down to change the goal category. Edit the goal name as needed to create a SMART goal.

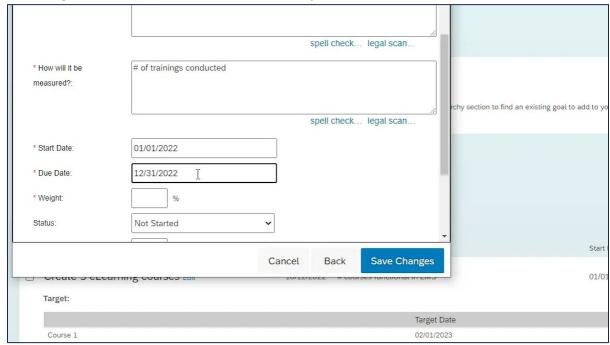


8. You can run a spell check and a legal scan on your Goal Name and metric.



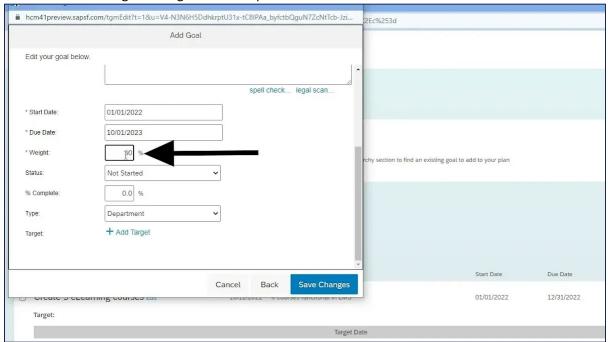


9. Change the Start and/or Due Date, if necessary.



# 10. Add the Weight of the goal.

NOTE: The total weight of all goals must equal 100%.

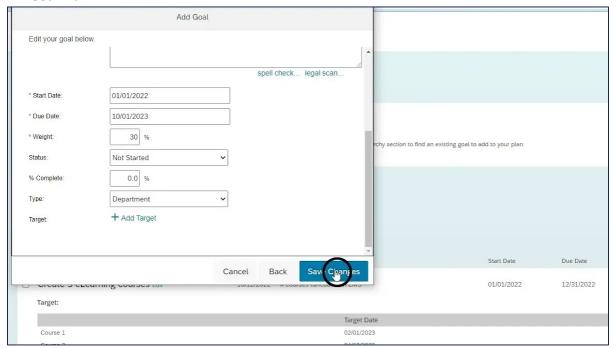




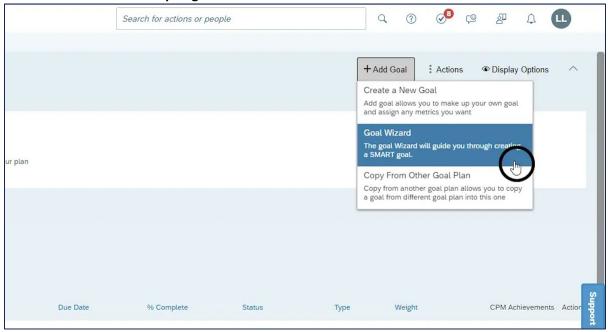




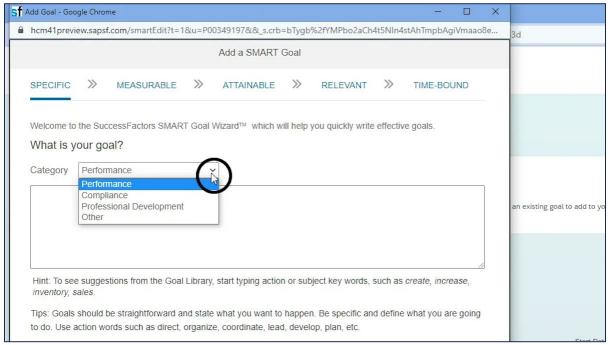
# 11. Change the Status, % Complete, Type, and Target(s), as needed. Click Save Changes to add the goal to the Goal Plan.



# 1. Click "+ Add Goal" to open goal menu. Click "Goal Wizard."

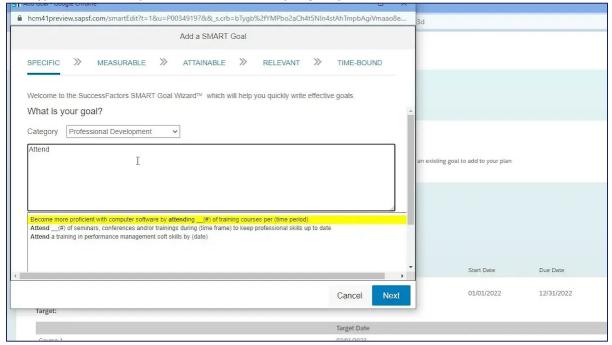


# 2. Use the drop-down menu to change the goal category.

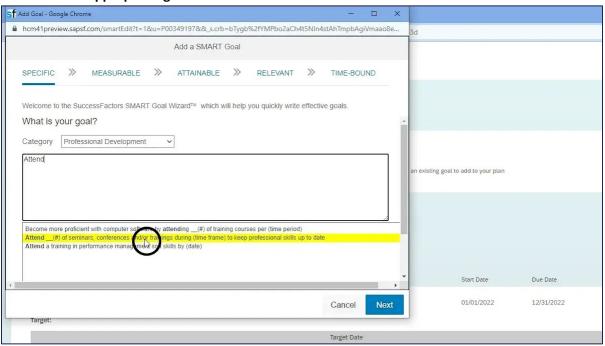




3. Type in a word or phrase related to the topic/goal you want to create.

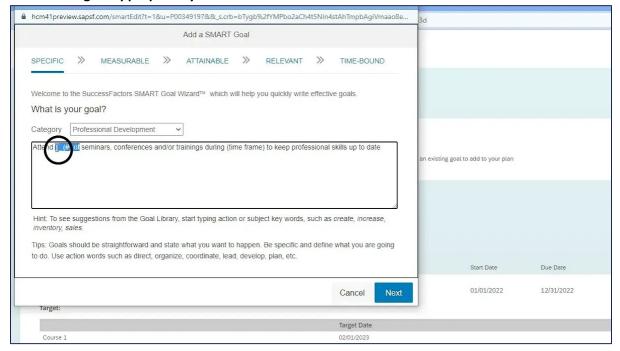


4. Select the appropriate goal.

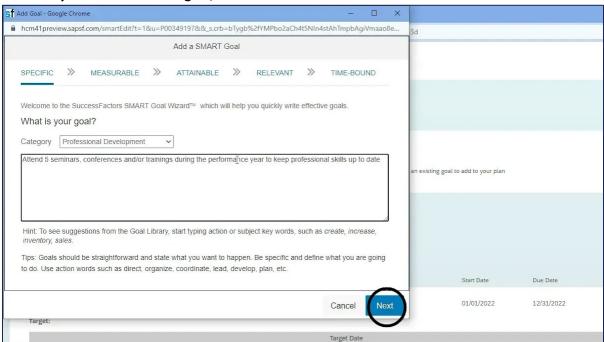




# 5. Edit the goal appropriately.

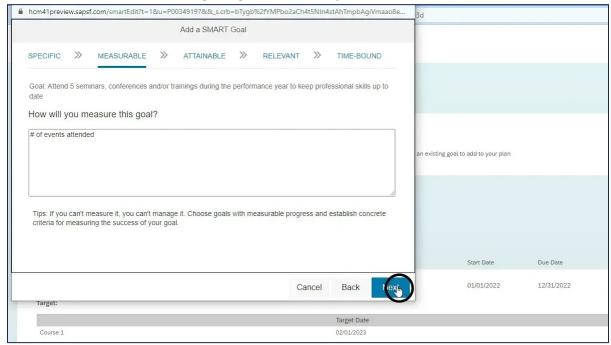


# 6. After you have edited the goal, click "Next."



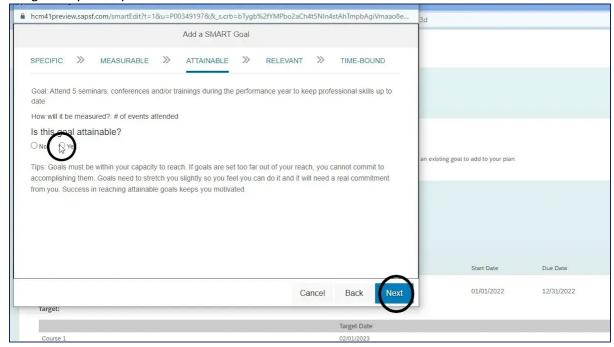


7. Edit the metric for measuring this goal, if necessary. Click "Next."



8. Answer the question: "Is this goal attainable?" If you answer "Yes," click "Next."

NOTE: If you answer no, you will not be allowed to advance. You must either click "Back" to revise the goal or you may click "Cancel" and exit the wizard.

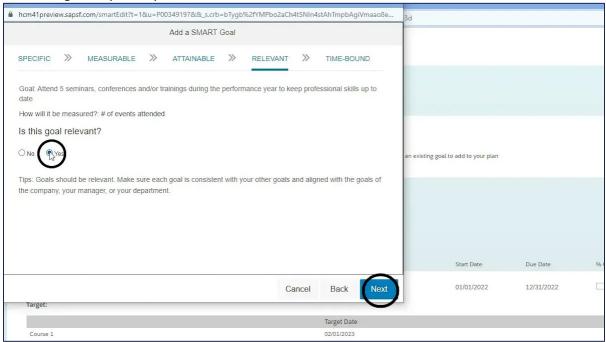




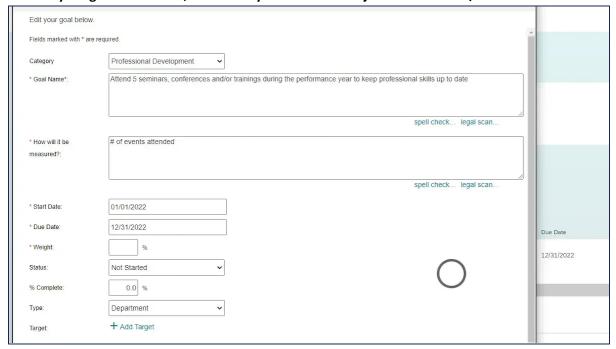


# 9. Answer the question: "Is this goal relevant?" If you answer "Yes," click "Next."

NOTE: If you answer no, you will not be allowed to advance. You must either click "Back" to revise the goal or you may click "Cancel" and exit the wizard.



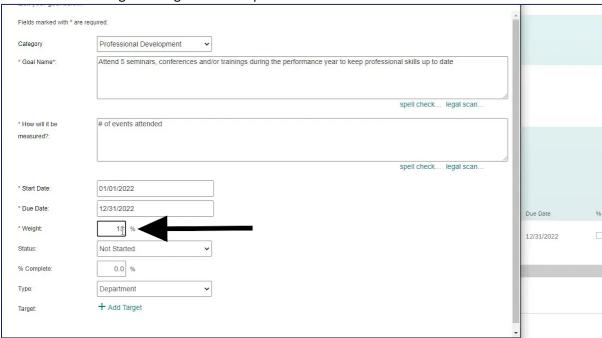
10. Edit your goal and metric, if necessary. You can also adjust the Start and/or Due Date.



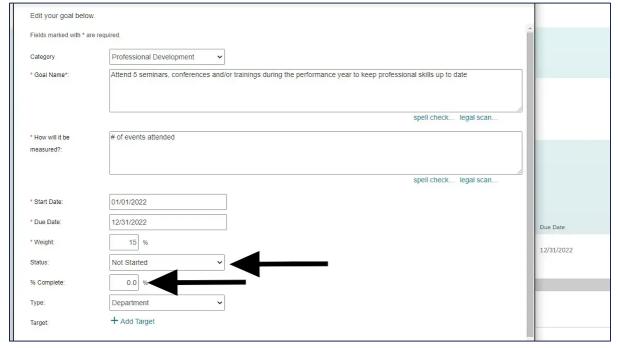


# 11. Add the weight of the goal here.

NOTE: The total weight of all goals must equal 100%.

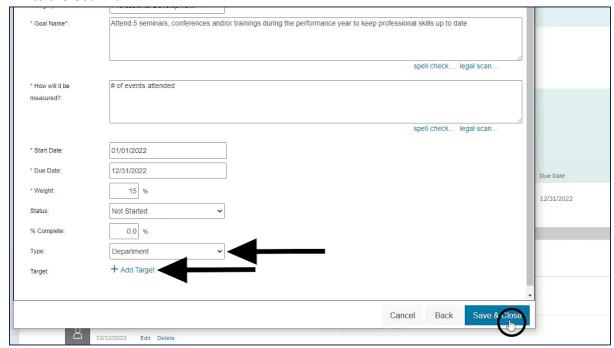


12. Change the Status and the % Complete, if necessary.





# 13. Change the Type of goal and add Targets, if necessary. Click "Save & Close" to add your goal to the Goal Plan.



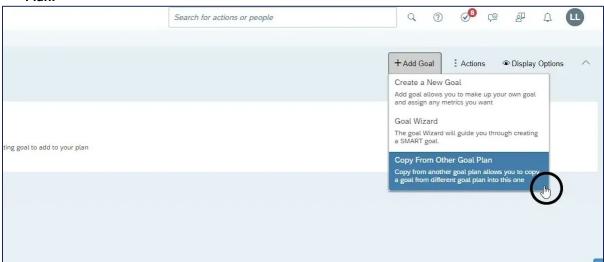
# COPYING GOALS FROM PREVIOUS GOAL PLAN

SuccessFactors allows you to copy goals created in the previous year for an employee.

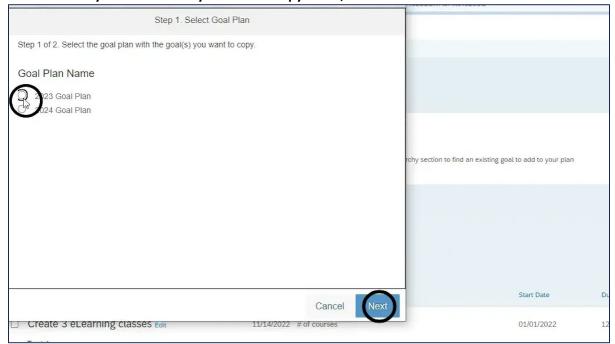
# !

#### SF NOTES =

- This feature is only available through the Goal Plan.
- You cannot copy from one employee to another.
- 1. Click "+ Add Goal" to open goal menu. To add a goal using the Goal Library, click "Copy From Other Goal Plan."

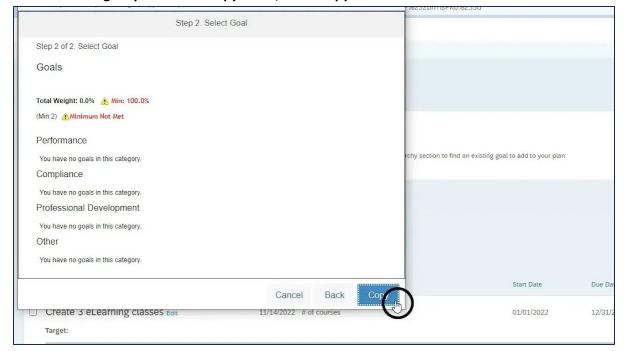


2. Select the year from which you want to copy. Then, click "Next."





# 3. Select the goal you want to copy. Then, click "Copy."



#### **CASCADING GOALS TO EMPLOYEES**

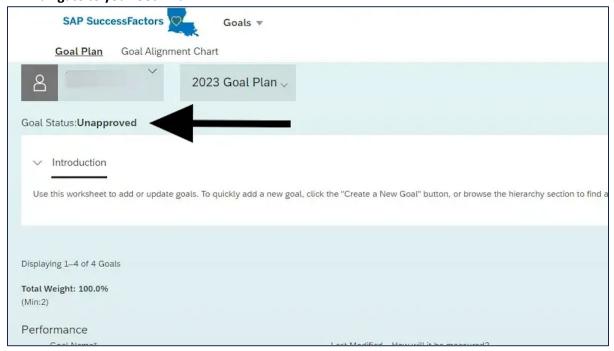
Cascading goals is the term used in SuccessFactors to assign the same goal to multiple individuals at once.



#### SF NOTES:

- The goal must appear on your Goal Plan for you to cascade it.
- Cascading goals is limited to the people who roll up to you. Thus, it is crucial that your agency's organization management is up to date.
- Your Goal Plan and your subordinates' Goal Plans must be UNAPPROVED to cascade goals. The Cascade button will not appear if your Goal Plan is APPROVED.
- After you cascade goals, you may edit the Goal Name in an employee's Goal Plan as long as it is UNAPPROVED.

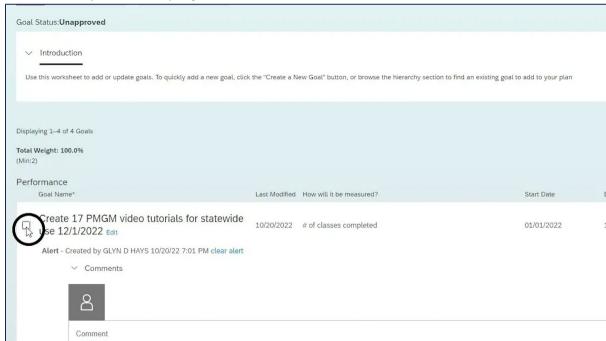
# 1. Navigate to your Goal Plan.



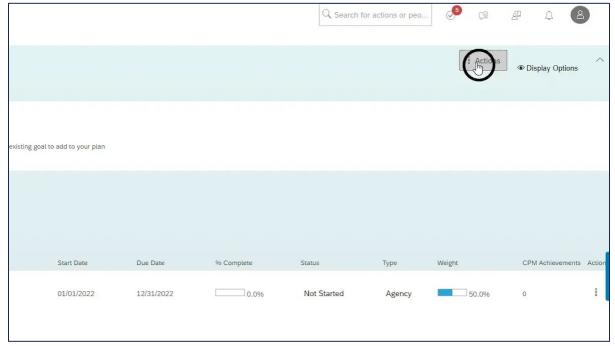


# 2. Select the goal(s) you would like to cascade.

NOTE: You may select multiple goals to cascade at once.



3. Click the "Actions" button at the top right.



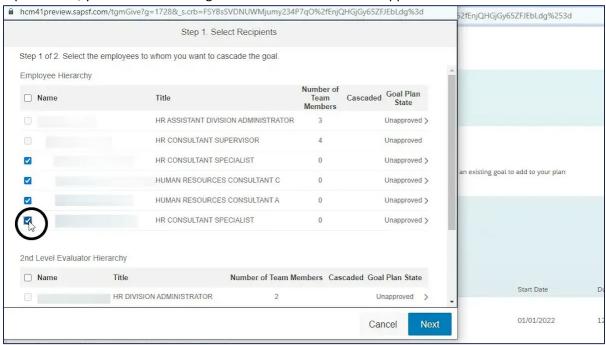


# 4. Click "Cascade."



# 5. Select all of the employees to whom you would like to cascade the goal.

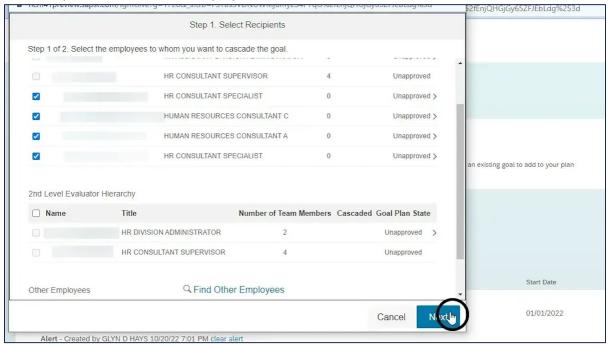
NOTE: Some boxes are greyed out. You cannot cascade up the chain of command or outside of your reports. Also, you cannot cascade goals if the Goal Plan State is Approved.





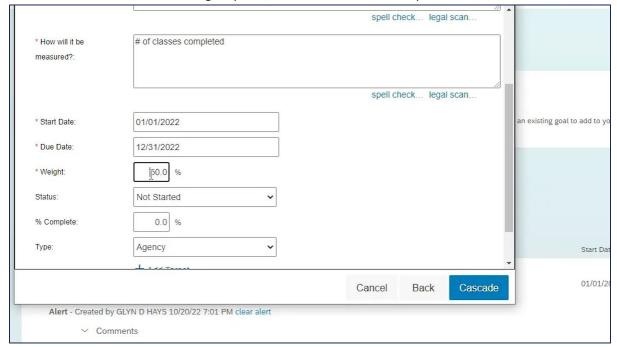


6. After you have selected all employees, click "Next."



7. Edit the goal. You may edit the Category, Weight, Status, % Complete, Type, and Target, if necessary.

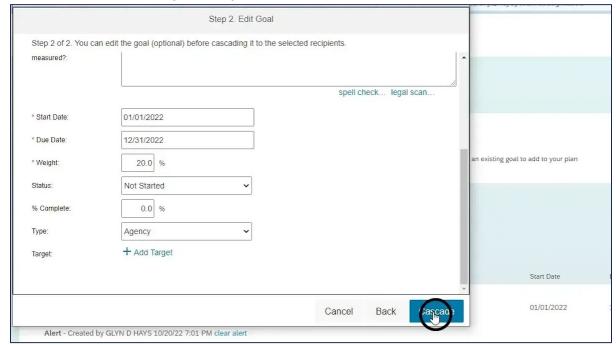
NOTE: If you are cascading multiple goals, you can scroll down and edit EACH goal. You can also edit these fields in the individual goal plans, after the cascade is complete.



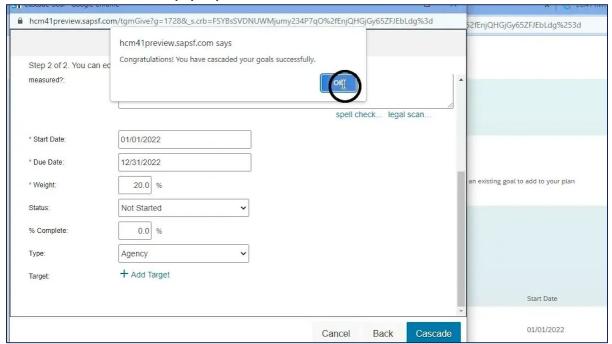




# 8. Click "Cascade" to complete the process.

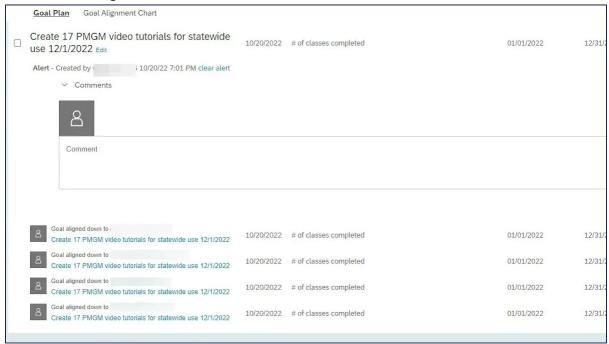


#### 9. When the confirmation pops up, click "OK."





# 10. In your Goal Plan, under the goal and comments, you will see a list of employees to whom the goal was cascaded.



## USING COMMENTS IN GOAL PLANS

**WHAT:** The "Comment" field allows you and/or your employee to include additional information about the goal created.

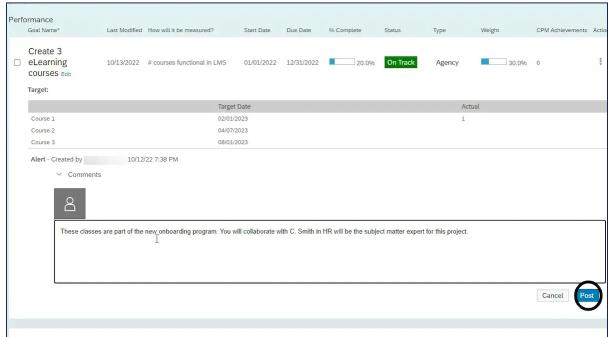
**WHEN:** Use this feature to provide additional instruction and guidance to your employee. You can, also, use this to create an opportunity to open a dialogue between you and your employee about the goal prior to its approval.



**WHY:** Using this tool allows you to collaborate with your employee on their goals, which can increase employee engagement and facilitate employee development.

**SF NOTES:** You and your employee can comment on goals, edit comments and/or delete comments as long as the Goal Plan is **Unapproved**.

Type your comment in the Comments section. Click on "Post" to add your comment to the Goal Plan.





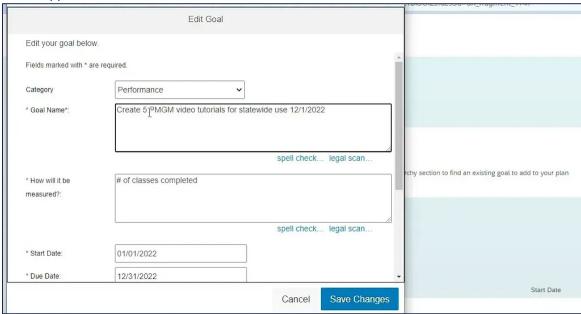
# UPDATING GOALS IN THE GOAL PLAN

## 1. Click "Edit" to open the Edit Goal window.



## 2. Edit the goal fields, if necessary.

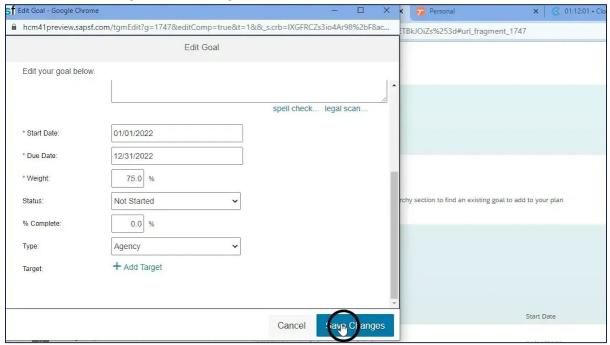
NOTE: If you cascaded a goal, but you want to edit the Goal Name, you must do so before the Goal Plan is approved.







# 3. Click "Save Changes" after editing.

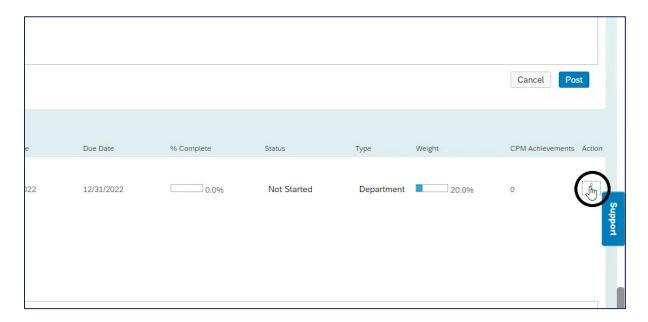


## WORKING IN THE GOAL PLAN

While the form is **UNAPPROVED**, you can continue to work in the goal plan. The changes you make in the Goal Plan will be reflected on the form.

#### **AVAILABLE ACTIONS**

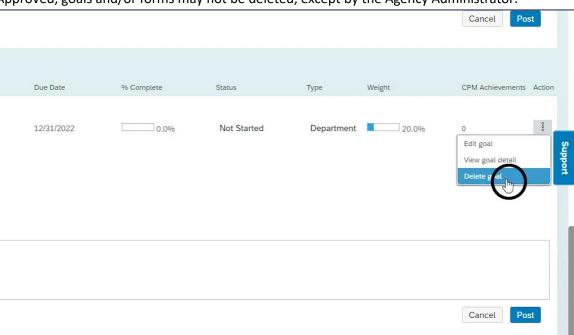
# 1. Click on the three dots under "Action."





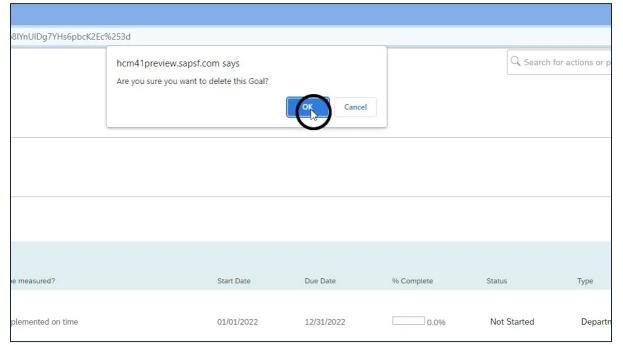
# 2. From here, you can edit the goal or view goal detail.

NOTE: Available actions depend on where the form is in the Route Map. Once the Goal Plan is Approved, goals and/or forms may not be deleted, except by the Agency Administrator.



!

1. If you choose to delete the goal, select OK on the confirmation.





## PERFORMANCE MANAGEMENT

#### Performance Management Forms

All performance management forms are launched by your Agency Administrator. Any goals added to a Goal Plan will automatically appear on the form. Once the form is launched, only the Agency Administrator can delete the form or launch a new form.

You can edit the Goal Plan, the goals, and the competencies as long as the Goal Plan is UNAPPROVED. Once the form is sent to the 2<sup>nd</sup> Level Evaluator, the Goal Plan is locked. If the form is returned to the Evaluating Supervisor, the Goal Plan and form are unlocked and may be edited.



If the 2<sup>nd</sup> Level Evaluator approves the form, the Goal Plan is APPROVED, which limits the fields available for editing and prohibits any new goals from being added.

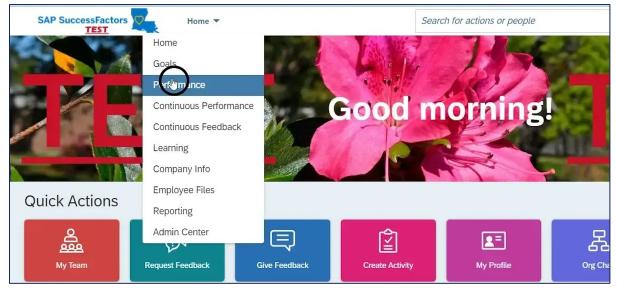
#### OTHER PERFORMANCE MANAGEMENT FORMS

Your Agency Administrator launches all available forms for your agency. In addition to the standard performance management form, your Agency Administrator can also launch:

- Not Evaluated Employee Form This form is used when the employee is active as of January 1st of the
  evaluating year AND has worked less than 3 calendar months within the performance evaluation year
  AND the appointing authority determines that not enough time has elapsed to accurately rate the
  employee.
- **New Appointment Performance Planning and Evaluation Form** This form is used when an employee begins an appointment after the performance year has started.
- Performance Improvement Tool is used to establish communication and document areas that require
  further performance development to reach expectations or achieve stated goals in the performance
  plan. This form may also reflect an agreement between supervisor and employee on the plan for
  development and may also be used as supporting documentation to the overall performance evaluation
  to show the steps taken to enhance performance.

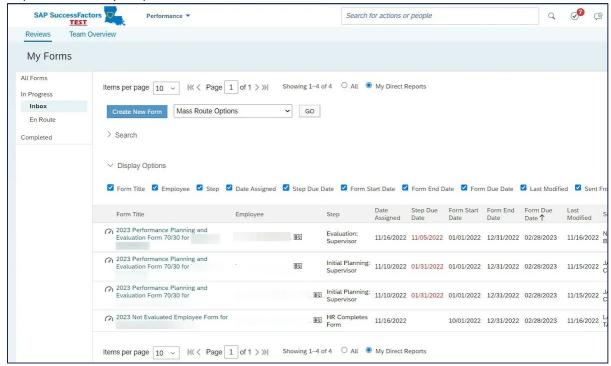


1. Click on "Performance" from the Home menu.



2. The default page is called "My Forms." Here, all of the forms you are responsible for are stored. This includes your performance forms as well as your employees' performance forms.

NOTE: The default view shows any forms that are "In Progress" and need review. These forms require action on your part.

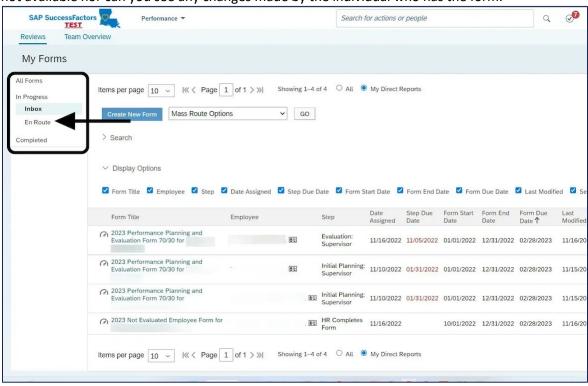




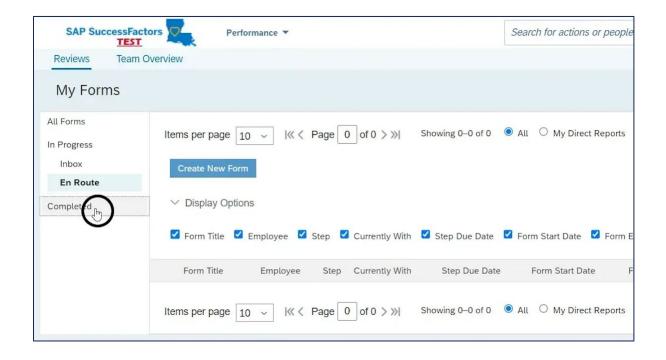


NOTE: "En Route" shows a copy of the form from the last time you altered it. Real-time updates are not available nor can you see any changes made by the individual who has the form.





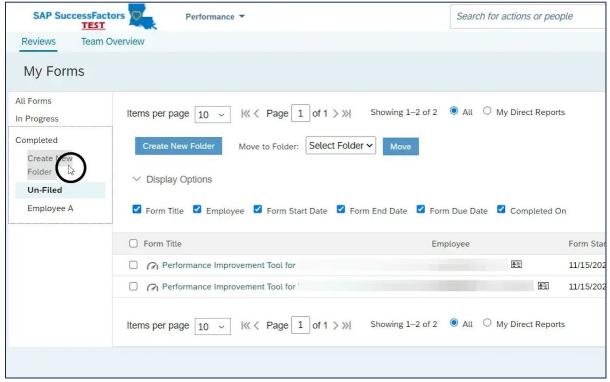
4. Within the completed folder, you can create folders to help you organize your forms. Click "Completed."



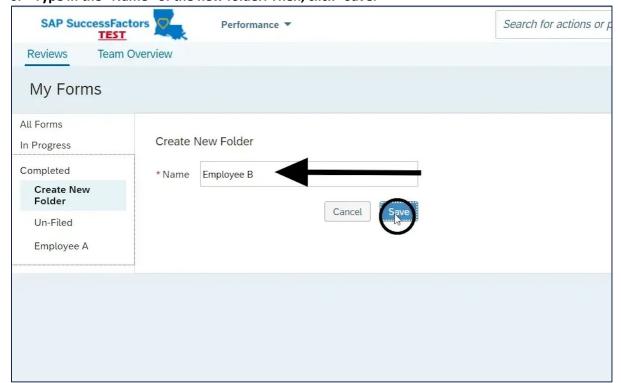


# 5. Click "Create New Folder."

NOTE: You may want to create a folder by performance year or by employee to help you organize your forms.

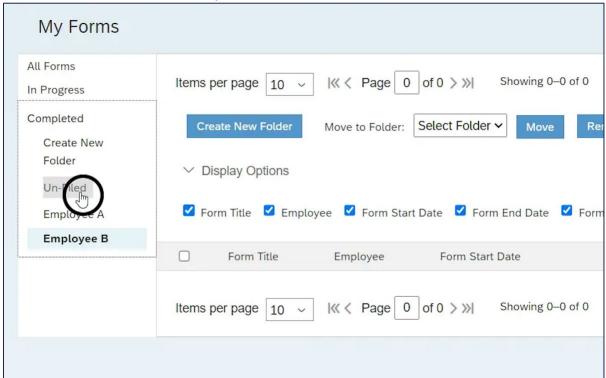


6. Type in the "Name" of the new folder. Then, click "Save."

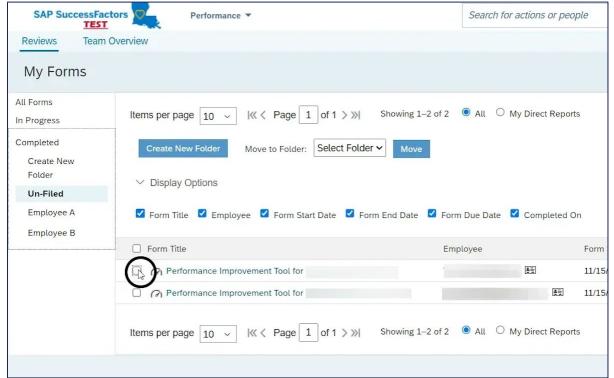




7. Click "Un-Filed" to see the completed forms that have not been moved to a folder.

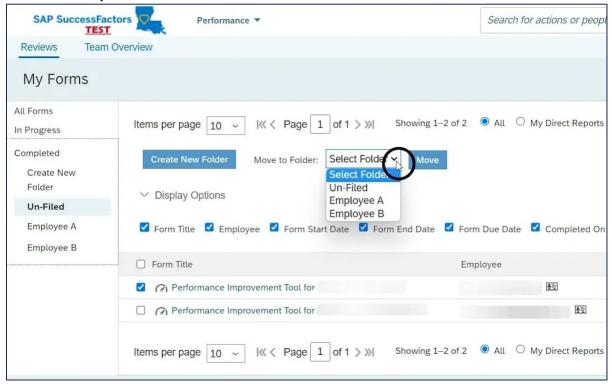


8. Click on the form you want to move.

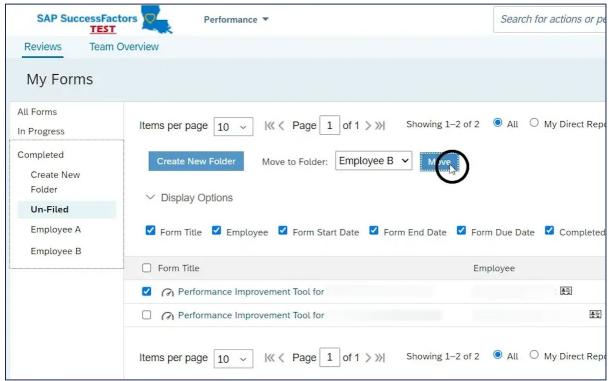




9. Use the drop-down menu to select the correct folder.

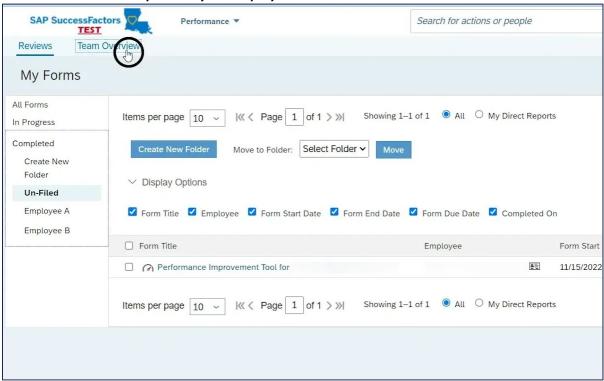


10. Then click "Move." The selected file is now in the selected folder.

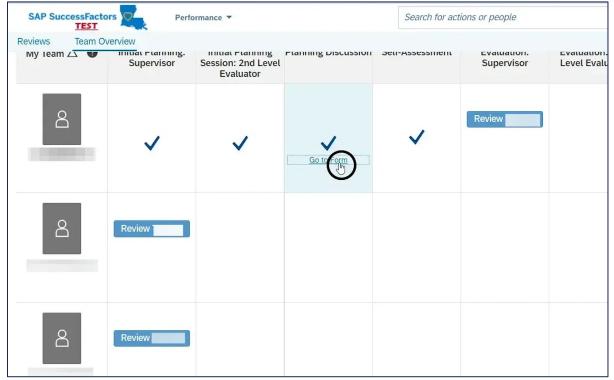




11. Another method for navigating to performance forms is to use the Team Overview. Click "Team Overview" for a snapshot of your employees and the forms related to them.

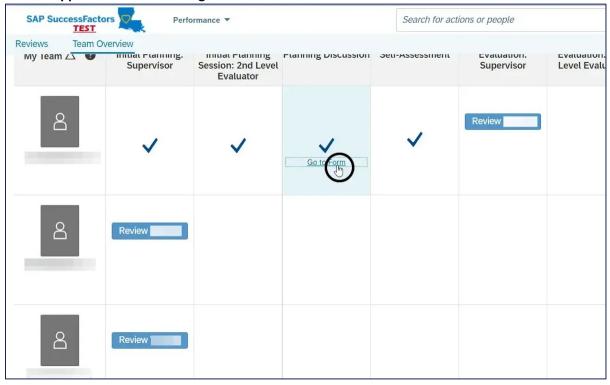


12. The default view shows where each of your employees is in the Route Map for the performance year. Click on blue buttons within the chart to open an employee's form.

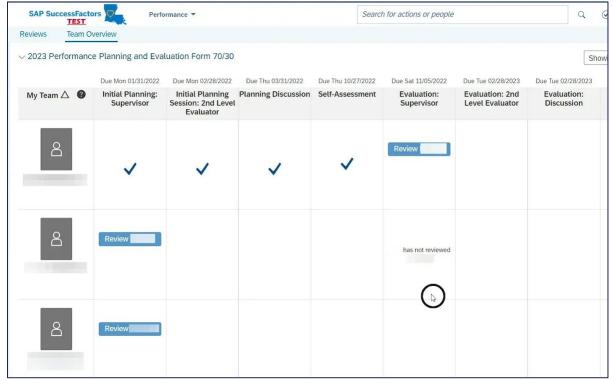




13. If you hover over the boxes, more information will appear. If there is a check mark, a "Go to Form" option will appear. Click on that to go to a form.

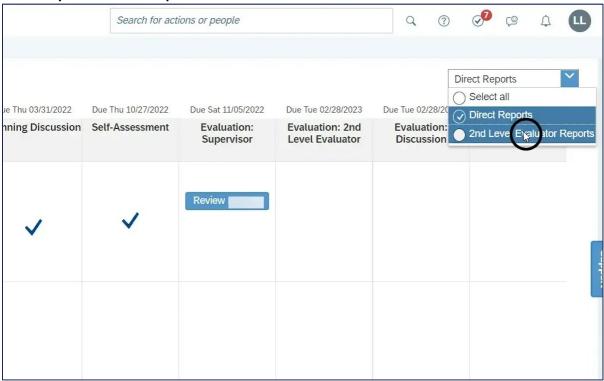


14. If the box is empty, hover over it and you will see where the form is in relation to that step in the Route Map.

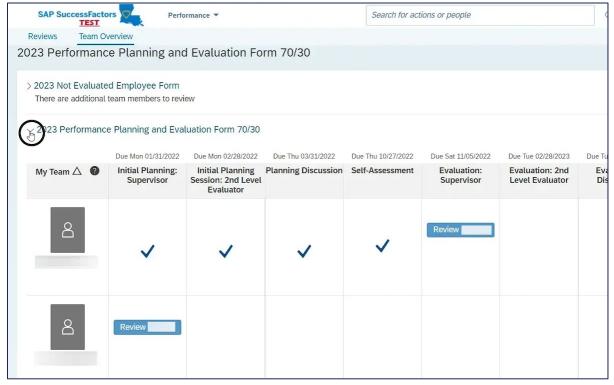




15. If you are a 2nd level evaluator, you can use the drop-down menu in the top right to choose that role and view your 2nd level responsibilities.

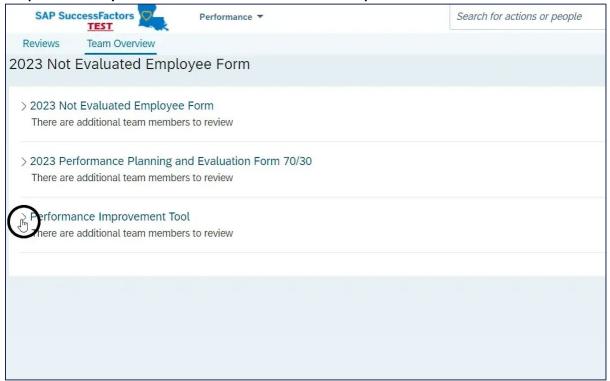


16. Click the arrow in the corner to close the default view.



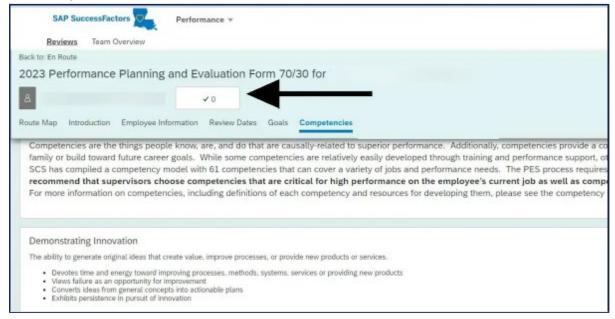


17. This view allows you to see all of the different types of forms launched for your employees this performance year. Click on the link or the arrow or to open the view.



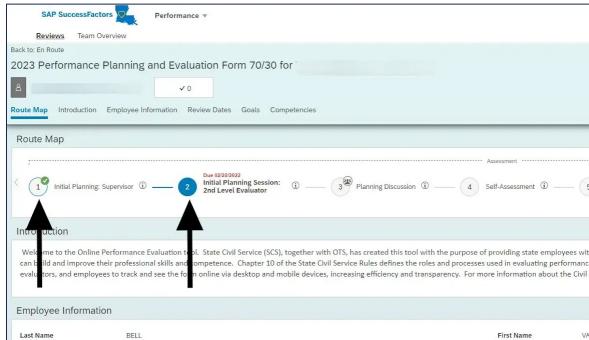
#### UNDERSTANDING THE PERFORMANCE MANAGEMENT FORM

 This box indicates "Incomplete Items." This box indicates the # of required fields in the form that are currently incomplete. You must complete these fields to advance the form. Click the box to view all incomplete items.



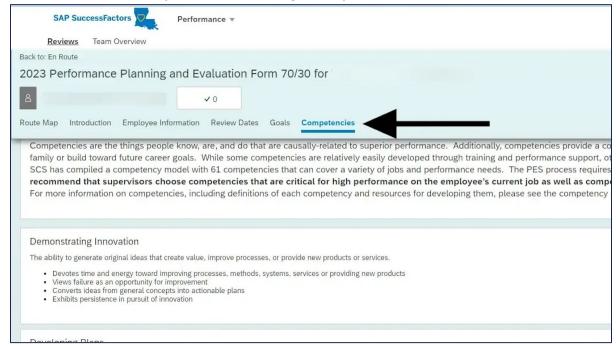
2. The Route Map illustrates the entire Continuous Performance Management (CPM) form workflow.

NOTE: The green circle with a check indicates that step has been completed. The blue circle shows where the form is now.



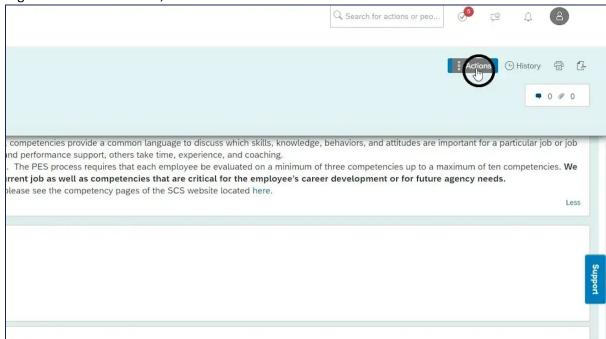






# 4. Click "Actions" to see what actions are available at this point in the Route Map.

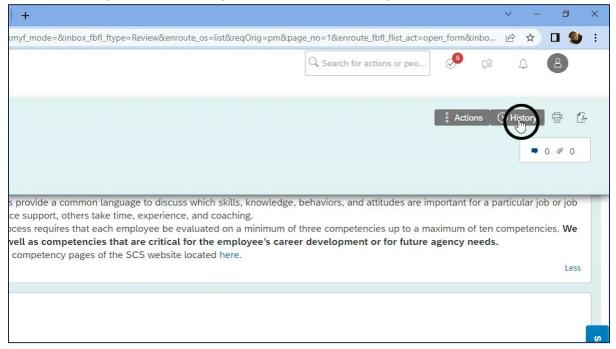
NOTE: Action availability changes with each step. Actions may include Spell Check the entire form, Legal Scan the entire form, and Info about this form.



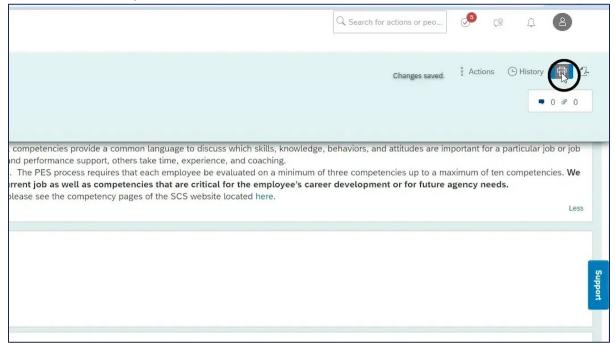




5. Click "History" to see the date, person, and action for every instance this form was modified.



# 6. Click this icon to print.





# 7. Click this icon to save as a PDF.

	Changes saved.	° Actions	History	
impetencies provide a common language to discuss which skills, knowledge, beh	aviors, and attitudes are im	portant for a	particular id	b or job
performance support, others take time, experience, and coaching.	aviors, and attitudes are in	portant for a	particular jo	or job
The PES process requires that each employee be evaluated on a minimum of three	e competencies up to a ma	ximum of te	n competend	cies. We
nt job as well as competencies that are critical for the employee's career de				
se see the competency pages of the SCS website located here.	•			
				Less

## THE ROLE OF COMPETENCIES IN PERFORMANCE MANAGEMENT

Competencies are those things an employee is, knows, and does that are causally related to superior job performance. In other words, competencies are knowledge and behaviors that show evaluating supervisors and others when an employee is successful or exceptional on the job.



Competencies can also be called capabilities because they may not be specific to just one job but may also be related to a career. Thinking Strategically, for example, is a competency that might be useful in a particular job but may also be useful for the next steps in an employee's career.

The State of Louisiana's competency model contains 58 unique competencies. Not all of these competencies will apply to any specific job or career. When building the competency model, SCS wanted to ensure that the model captured the competencies and capabilities needed by the huge variety of jobs and professions throughout the state.

Each competency has been grouped into either a "grow" category or a "buy" category. Grow competencies are those that take less time to develop and can be supported easily by training or performance support pieces like policies or checklists. For example, the competency Focusing on Customers at some job levels, can be mastered by following agency guidelines for interacting with clients on the phone or in person, and can be practiced with training such as CPTP's suite of Customer Service courses.

Buy competencies are those that require practice, experience, and guidance. Buy competencies may take years to fully develop with significant practice, experience, and/or coaching to develop. An example here might be Managing Ambiguity, where it takes practice to determine the best way forward when the environment is changing



#### SELECTING COMPETENCIES

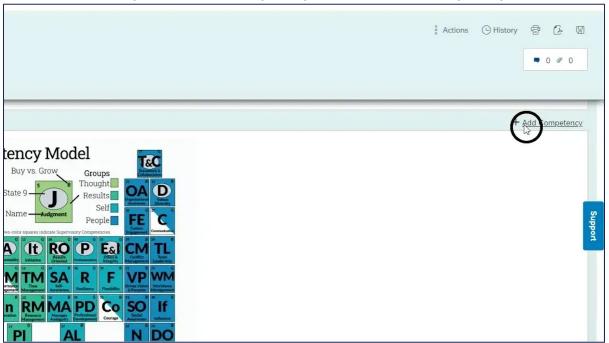
With the new CPM system, you must select minimum three and up to ten competencies for your employees. You can find all of the names and definitions of the competencies in the <u>Appendix – SCS Competency Model</u>. As you read them, some will jump out at you as being important for the job your employee is doing or for your agency as a whole.

You must include a minimum of three competencies for evaluation but can include up to ten competencies for evaluation. Which should you choose? Here are several recommendations/best practices:

- Choose one or more competencies that are critical for the job the employee is in currently. If the employee works regularly with customers, Focusing on Customers may be a competency to add. Does the employee work with data to create reports? Think about adding the Using Data competency.
- 2. **Choose one or more competencies that are critical to the agency as an organization.** Is your agency aspiring to be more innovative in how it solves problems for citizens? You can help support the agency by selecting *Demonstrating Innovation* or *Solving Problems* for all your staff to work on.
- 3. Choose one or more competencies that aligns with the likely next step in the employee's career path or progression group. Is the employee's next step going to require them to work with budgets? You may want to include *Working with Financial Information*. Has the employee expressed a desire to become a leader? Maybe choose one of the many leader-oriented competencies such as *Leading Effective Teams*, *Fostering Engagement*, or *Leading Change*.

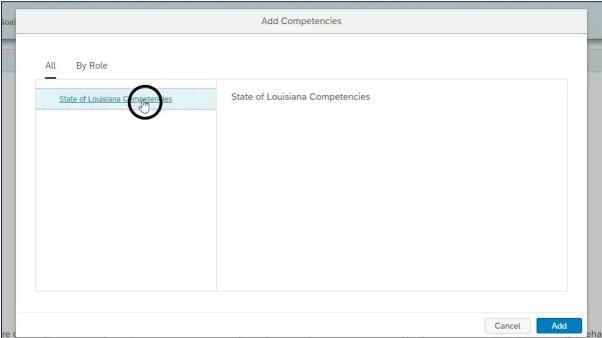
#### **HOW TO ADD COMPETENCIES**

1. Scroll down until you come to the competency section. Click "Add Competency."

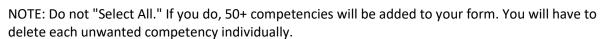


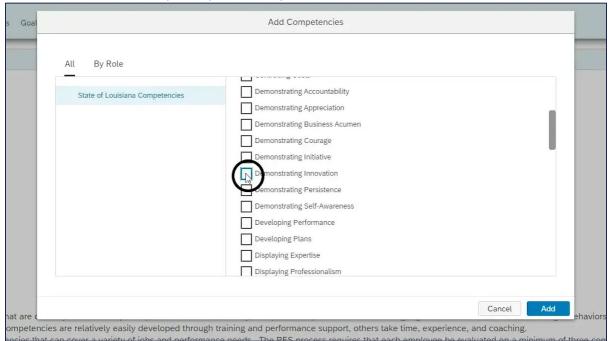






3. Select the appropriate competencies for your employee. You must select a minimum of 3 and a maximum of 10 competencies.









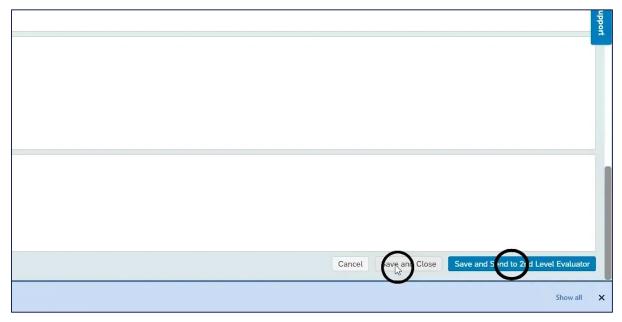
4. After you have selected the competencies, click on "Add" to add them to the Goal Plan.

All By Role		
_	Driving vision And Purpose	
State of Louisiana Competencies	Exhibiting Organizational Awareness	
	Exhibiting Social Awareness	
	Focusing On Customers	
	Following Policies and Procedures	
	Fostering Engagement	
	Influencing Others	
	Leading Change	
	Learning Actively	
	✓ Leveraging Technology	
	Making Accurate Judgments	
	Managing Conflict	
	Managing from a Distance	

1. After you have added competencies, you have 2 options: 1. You can "Save and Close" the form, if you are not finished with it; OR 2. You can "Save and Send to 2nd Level Evaluator."

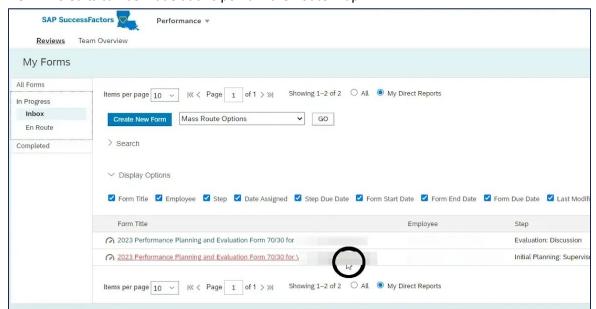


NOTE: Once you send the form to the 2nd Level Evaluator, the Goal Plan is locked and cannot be edited.



2. After you have sent the form to the 2nd Level Evaluator, it can be viewed in your Performance Inbox in the "En Route" folder.

NOTE: No edits can be made at this point in the Route Map.







# MEETING WITH YOUR $2^{\text{ND}}$ Level Evaluator

Your 2<sup>nd</sup> Level Evaluator may want to meet with you to discuss the Goal Plans and CPM forms for your employees. Since this system does not allow 2<sup>nd</sup> Level Evaluators to comment on performance forms, if a form is not approved, you may need to meet with your 2<sup>nd</sup> Level Evaluator.

Here are some tips to help you prepare for your meeting with your 2<sup>nd</sup> level evaluator:

- Follow any time guidelines provided by your agency. Some agencies will have specific dates or other policies you need to follow to submit your CPM forms on time. If you don't know your agency policies, check with your HR Office.
- Have all your documentation with you. Documentation should include the completed CPM form, the
  position description, copies of agency or department mission statements and goals, and any
  documentation about the individual employee you feel is important to support the work and behavior
  tasks you chose for the employee.
- Be prepared to summarize why you chose the work and behavior expectations you chose. It's likely your 2<sup>nd</sup> level evaluator will have many CPM forms to review. Your 2<sup>nd</sup> level evaluator will appreciate your preparedness.



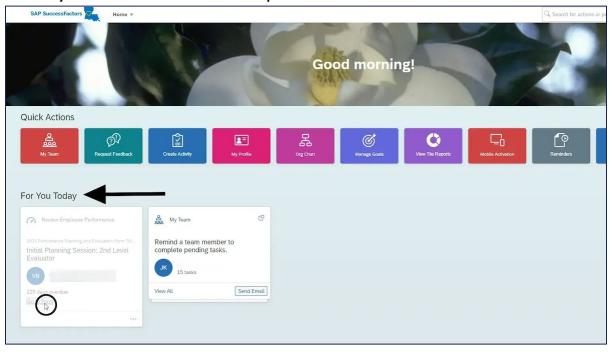
# PLANNING - 2<sup>ND</sup> LEVEL EVALUATOR'S ROLE

Rule 10.3 of the State Civil Service Rules outlines the responsibilities of the 2nd Level Evaluator when utilizing the CPM system. The 2nd Level Evaluator must approve the performance plan and performance evaluation prepared by the Evaluating Supervisor before it is given to the employee.



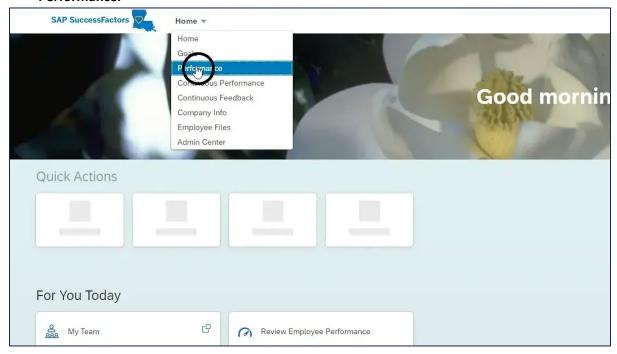
# $2^{\text{ND}}$ Level Evaluator — Navigating to the Planning Document

1. Navigation Option: 1 - When you have a form to review, it will appear on your dashboard in the "For You Today" section. Click "Go to Form" to open the form.

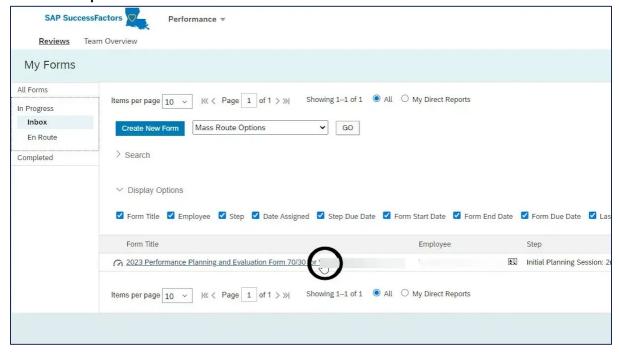




2. Navigation Option 2: Another navigation option would be to use the Home menu and click on "Performance."



3. The form will appear in your "In Progress - Inbox," which is the initial screen in this section. Click on the form to open it.





# 2<sup>ND</sup> LEVEL EVALUATOR — EVALUATING THE PLANNING DOCUMENT

If you do not agree with the goals or competencies created, you may send this form back to the evaluating supervisor for revision. The system does not allow you to explain why you are not approving the form; therefore, you will need to reach out to the evaluating supervisor to discuss your required revisions.



## 1. Review the Goals created for the employee.

When reviewing goals, consider these questions:

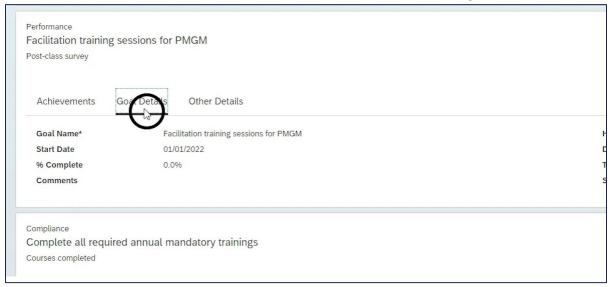
- Do the goals for this employee align with organizational goals?
- Do the goals for this employee align with the employee's position description?
- Are the goals for this employee SMART (Specific Measurable Attainable Relevant Timebound)?



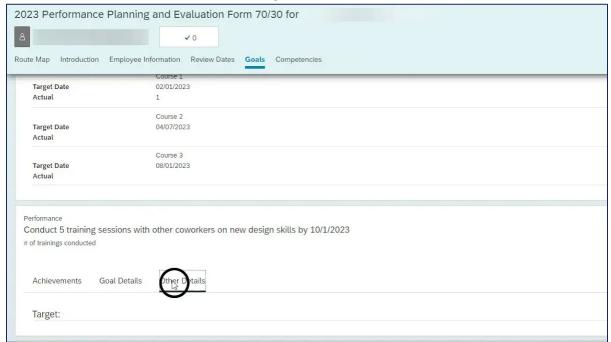
npliance		
mplete all req	uired annual ma	andatory trainings
urses completed		
Achievements	Goal Details	Other Details
There are no Achiev	vements.	
fessional Developn	nent	
		and/or trainings during the performance year to keep professional skills up to date
ofessional Developn tend 5 seminar of events attended		and/or trainings during the performance year to keep professional skills up to date
tend 5 seminar		and/or trainings during the performance year to keep professional skills up to date
tend 5 seminar		and/or trainings during the performance year to keep professional skills up to date
tend 5 seminar		and/or trainings during the performance year to keep professional skills up to date  Other Details
tend 5 seminar	s, conferences a	
tend 5 seminar	s, conferences a	
tend 5 seminar f events attended Achievements	s, conferences a	



2. Click "Goal Details" to view comments and other information about the goal.

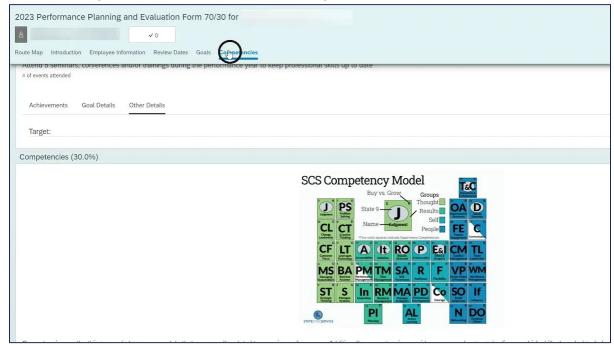


3. Click "Other Details" to see the Goal Targets.





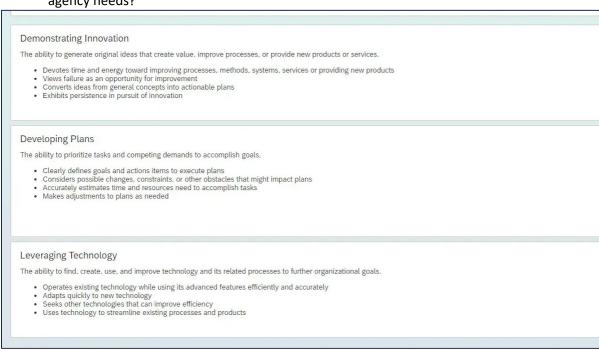
# 4. Click "Competencies" or scroll down to the Competencies Section.



## 5. Review the competencies selected for this employee.

When reviewing competencies, consider these questions:

- Are the competencies selected critical for high performance on the employee's current job?
- Are the competencies selected critical for the employee's career development or for future agency needs?

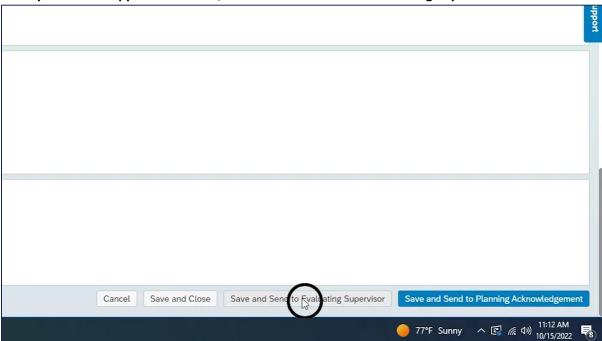






# 2<sup>ND</sup> LEVEL EVALUATOR — PLANNING NOT APPROVED

1. If you do NOT approve the form, click "Save and Send to Evaluating Supervisor."



2. The next screen asks you to confirm your selection.

NOTE: The system does not allow you to explain why you are not approving the form; therefore, you will need to reach out to the evaluating supervisor to discuss your required revisions.





# 2<sup>ND</sup> LEVEL EVALUATOR — PLANNING APPROVED

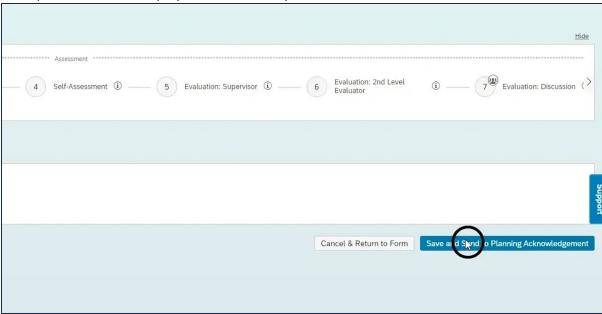
1. If you approve of the planning, click "Save and Send to Planning Acknowledgement."



				Supplied
Cancel Save	and Close Save an	nd Send to Evaluating Super	visor Save and Send	o Planning Acknowledgement

# 2. Confirm your selection or "Cancel & Return to Form."

NOTE: Once you approve this form, the Status of the Goal Plan is APPROVED. The form is sent to the supervisor and the employee simultaneously.







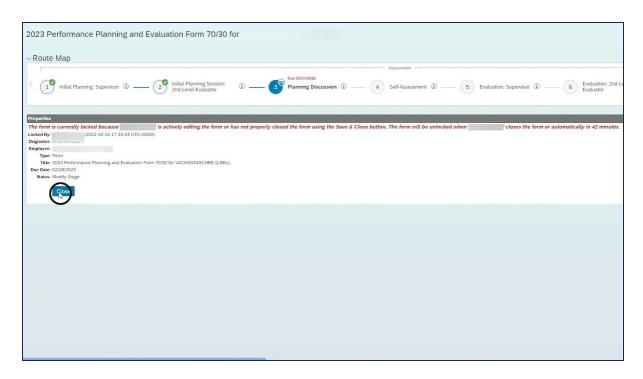
# ROUTE MAP NOTE – AFTER PLANNING IS APPROVED BY $2^{\text{ND}}$ LEVEL EVALUATOR

i

When the 2<sup>nd</sup> Level Evaluator approves the performance management planning form, multiple actions occur:

- The Status of the Goal Plan changes to APPROVED.
- The form is sent to the supervisor and the employee simultaneously.
- The employee must acknowledge the planning was received BEFORE the planning discussion is conducted or that action is unavailable.
- You will receive an email advising you that the form is available.

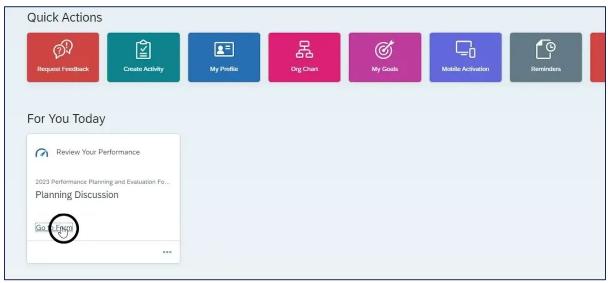
If the either the employee or the supervisor opens the form, the form will lock for other users. While it is locked, the error message reads: "The form is currently locked because NAME is actively editing the form or has not properly closed the form using the Save & Close button. The form will be unlocked when NAME closes the form or automatically in xx minutes."





## ACKNOWLEDGING THE PLANNING FORM AS AN EMPLOYEE

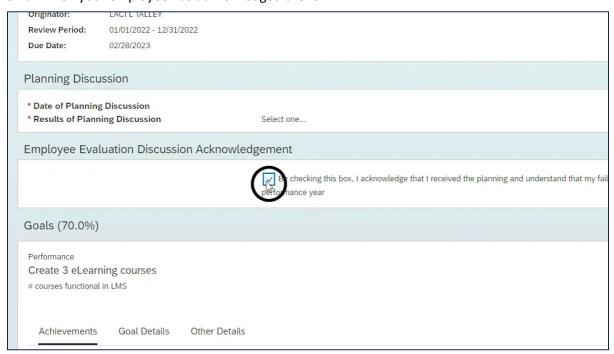
## 1. Navigate to your form.



2. Review the form. Check the box in "Employee Planning Discussion Acknowledgment" section.

The acknowledgement reads: By checking this box, I acknowledge that I received the planning and understand that my failure to sign will not prohibit the planning from becoming official for the performance year.

NOTE: This step is not required for the form to continue in the Route Map. However, it must be completed before you, the supervisor, conduct and document the Planning Discussion. You will be notified via email when your employee has acknowledged the form.





3. Scroll down and clicks on "Save and Close."



## CONDUCTING THE PLANNING DISCUSSION

**WHAT:** The planning discussion is a unique and exciting chance to discuss with your employee the goals and competencies assigned to them for the performance year.

**WHEN:** Once your 2nd Level Evaluator has approved the form, schedule a meeting with your employee to conduct the planning discussion.

It is required to hold a planning discussion with each employee no later than March 1<sup>st</sup> of any performance year, or within sixty days of hiring a new employee.

WHY: The planning discussion is one of the critical events in the employee's performance year. This discussion is a chance for you and your employee to communicate about the employee's job; its importance to agency mission; and its relation to any agency goals, initiatives, or plans for the coming performance year. Equally important, this conversation gives you a chance to coach your employee on their performance development, understand the employee's career aspirations, and work with your employee to facilitate growth.

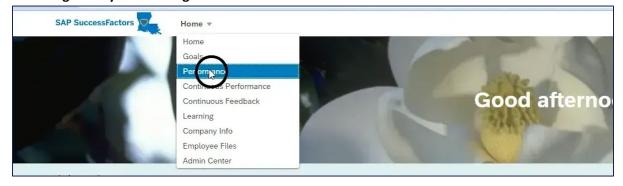
In short, planning discussions have a far greater impact than a simple conversation about assigned goals. The planning discussion is a springboard for employee development that can affect an agency's performance, employee retention, and succession planning.

## **DOCUMENTING THE PLANNING DISCUSSION - SUPERVISOR**

Do not document your planning discussion until your employee checks the box in "Employee Planning Discussion Acknowledgment" section. Once you document the planning discussion, the employee cannot check the acknowledgement.

Document the Planning Discussion on the SAME day you conduct it. The system will indicate what date you select the planning discussion date. Backdating or advance dating may result in an audit finding.

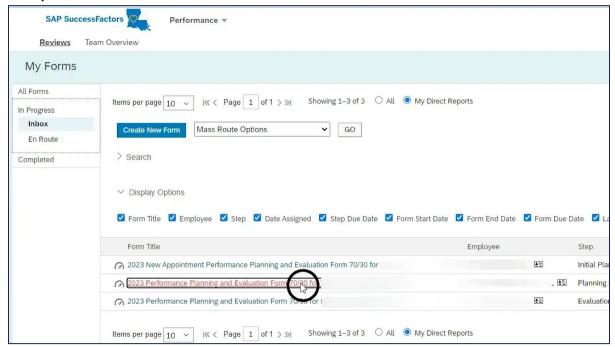
## 1. Navigate to your "In Progress - Inbox."



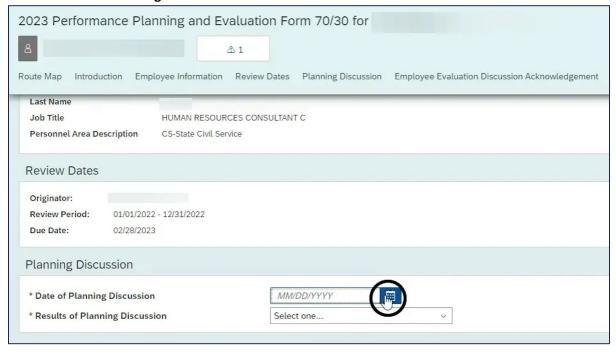




2. Open the correct form.



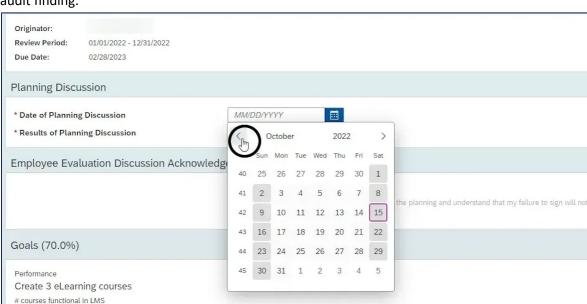
3. Conduct the Planning Discussion.





### 4. Select the "Date of Planning Discussion."

NOTE: The system will indicate what date you select the planning discussion date. Your employee will be notified what date is selected. Backdating or advance dating may result in an audit finding.

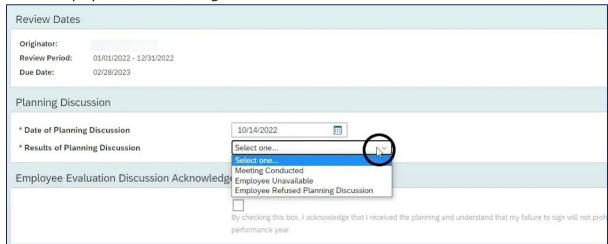




# 5. Select the "Results of Planning Discussion."

NOTE: You have 3 options available.

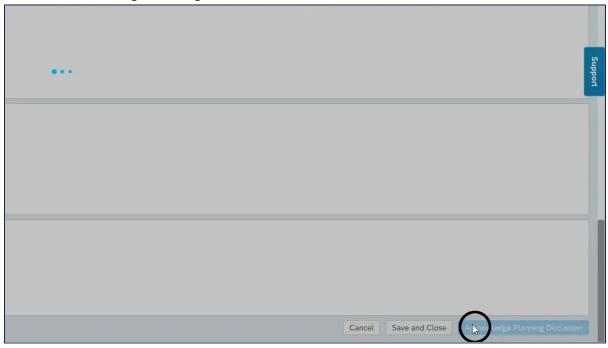
- Meeting Conducted
- Employee Unavailable
- Employee Refused Planning Discussion



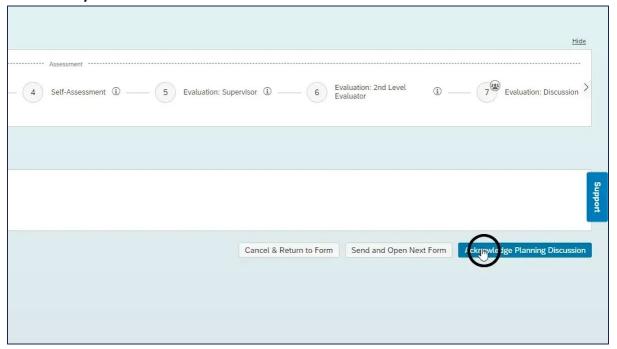




6. After Planning Discussion is completed, scroll to the bottom of the form, and click "Acknowledge Planning Discussion."



7. Confirm your selection or cancel.





## **CPM EVALUATION**

Evaluation occurs at the end of each calendar year. Evaluations must be complete by March 1<sup>st</sup> of the following year. For example, evaluations for calendar year 2023 must be completed by March 1, 2024.

There are many reasons to evaluate an employee's performance. Under State Civil Service rules, a rating above Unsuccessful/Needs Improvement is needed to achieve permanent status, to be promoted, to progress in a Career Progression Group, to be placed on the Department's Preferred Reemployment List, and to be eligible for a market adjustment.

Beyond this, performance management, when done well, can improve an agency's ability to retain employees, upskill them, and maintain succession planning. For the State of Louisiana, performance evaluation includes at minimum a planning session held between a supervisor and an employee and an evaluation discussion held after the performance year ends. The SF system provides multiple opportunities to expand from simple performance monitoring to coaching, guiding, and developing employees through tracking achievements, meeting tools, and continuous feedback opportunities. Research clearly shows that employees who receive thoughtful feedback, opportunities for practice, and safe spaces to learn tend to remain and advance with the organization. These employees generally perform better and promote faster than their counterparts in organizations that do only the minimum tasks of performance evaluation.

SCS invites you to embrace performance management and to use it as an opportunity to improve your and your employees' skills.





#### **RATING SCALE OVERVIEW**

Ratings should be based on the employee's work performance, not on feelings. It is important for supervisors to keep documentation to make sure they are basing their employees' ratings on performance.

It is also important to remove as much bias from ratings as possible. This includes making sure a rating is based on performance throughout the year, not just the last few weeks before evaluation. It means making sure similarly situated employees are treated similarly, i.e., behaviors that are rewarded or punished for one employee are rewarded or punished for all employees.

The Continuous Performance Management evaluation process uses a 5-point scale.

**OUTSTANDING** 



Performance levels and accomplishments far exceed normal expectations. This category is reserved for the employee who truly stands out and clearly and consistently demonstrates exceptional accomplishments in terms of quality and quantity of work that is easily recognized as truly exceptional by others.

EXCEEDS EXPECTATIONS



Performance frequently exceeds job requirements. Accomplishments are regularly above expected levels. Performance is sustained and uniformly high with thorough and on time results.

**SUCCESSFUL** 



Performance clearly and fully meets all the requirements of the position in terms of quality and quantity of work. It is described as good, solid performance. Minor deviations may occur, the overall level of performance meets or slightly exceeds all position requirements.

NEEDS IMPROVEMENT



Performance is noticeably less than expected. Usually performs to and meets job requirements, however the need for further development and improvement is clearly recognized.

**UNSUCCESSFUL** 

1

Performance must improve significantly within a reasonable period of time if the individual is to remain in this position. Employee is not performing to the requirements of the job.

NOTE: "Unable to Rate" is also available. This rating does not factor into the overall performance score. This should only be used if there is not enough information to assign a rating for a goal or a competency. For example, if a goal is cancelled or postponed, the employee has not had an opportunity to perform or to be evaluated; then, "unable to rate" would be acceptable.

#### **EMPLOYEE SELF-ASSESSMENT**

**WHAT:** Self-assessment is an opportunity for you and your employee and/or supervisor to review the past year's performance. As an employee, you can edit your goals to show your goal status, achievements, and other accomplishments for the performance year. You can, also, consider any obstacles or problems you encountered when working to achieve your goals.



**WHEN:** Self-assessment begins after the Planning Discussion. Like supervisors, you, as an employee, should be updating goals and documenting your performance throughout the year. Self-assessment will end towards the end of the performance year and the performance management form will be pushed to the next step in the Route Map.

WHY: Allowing employees to self-assess their performance is important in establishing a performance culture. Organizations thrive when their members share authentic feedback with one another and when trust is maintained. Employee self-evaluations allow a supervisor to see how aligned employees are with their own views, so any gaps or misalignments can be rectified. They also offer opportunities for supervisors to praise behaviors that support good performance, as well as to identify and hopefully extinguish those behaviors that do not. Finally, self-assessments offer supervisors and employees the opportunity to build a trusting relationship that fosters employee development.

**SF NOTES:** Self-assessment is not required. The form may be sent to the evaluating supervisor at any time. However, once the form is moved to the next stage, the employee loses access to the self-assessment opportunity.



### NAVIGATING TO FORM FOR SELF-ASSESSMENT

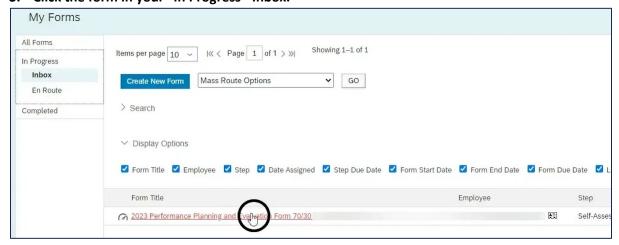
1. Navigation Option 1: Click on the "Go to Form" link in "For You Today" tile. This takes you directly to the form.



2. Navigation Option 2: Click the "Performance" in the Home menu.



3. Click the form in your "In Progress - Inbox."

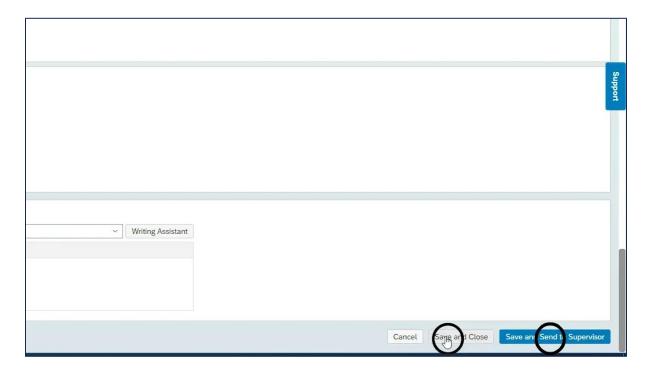


# SAVING / MOVING FORM IN ROUTE MAP

As an employee, you have months to complete your self-assessment. Document as you go, rather than gathering information and editing the form at the end of the performance year. When you update or add information, click "Save and Close," so you can continue to work on the form later.



Since this the self-assessment is not required, you can "Save and Send to Supervisor" at any time. If you do not send the form, it will automatically move to the next step at the end of the self-assessment period. However, once you send the form to your supervisor, you lose access to the self-assessment opportunity.

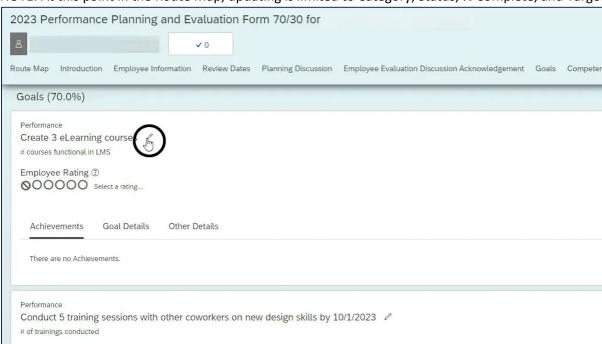




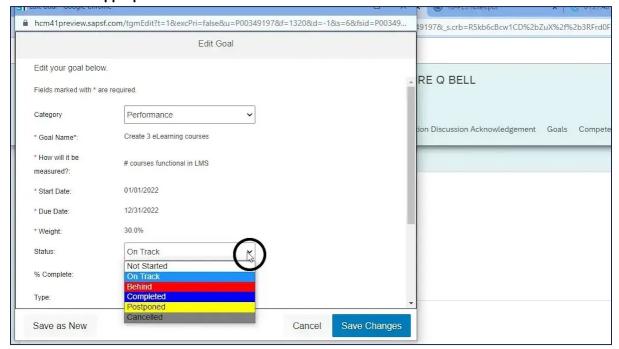
#### **SELF-ASSESSMENT: GOALS**

1. For each goal, start by clicking the pencil icon to open the edit window.

NOTE: At this point in the Route Map, updating is limited to Category, Status, % Complete, and Target.

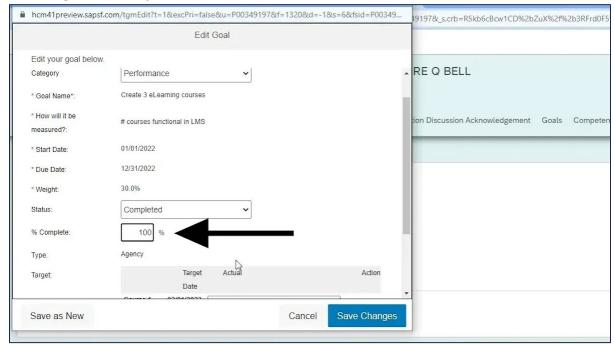


2. In the edit window, use the drop-down menu to change the "Status" of the goal. Select the appropriate status.

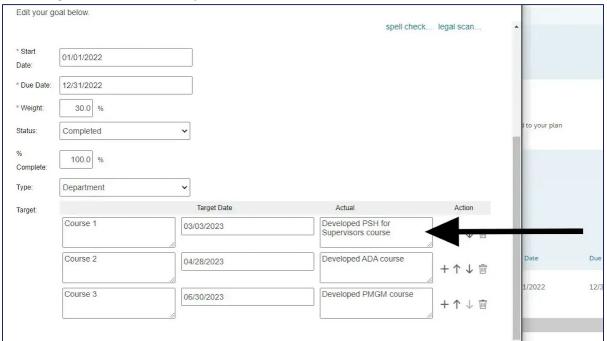




### 3. Change the % Complete.

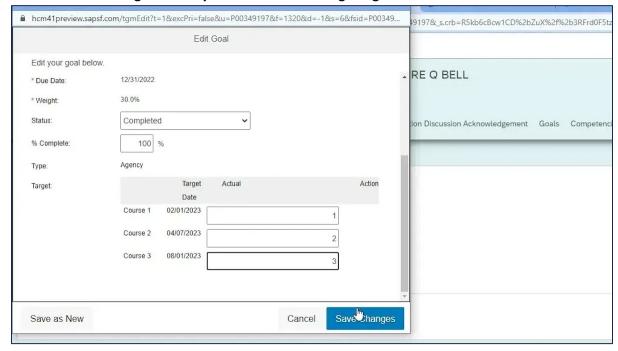


## 4. If Targets are included, complete the "Actual" field.



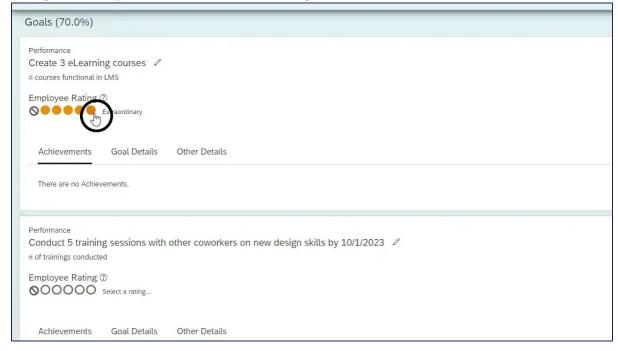


### 5. Click "Save Changes" when you are finished editing the goal.



## 6. After you edit the goal, select the rating for the goal.

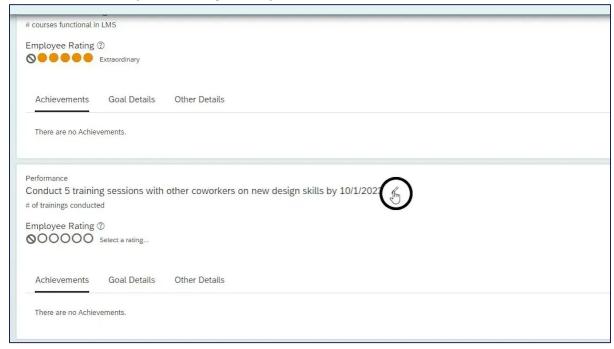
NOTE: You can click the question mark (?) icon to view the rating scale. The circle with the line through it means you were "Unable to Rate" this goal.





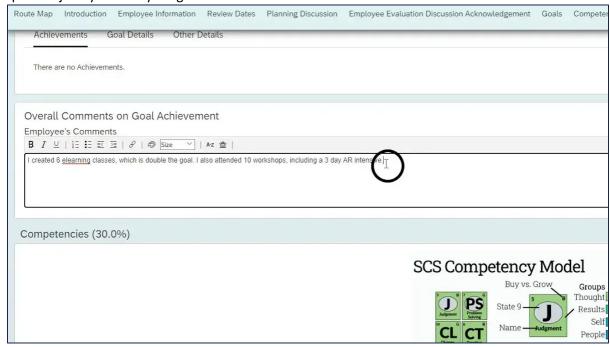


7. Use the same steps to edit all goals on your form.



8. Type your comments about your goals in the "Employee's Comments" box.

NOTE: Your comments will be available to your supervisor and the 2nd Level Evaluator. Use this space to justify each of your goal evaluations.



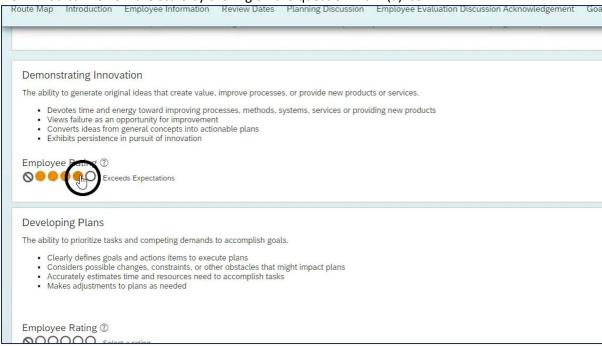




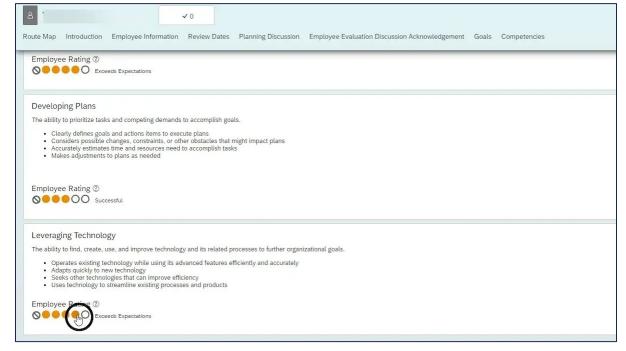
#### **SELF-ASSESSMENT: COMPETENCIES**

#### 1. Click on the appropriate rating for each competency.

NOTE: You can review the scale by clicking on the question mark (?) icon.



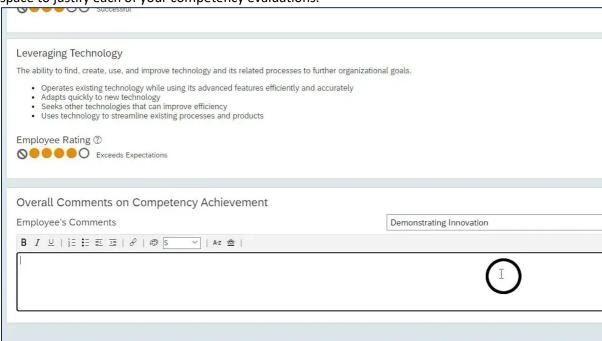
#### 2. Rate each of your competencies.



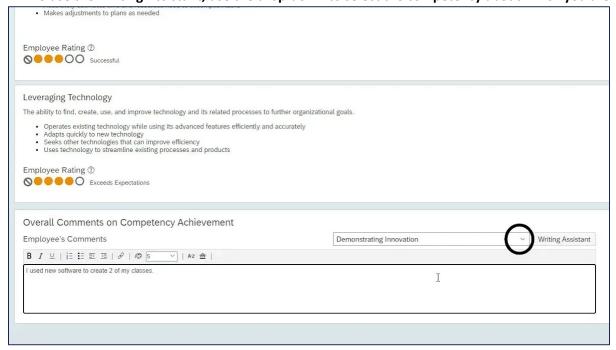


3. Like the goals section, you can type comments about your performance as related to your competencies.

NOTE: Your comments will be available to your supervisor and the 2nd Level Evaluator. Use this space to justify each of your competency evaluations.

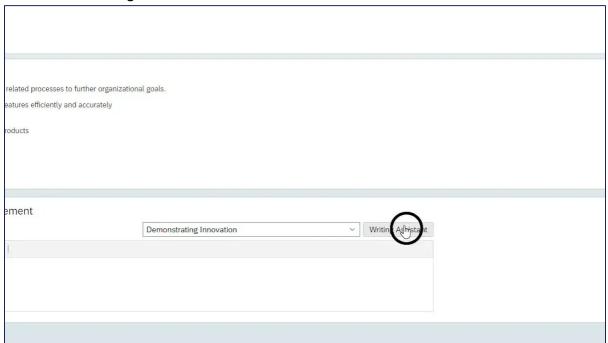


4. To use the Writing Assistant, use the drop-down to select the competency about which you are writing.



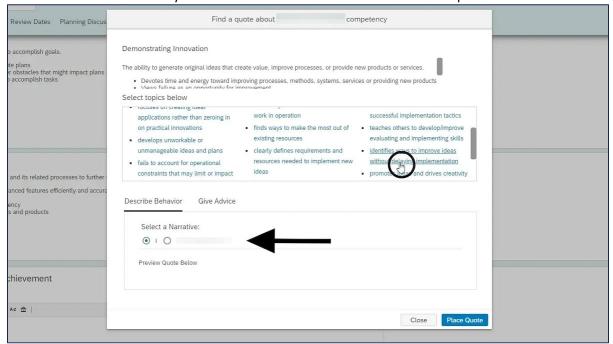


5. Click the "Writing Assistant" button.



6. Click on the teaser statement that best aligns with your performance.

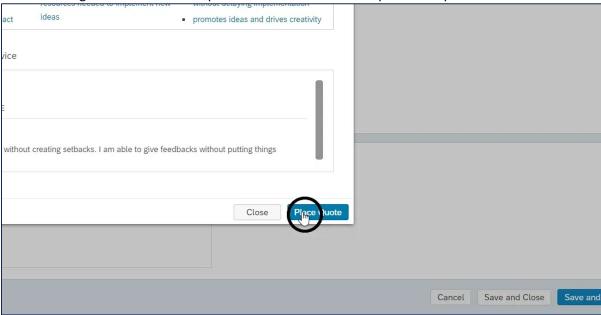
NOTE: You can also select if you want the statement written in first or third person.



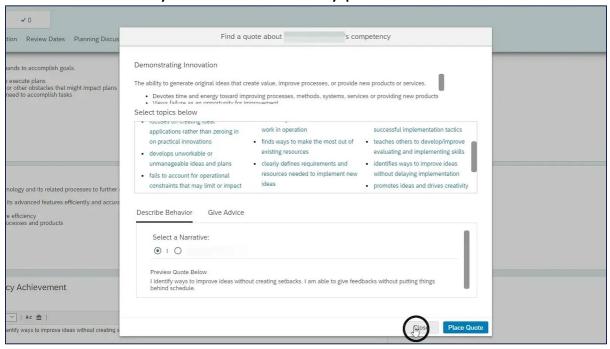


7. The quote will appear in the "Preview Quote Below" box. Click on "Place Quote" to add the quote to your form.

NOTE: Clicking "Place Quote" multiple times will add the same quote multiple times.



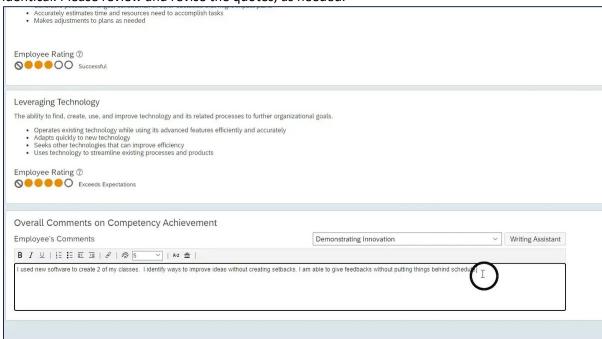
8. Click on "Close" after you have added all necessary quotes.



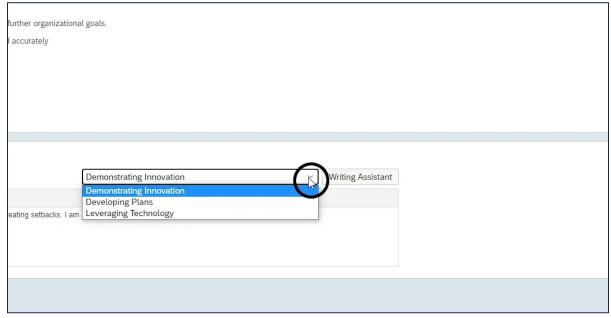


9. You may edit your comments and/or the Writing Assistant quotes in the "Employee's Comments" box.

NOTE: The teaser statements in the Writing Assistant align with the quotes, but they are not identical. Please review and revise the quotes, as needed.



10. Follow the same steps to add Writing Assistant quotes about other competencies.





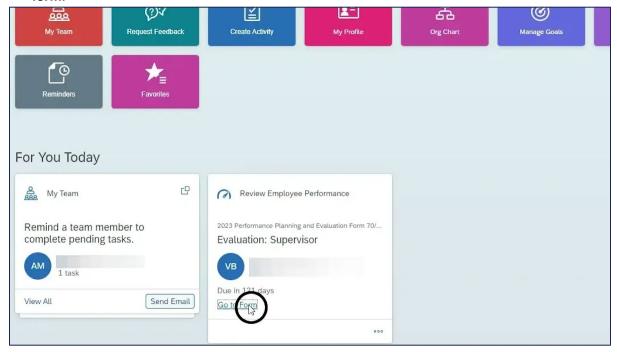


#### SUPERVISOR EVALUATION OF EMPLOYEE

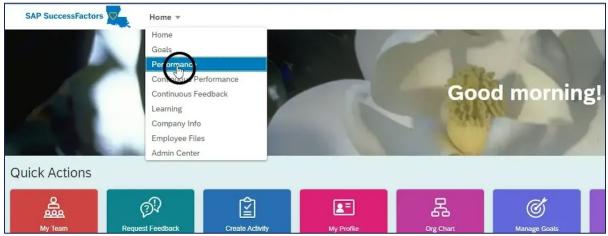
Performance evaluation is a learning opportunity for both the supervisor and the employee. Through this process, employees can learn what their supervisors view as important to be successful. Employees can, also, learn how to improve and enhance their performance through the feedback provided by their supervisors.

### NAVIGATING TO THE FORM FOR SUPERVISOR EVALUATION

1. Navigation Option 1: Click on the "Go to Form" link in "For You Today" tile. This takes you directly to the form.

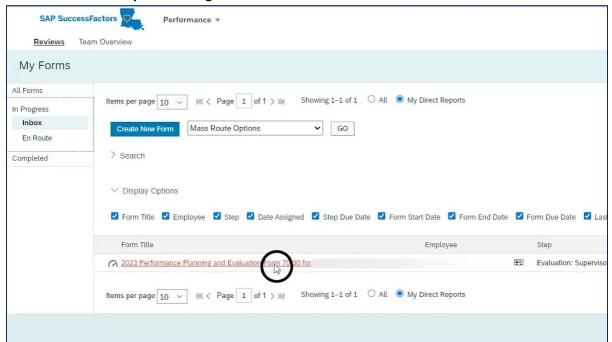


2. Navigation Option 2: Click the "Performance" in the Home menu.





3. Click the form in your "In Progress - Inbox."



#### **REVIEW PLANNING AND EVALUATION FORM**

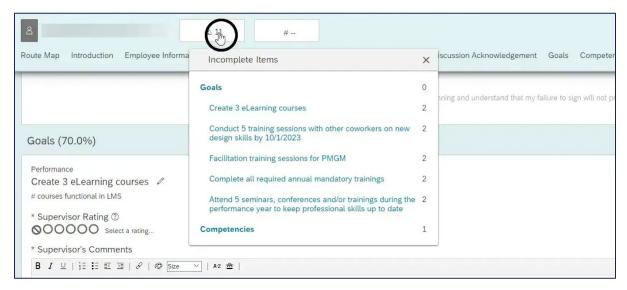
Before rating a goal or a competency, review all the relevant information and evidence provided about the employee's performance.



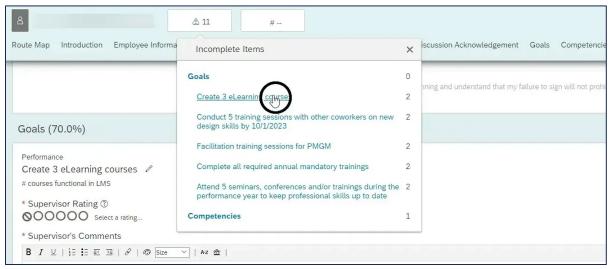
1. You may want to start your review by opening and viewing any supporting documentation you have gathered during the performance year.

NOTE: Doing this first will allow you to see what evidence has been collected, if any, for each goal, so you can factor that into the evaluation from the start.

2. This box indicates the # of required fields in the form that are currently incomplete. You must complete these fields to advance the form.

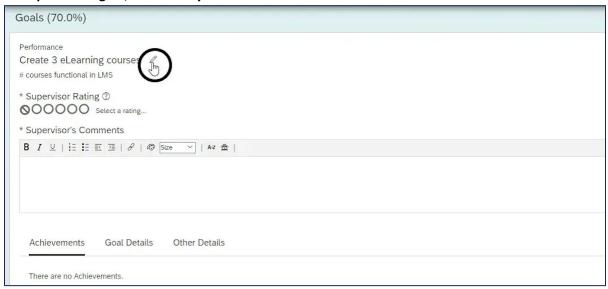


3. Click on an item to move to that item within the form.





4. Update the goal, if necessary.

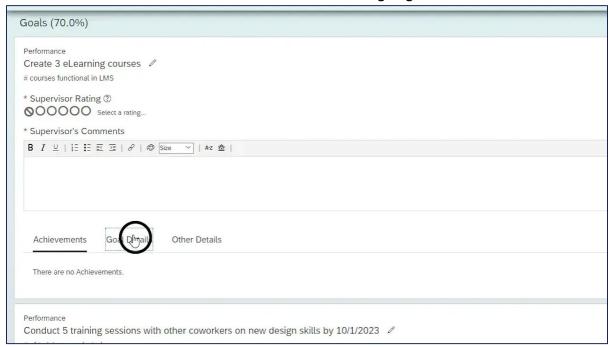


5. Review the Status and Employee Rating.

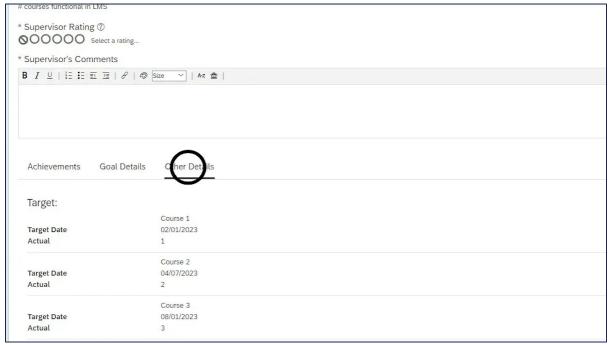




6. Click on "Goal Details" to view more information including all goal fields and comments.

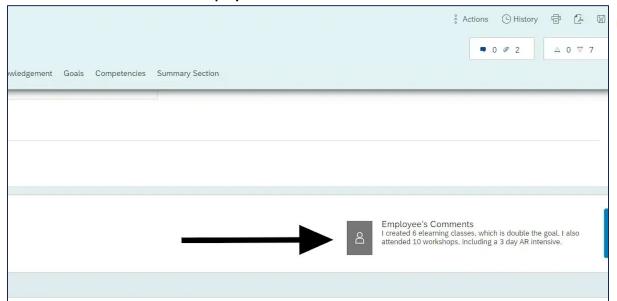


7. Click "Other Details" to view Target information.





8. Scroll down to review the "Employee's Comments."

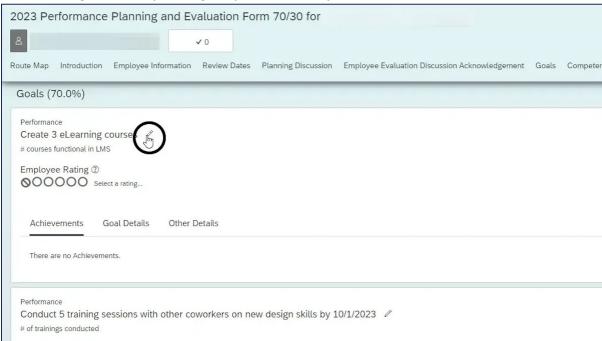


#### **UPDATING GOALS**

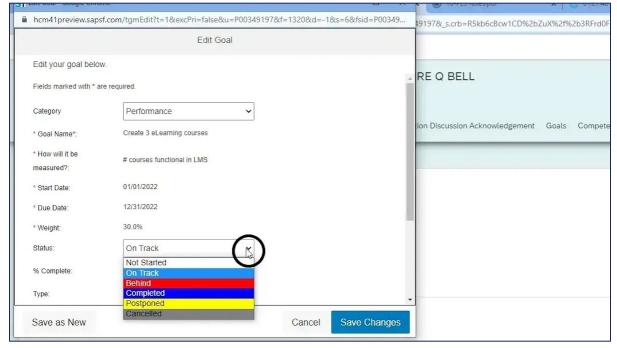
At this point in the Route Map, editing is limited to Category, Status, % Complete, and Target(s). During the self-assessment, your employee may have edited the goals on the form. As the supervisor, you, also, have the opportunity to edit the same fields in the goals.



1. For each goal, start by clicking the pencil icon to open the edit window.

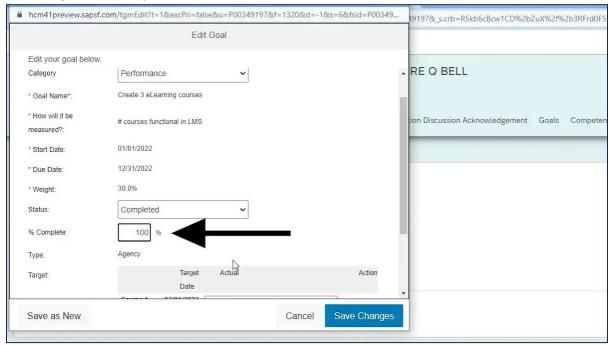


2. In the edit window, use the drop-down menu to change the "Status" of the goal. Select the appropriate status.





3. Change the % Complete.

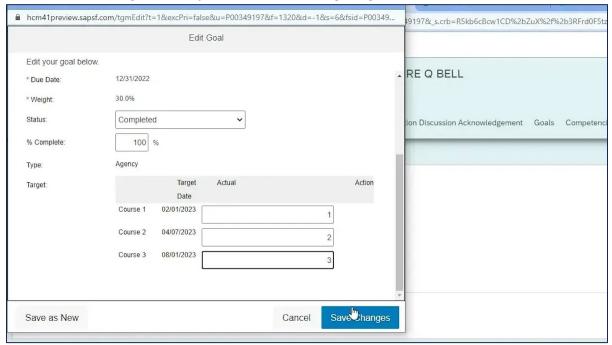


4. If Targets are included, complete the "Actual" field.





5. Click "Save Changes" when you are finished editing the goal.



#### SUPERVISOR EVALUATION: GOALS

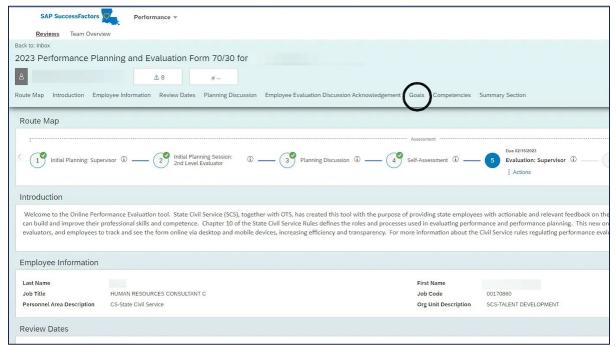
In addition to reviewing the documentation gathered throughout the year, here some additional best practices to keep in mind while you are evaluating your employee's performance:

- 1. Evaluate the goals as written. Your performance evaluation is limited to the goals that you included on the employee's performance planning and evaluation form. If you did not include a goal in the planning form, you cannot evaluate the employee on it.
- 2. Focus on the employee's performance, rather than their personality. Remain objective about the employee's performance and give specific examples of an employee's actions as they relate to the established goals.
- 3. Consider the measure for success established during the planning process. Did your employee meet that metric? If so, what evidence do you have to support your evaluation? Use the rating scale to help you determine the level at which your employee achieved success
- 4. Remove as much bias from ratings as possible. This includes making sure a rating is based on performance throughout the year, not just the last few weeks before evaluation. It means making sure similarly situated employees are treated similarly, i.e., behaviors that are rewarded or punished for one employee are rewarded or punished for all employees.

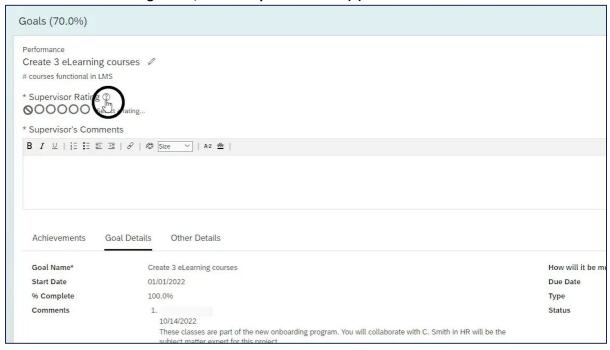
Performance levels and accomplishments far exceed normal expectations. **OUTSTANDING** This category is reserved for the employee who truly stands out and clearly and consistently demonstrates exceptional accomplishments in terms of quality and quantity of work that is easily recognized as truly exceptional by others. Performance frequently exceeds job requirements. Accomplishments are **EXCEEDS** regularly above expected levels. Performance is sustained and uniformly high **EXPECTATIONS** with thorough and on time results. Performance clearly and fully meets all the requirements of the position in terms of quality and quantity of work. It is described as good, solid **SUCCESSFUL** performance. Minor deviations may occur, the overall level of performance meets or slightly exceeds all position requirements. **NEEDS** Performance is noticeably less than expected. Usually performs to and meets 2 job requirements, however the need for further development and improve-**IMPROVEMENT** ment is clearly recognized. Performance must improve significantly within a reasonable period of time if **UNSUCCESSFUL** 1 the individual is to remain in this position. Employee is not performing to the requirements of the job.

#### HOW TO COMPLETE GOAL EVALUATION SECTION

1. Scroll to the Goals section of the form OR click "Goals" to advance to that section.

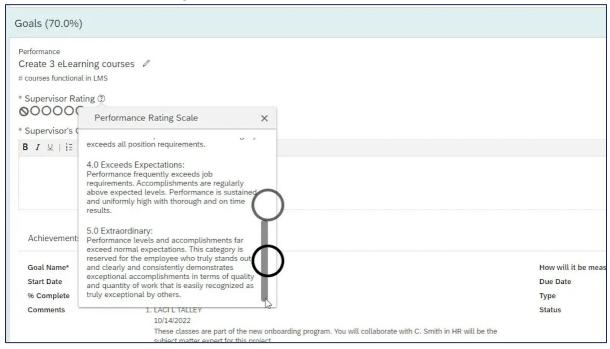


2. To review the Ratings Scale, click the question mark (?) icon.

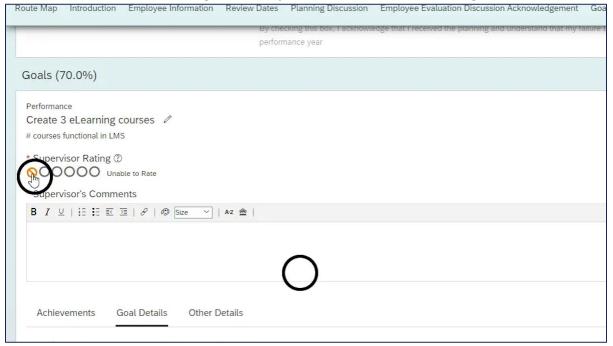




3. Scroll to review the Ratings Scale.



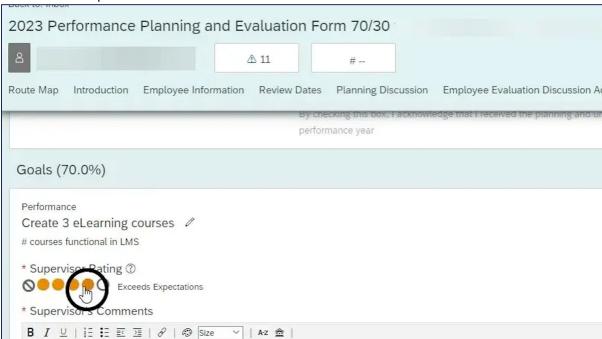
4. The circle with the line through it means you were "Unable to Rate" this goal.





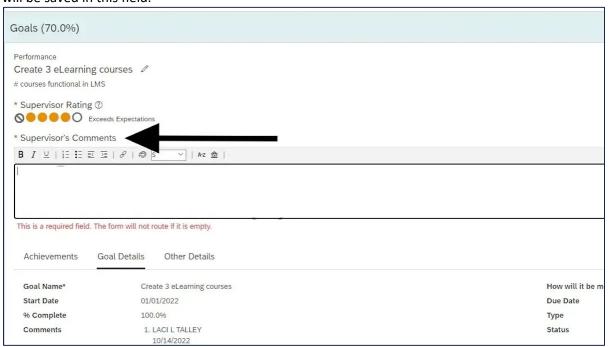
5. Based on the documentation presented, rate the employee's performance for each goal. Click on the appropriate circle for the rating selected.

NOTE: This is required. The form will not route if this is not selected.



6. Type your justification for this rating in the "Supervisor's Comments" field.

NOTE: You are required to comment on each goal. The form will not route unless this is complete. Your comments must be between 10 and 4000 characters. If you do not meet the minimum, no data will be saved in this field.

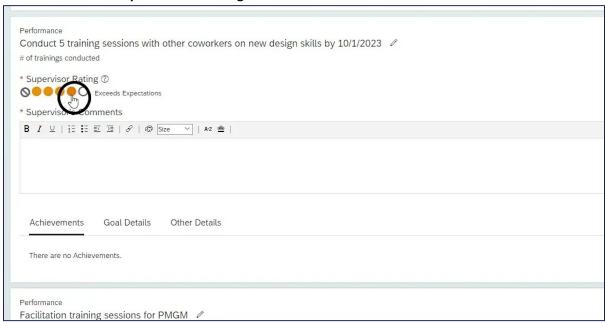








## 7. Use the same steps to evaluate all goals on the form.





#### SUPERVISOR EVALUATION: COMPETENCIES

The second part of the performance management form focuses on evaluating your employee and the competencies selected.

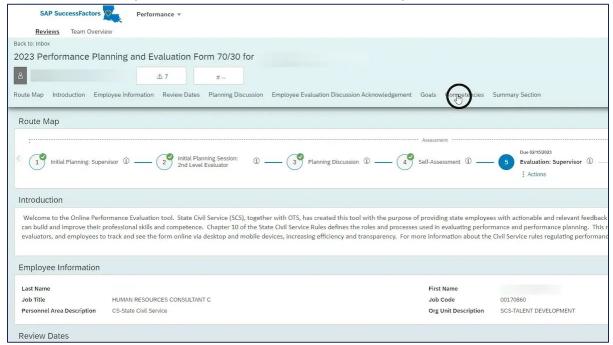
Here are several recommendations/best practices for evaluating competencies:

- Keep in mind that some competencies require significant practice and experience to master. Some
  competencies will almost certainly take longer to develop than any one performance year. These
  competencies are "buy" competencies. Should you choose one of these competencies for your
  employee to work on during the performance year, do not punish them at the end of the rating period
  with a poor assessment on this competency if they have taken steps to develop it but have not yet
  achieved mastery.
- 2. A good rule of thumb for rating competencies is to consider not only competency mastery but also effort towards mastery. As mentioned above, some competencies take more time to develop than others. If your employee is making an effort to develop the competence but needs more experience or coaching to master it, do not squelch their efforts by a poor competency evaluation.
- 3. Keep in mind that honest conversations regarding competency mastery become more difficult once evaluation is included. Be sure to keep conversations on evaluation as objective as possible. Talk about the behaviors observed and results achieved instead of subjective feelings.
- 4. Establish safe spaces for employees to practice competencies and to fail without punishment. True learning often happens when individuals fail. If failure is never allowed, then learning opportunities dwindle. Sometimes safe spaces must be built in by giving some extra time for a new task to be completed, or by giving practice opportunities.

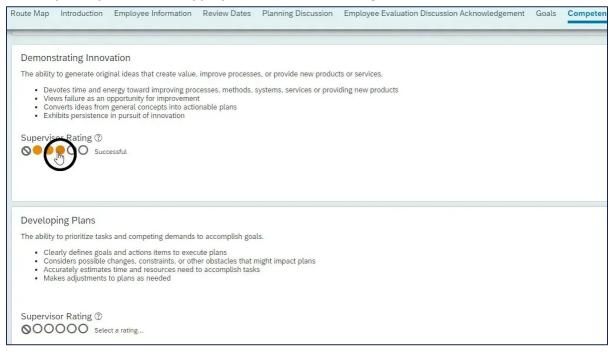


#### HOW TO COMPLETE COMPETENCIES SECTION

1. Scroll to the Competencies section of the form OR click "Competencies" to advance to that section.



2. Based on the documentation presented, rate the employee's performance for every competency. Click on the appropriate circle for the rating selected.

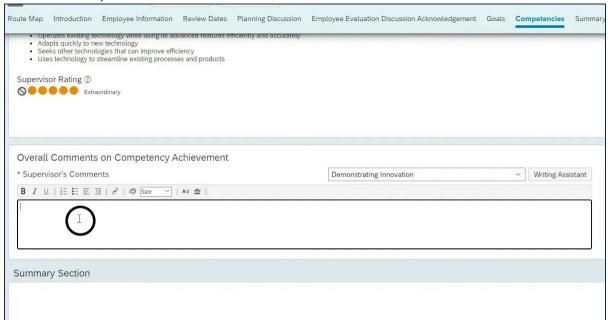




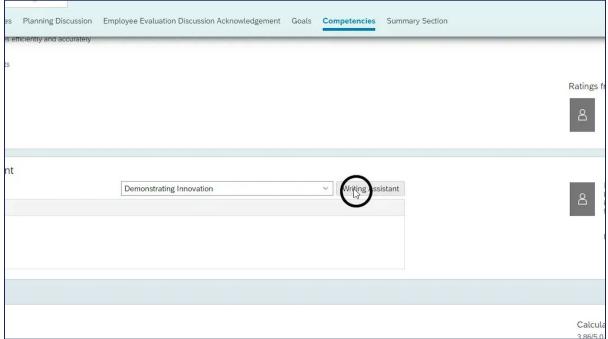


3. Type your comments about your employee's performance as related to all competencies.

NOTE: This is required. The form will not route if this is not selected.

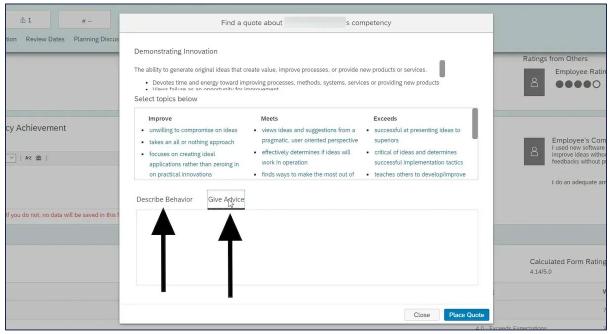


4. To use the Writing Assistant, use the drop-down to select the competency about which you are writing. Then, Click the "Writing Assistant" button.

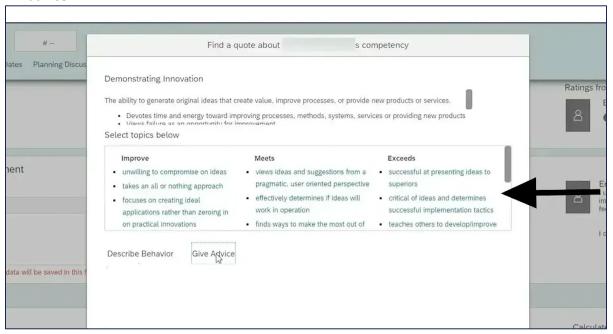




5. When you use the Writing Assistant, you can choose to "Describe Behavior" or to "Give Advice" as it relates to the selected competency.

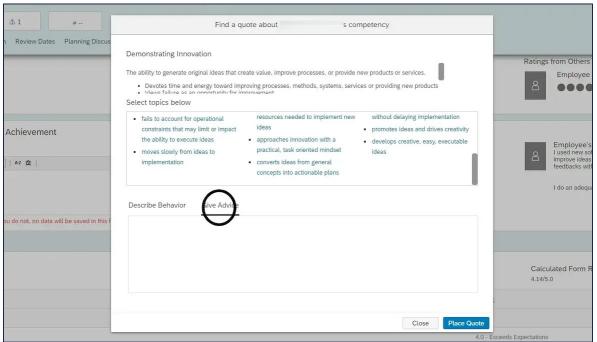


6. Click on the phrase that best describes how you want to rate your employee or for which you want to give advice.



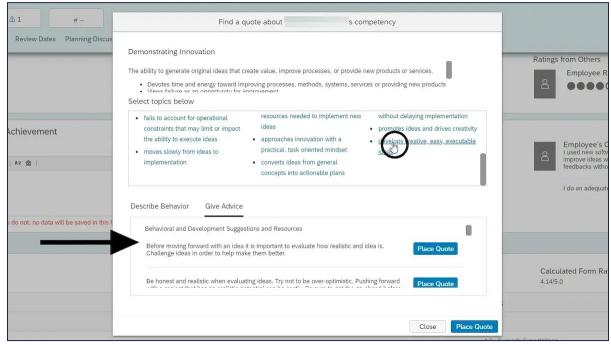


7. Use "Give Advice" when you want to suggest methods for your employee to develop a competency.





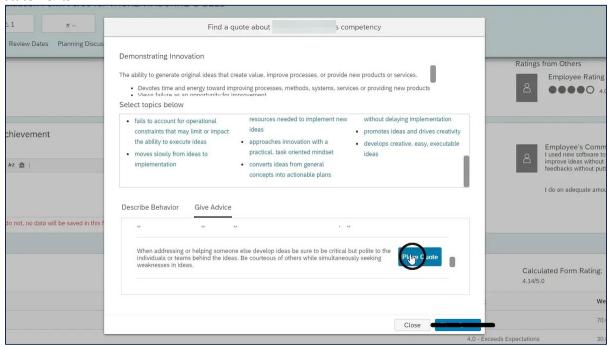
8. Multiple "Behavioral and Development Suggestions and Resources" will appear.



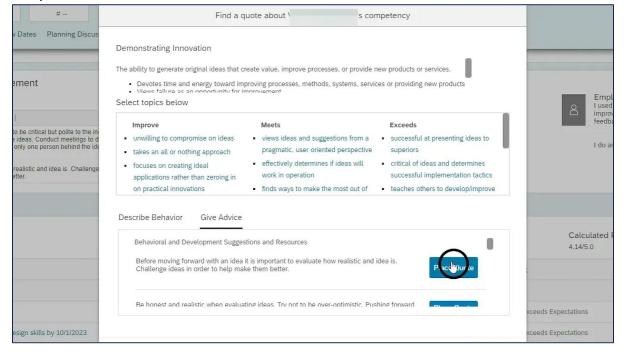


#### 9. Click the "Place Quote" button to select the advice you would like to add to the form.

NOTE: Do not click the "Place Quote" button at the bottom right. This defaults to the "Describe Behavior" statements.

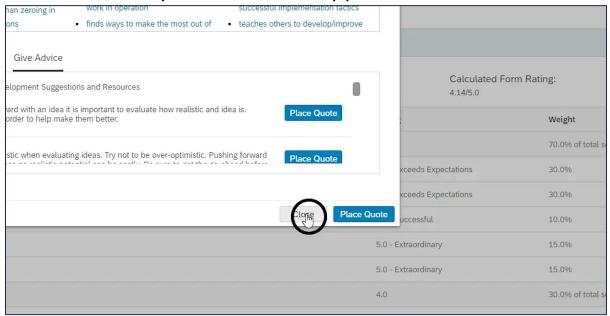


10. When giving advice, the quotes appear directly in the "Supervisor's Comments." You can place multiple quotes from those listed.



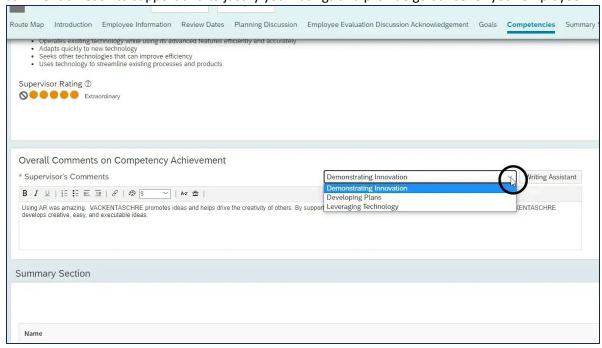


## 11. Click on "Close" after you have added all necessary quotes.



#### 12. Repeat the steps to add comments about each competency.

NOTE: You are not required to comment on each competency. However, you may want to comment on each to support and to justify your ratings and provide guidance for your employee.

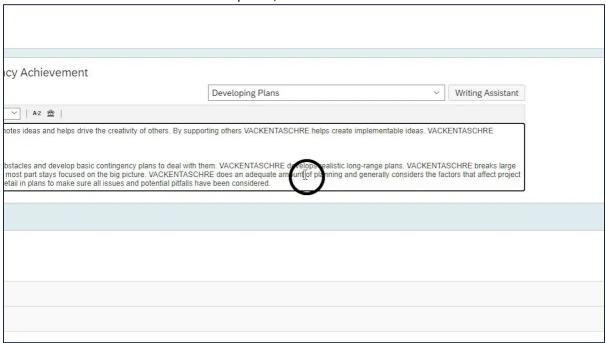




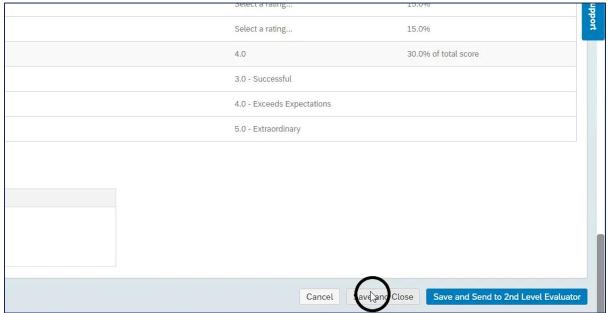


# 13. You may edit your comments and/or the Writing Assistant quotes in the "Supervisor's Comments" box.

NOTE: The teaser statements in the Writing Assistant align with the quotes, but they are not identical. Please review and revise the quotes, as needed.



14. Click "Save and Close" to review evaluation gaps and other information, prior to sending it to your 2nd Level Evaluator.

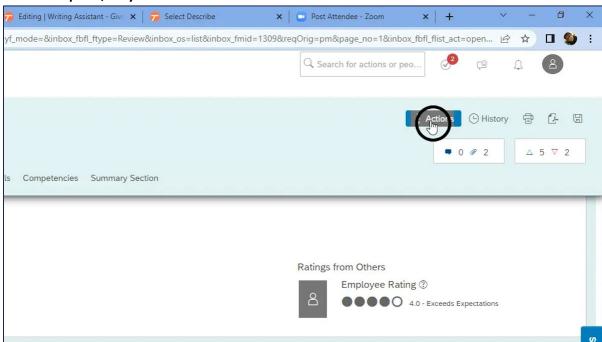




## FINAL EVALUATION REVIEW

While not required, conducting a review will allow you to check the form, the ratings, and your comments. You may also want to note the Gap Analysis and verify your ratings.





2. You may want to do a spell check and legal scan of the entire form.

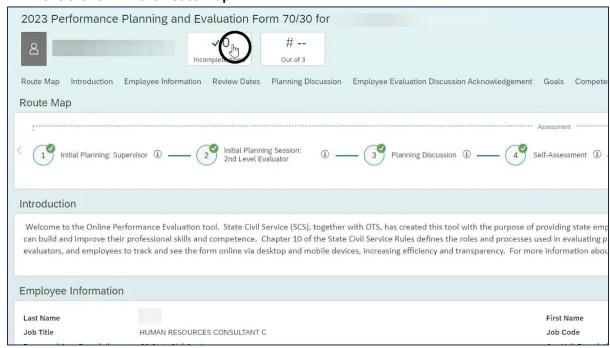






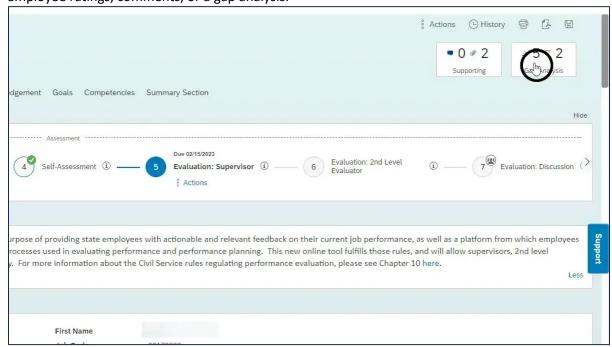


3. Check for Incomplete Items. If you have any Incomplete Items, these must be completed before you can move the form in the Route Map.



4. Click the "Gap Analysis" box to view gaps in the evaluation.

NOTE: The "Gap Analysis" indicates when the employee ratings are higher or lower than the supervisor ratings. Also, the employee is not required to do a self-assessment, so you may not see employee ratings, comments, or a gap analysis.

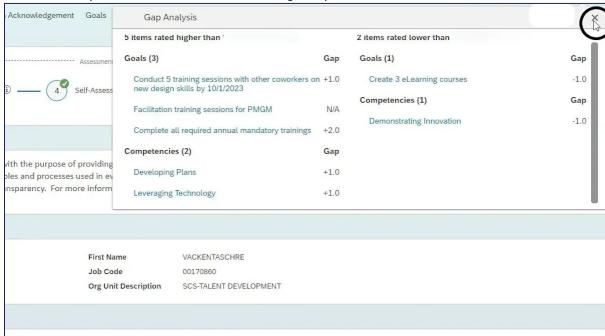






## 5. The "Gap Analysis" indicates when the employee ratings are higher or lower than your ratings.

NOTE: You may want to use this information to guide your Evaluation Discussion.





6. The system automatically calculates the employee's overall score based on the ratings assigned by you, the supervisor.

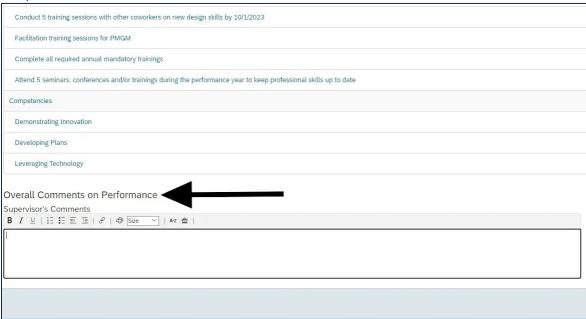






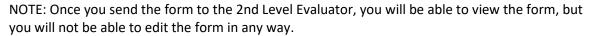
#### 7. Add "Overall Comments on Performance."

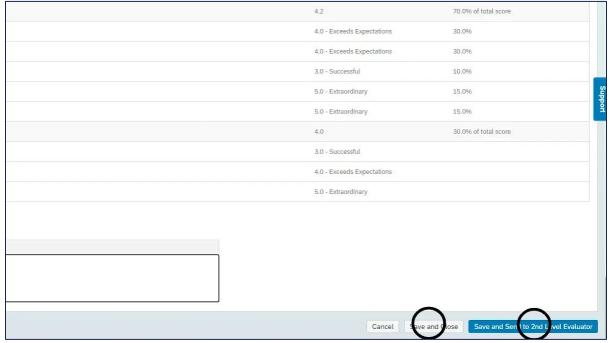
NOTE: This is not required. Use this space to comment on performance outside of formal goals and competencies.





8. "Save and Close" the form if you would like to continue to work on the form. Click "Save and Send to 2nd Level Evaluator" if you are finished with the form.









# SAVING / MOVING FORM IN ROUTE MAP

When you update or add information, click "Save and Close," so you can continue to work on the form.



After the form is complete, "Save and Send to 2<sup>nd</sup> Level Evaluator." However, once you send the form to the 2<sup>nd</sup> Level Evaluator, you cannot edit the form unless the 2<sup>nd</sup> Level Evaluator sends it back to you.

Once the 2<sup>nd</sup> Level Evaluator approves the evaluation, the form cannot be edited.

	Select a rating			
	Select a rating			
	Select a rating			
	C	ancel Sav and Cl se	Save and Ser 1 to 2n	d Level Evaluator

# 2<sup>ND</sup> LEVEL EVALUATOR'S ROLE – EVALUATION

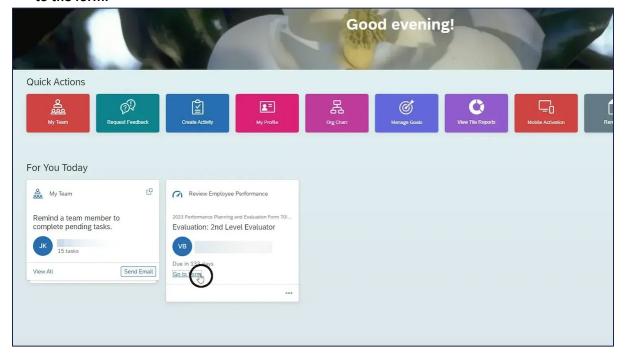
The 2nd Level Evaluator has two important responsibilities in the performance evaluation process:



- 1. The 2nd Level Evaluator will ensure that your rating is appropriate for your employee's performance and that you have supporting documentation for your rating.
- 2. The 2nd Level Evaluator will also check to see if your rating is consistent with others who have similar performance, position descriptions, and job duties.

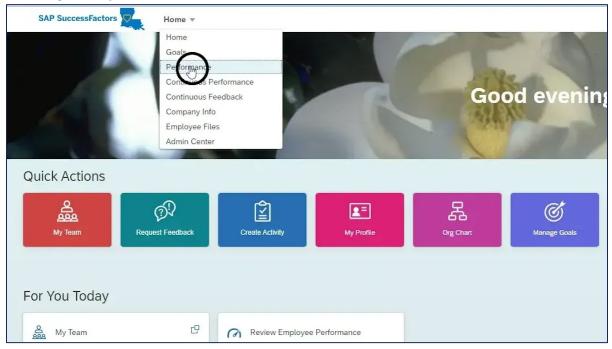
# $2^{\text{ND}}$ Level Evaluator - Navigating to the Evaluation Form

1. Navigation Option 1: Click on the "Go to Form" link in "For You Today" tile. This takes you directly to the form.

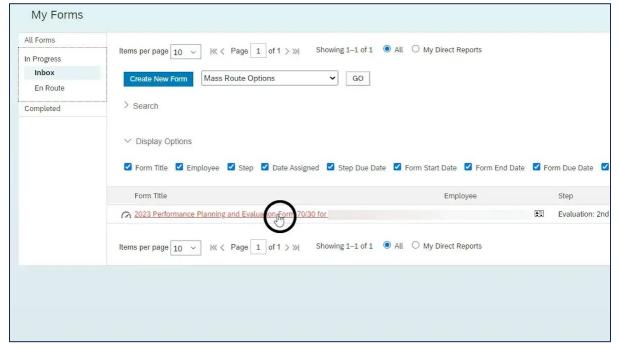




2. Navigation Option 2: Click the "Performance" in the Home menu.



3. Click the form in your "In Progress - Inbox."

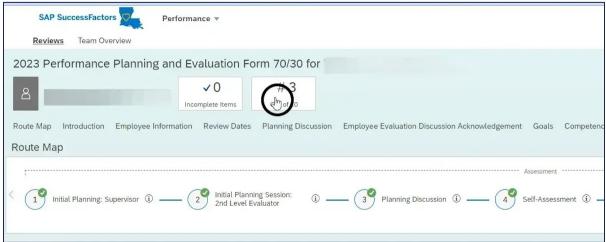




# 2<sup>ND</sup> LEVEL EVALUATOR — REVIEWING EVALUATION FORM

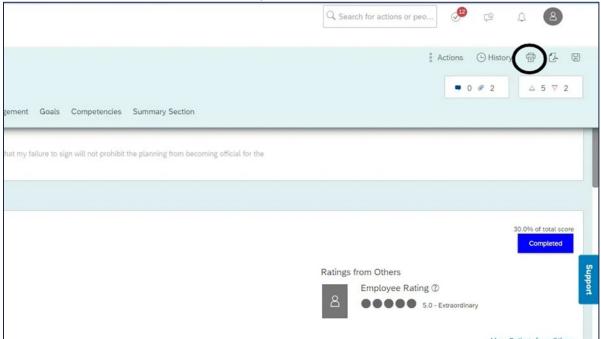
1. After you open the form, you should see 0 Incomplete Items. Click on the Ranking box to see how this employee compares against other subordinates.

NOTE: Only subordinates with completed evaluation will appear in the ranking.



2. Click the print icon to review the form in its entirety.

NOTE: Opening the document in the print view allows you to see supervisor and employee ratings and comments next to each other in an easy-to-read format.



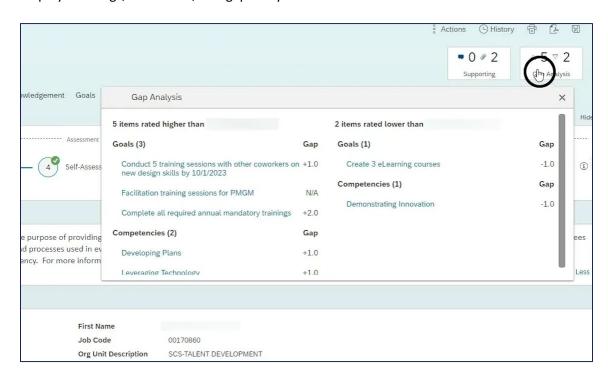




## 3. Click the "Gap Analysis" box to view gaps in the evaluation.

NOTE: The "Gap Analysis" indicates when the employee ratings are higher or lower than the supervisor ratings. Also, the employee is not required to do a self-assessment, so you may not see employee ratings, comments, or a gap analysis.



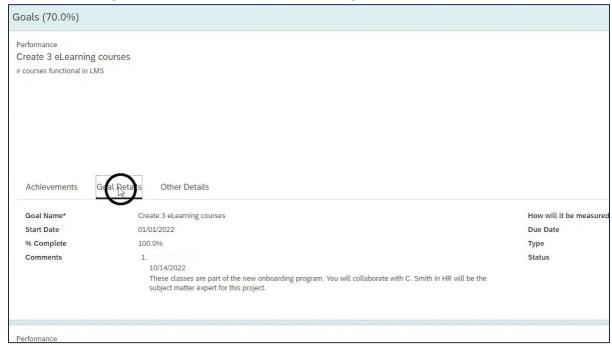


4. Scroll to the Goals section of the form OR click "Goals" to advance to that section.

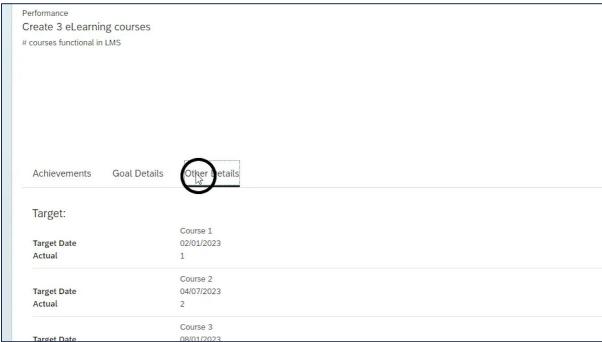




# 5. Review each goal. Click on "Goal Details" to view all goal fields and comments.

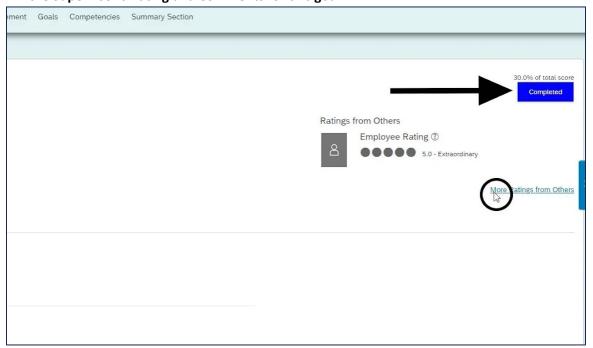


# 6. Click "Other Details" to view Target information.

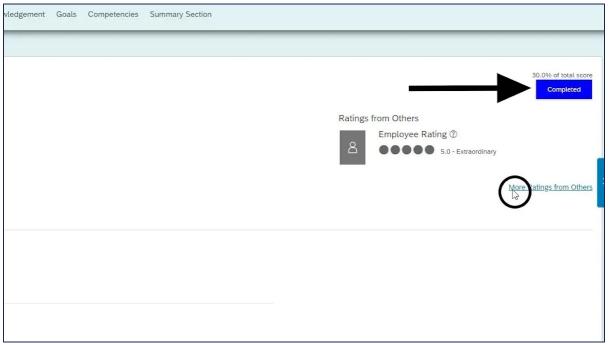




7. View the Goal Status and the % Complete. Then, click on the "More Ratings from Others" to see the Supervisor's Rating and Comments for this goal.

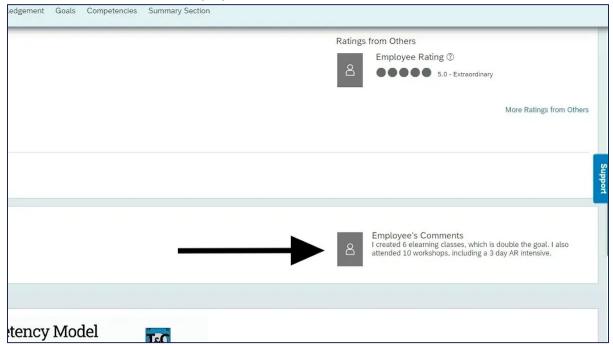


8. Use the same steps to review all goals on the form.

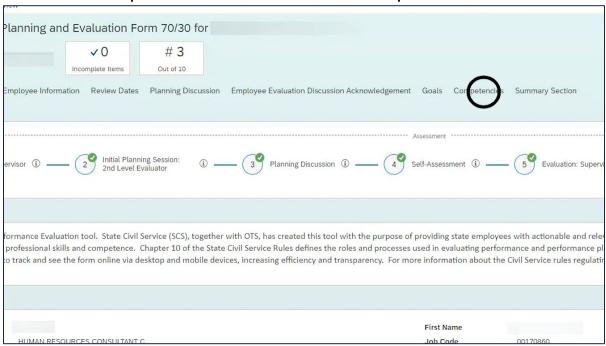




## 9. Scroll down to read the "Employee's Comments."

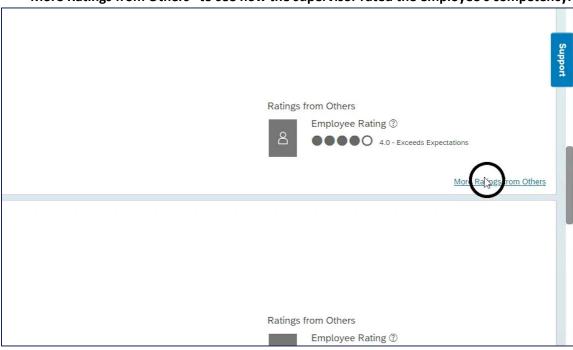


## 10. Scroll to the Competencies section of the form OR click "Competencies" to advance to that section.





11. You can easily view the employee rating of each competency. However, you MUST click on "More Ratings from Others" to see how the supervisor rated the employee's competency.



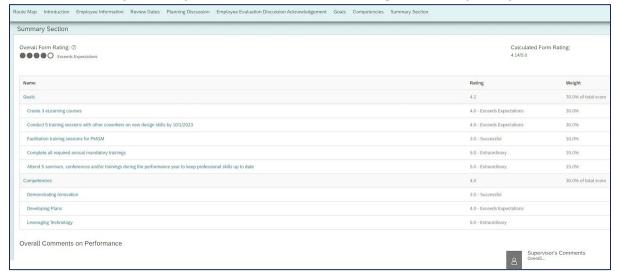
!

12. Review the "Overall Comments on Competency Achievement" from both the supervisor and the employee.





# 13. In the Summary section, you can view the scores for each goal and competency.



## 14. You can also view the "Calculated Form Rating."

NOTE: You cannot change the Calculated Form Rating. The system automatically calculates the employee's overall score based on the ratings assigned by the supervisor.



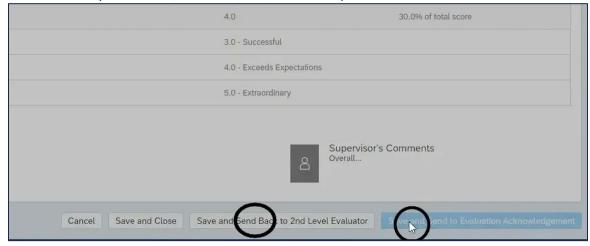




15. If you do not approve the evaluation, click "Save and Send Back to Supervisor." To approve the evaluation, click "Save and Send to Evaluation Acknowledgement."

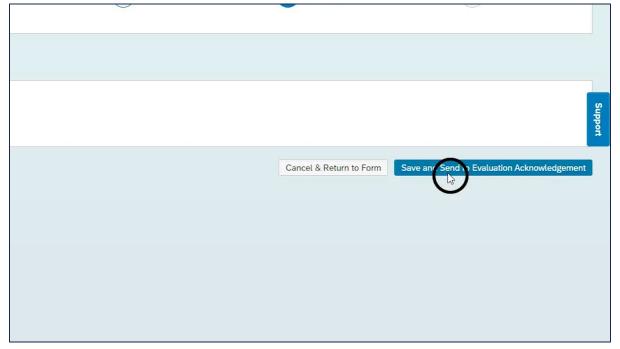
!

NOTE: You will have to contact the supervisor to explain why you returned the form. The system does not allow you to revise, comment, or include an explanation.





16. After you click "Save and Send to Evaluation Acknowledgment," click again to confirm your selection.





# MEETING WITH YOUR 2<sup>ND</sup> LEVEL EVALUATOR

Your  $2^{nd}$  Level Evaluator may want to meet with you to discuss the ratings given to your employees. Since this system does not allow  $2^{nd}$  Level Evaluators to comment on performance forms, if a form is not approved, you may need to meet with your  $2^{nd}$  Level Evaluator.

Here are some guidelines to help you prepare for the meeting:

- Follow your agency policies. Some agencies may require you to submit your CPM forms and
  documentation to your 2nd Level Evaluator before your meeting. Other agencies will ask you to bring
  the forms and documentation with you to your meeting. Check with your supervisor or HR Office if you
  are unsure of your agency policies.
- Prepare materials. Make sure you bring with you the completed CPM form, the position description, and any supporting documentation to the meeting with your 2nd Level Evaluator.
- Summarize your rating. Be ready to give a short summary of your rating decision including the actual rating and why you chose it. Your 2nd Level Evaluator most likely must meet with several supervisors about CPM ratings and will appreciate your preparedness.
- Be ready to answer questions. Your 2nd Level Evaluator may ask about other employees with the same or similar job duties and how you rated them.



#### CONDUCTING THE EVALUATION DISCUSSION

Conducting a Performance Evaluation Discussion can be a valuable experience for both you and your employees, regardless of the rating.

While no employee will enjoy receiving a lower rating, the performance evaluation is a chance for employees to understand how their performance was inadequate and learn what they must do to improve. This type of evaluation discussion can be an important opportunity for you to work with your employees and assist them to become successful in their jobs.

For positive ratings, the evaluation discussion is a chance to recognize employees' good performance, which boosts morale and helps the professional growth.

Here are some suggestions to help you conduct the evaluation discussion:

- Schedule your evaluation discussion before you send the form to the 2<sup>nd</sup> Level Evaluator. Remember, your employees received the approved evaluation form at the same time you did. Do not make them wait for the opportunity to discuss the ratings.
- Make sure you hold the evaluation discussion in a private place. This is a confidential meeting with your employees. You should not hold meetings in open offices or other public locations where others may be able to overhear. If you don't have a private office, use an empty meeting room.
- Review the goals and competencies you set with your employees during the planning discussion. This will remind employees of the standards they were expected to meet.
- Discuss the gaps between your ratings and the employees' ratings. Encourage your employees to discuss
  how and why they assigned the ratings they did. Share with employees your reasons for the ratings and,
  if applicable, any documentation you have supporting the ratings.
- Review and explain the overall rating for the evaluation period. You may need to explain how the overall
  rating is calculated by the system and is based on weighted goals. Since each goal is weighted
  differently, the goals with a higher weight impact the overall score more than lower weighted scores.

If the rating is negative, or even if it is a successful rating, but you still feel there is an area of performance employees needs to improve, be sure to set clear expectations on how employees can become successful. You may also want to include an action plan to assist employees with their development.

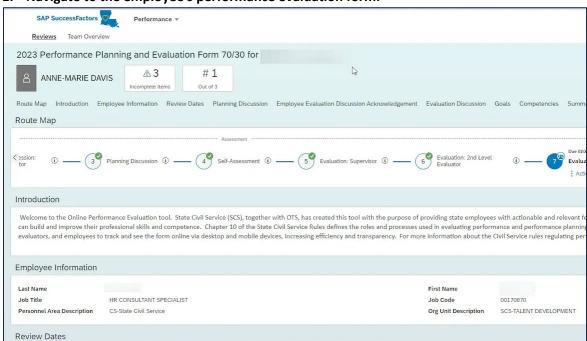
Finally, regardless of the rating, it is important to find some aspect of employees' work that is positive. Giving employees only negative feedback can demoralize them and make it harder for them to improve.



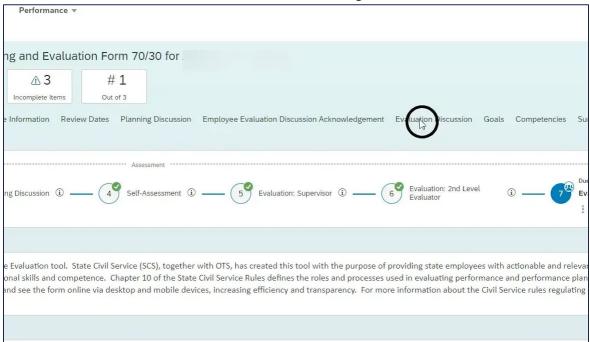
#### DOCUMENTING THE EVALUATION DISCUSSION - SUPERVISOR

Document the Evaluation Discussion on the SAME day you conduct it. The system will indicate what date you select the planning discussion date. Backdating or advance dating may result in an audit finding.

1. Navigate to the employee's performance evaluation form.

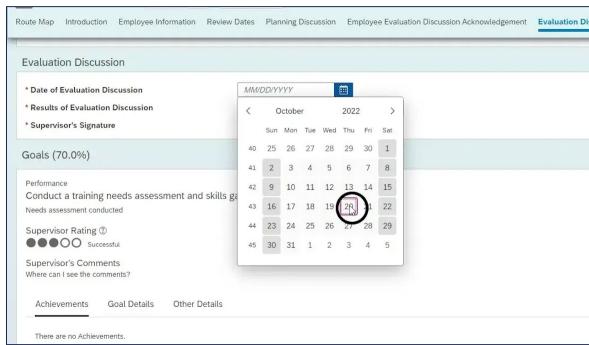


2. Scroll down or click on "Evaluation Discussion" to navigate to that section.



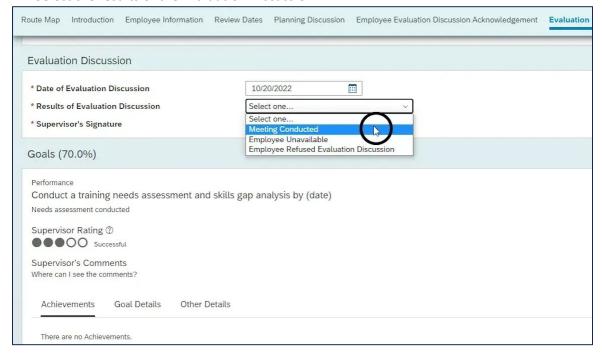


#### 3. Select the date the Evaluation Discussion was conducted.





#### 4. Select the results of the Evaluation Discussion.







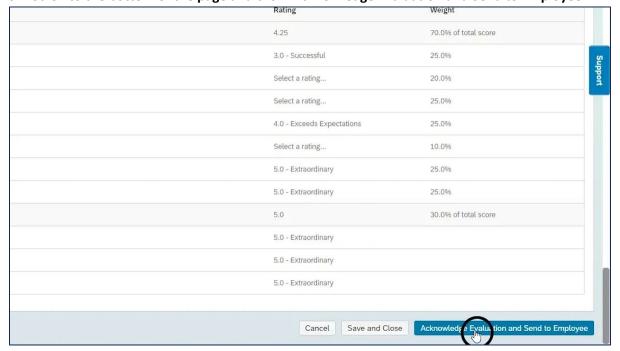
# 5. Click the "Supervisor's Signature" box. Type your name in the box. Click your name to "Sign" the form.

NOTE: After you have typed your name once, it may appear under the signature box. You may click on your name to autofill the field.



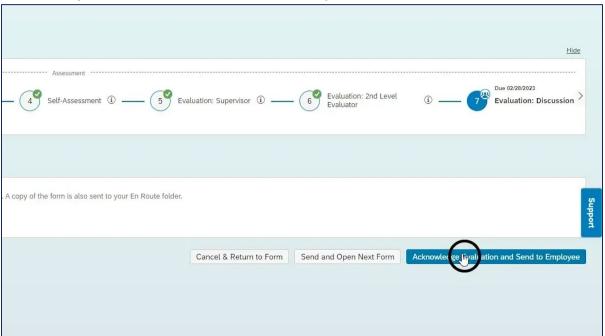
ute Map Introduction Employee Information R	Review Dates Planning Discussion Employee Evaluation Discussion Acknowledgement	Evaluation Discus
Evaluation Discussion		
* Date of Evaluation Discussion	10/20/2022	
* Results of Evaluation Discussion	Meeting Conducted ~	
* Supervisor's Signature		
Goals (70.0%)		
Performance		
Conduct a training needs assessment and s	kills gap analysis by (date)	
Needs assessment conducted		
Supervisor Rating ②		
Successful		
Supervisor's Comments Where can I see the comments?		

6. Scroll to the bottom of the page and click "Acknowledge Evaluation and Send to Employee."





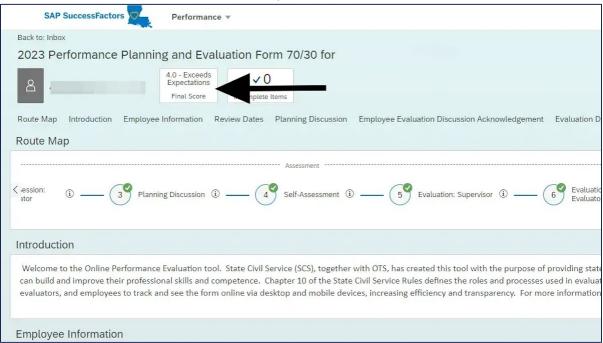
7. Confirm your selection. You can also "Send and Open Next Form" or "Cancel & Return to Form."



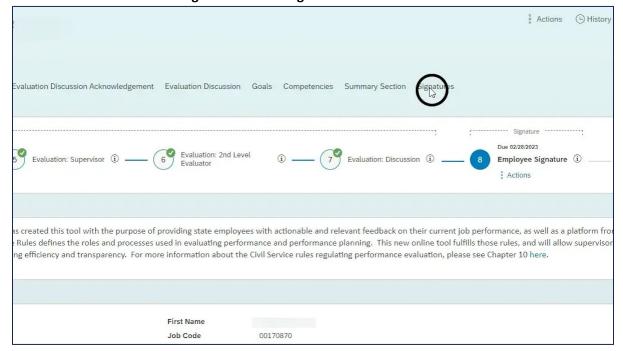
#### DOCUMENTING THE EVALUATION DISCUSSION — EMPLOYEE SIGNATURE

#### 1. Navigate to the form.

NOTE: Final Score is shown in the box at the top.



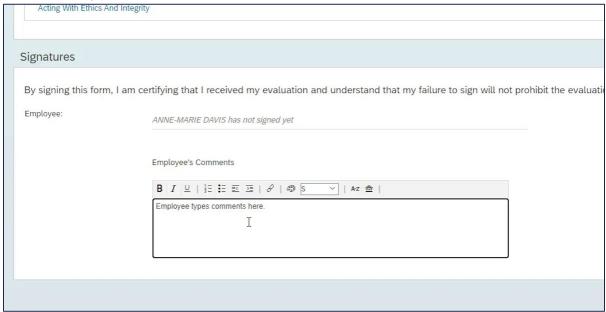
2. Scroll down or click on "Signatures" to navigate to that section.





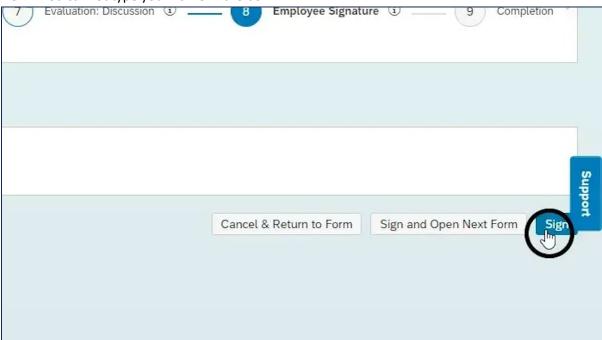
# 3. Type your comments in the "Employee's Comments" box.

#### NOTE: This is optional.



# 4. Click "Sign" to sign the form.

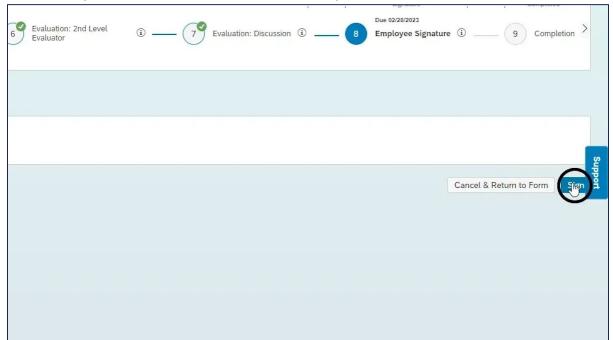
NOTE: You cannot type your name in the box.





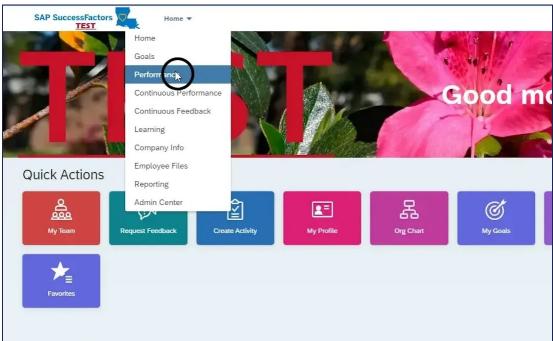


5. Confirm your selection. The CPM form is now complete.



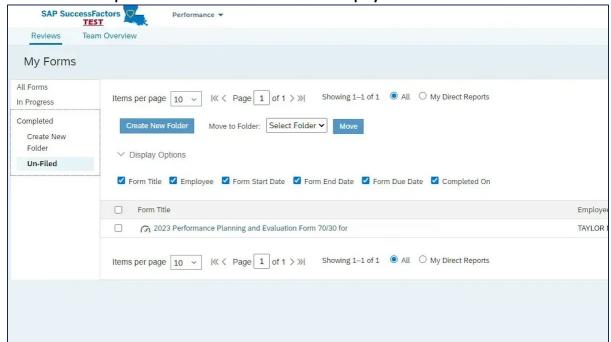
## HOW TO FIND AND ORGANIZE COMPLETED FORMS

1. Click the "Performance" in the Home menu.



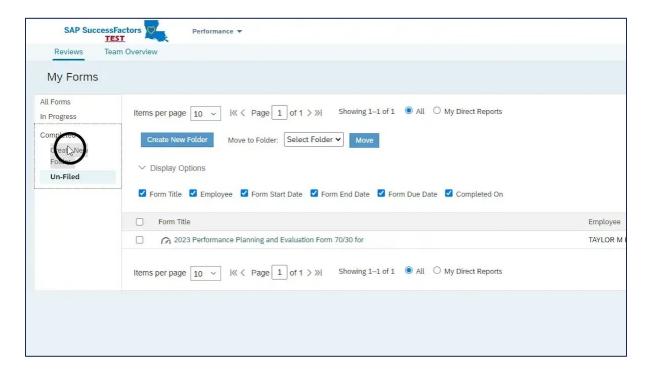


2. Click on "Completed." All "Un-Filed" forms will be displayed.



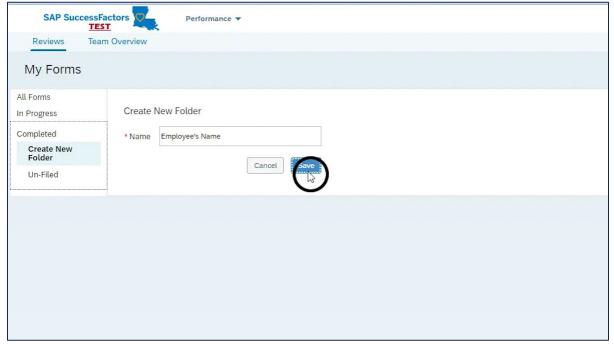
3. You can organize your forms by creating folders and moving forms. Click "Create New Folder."





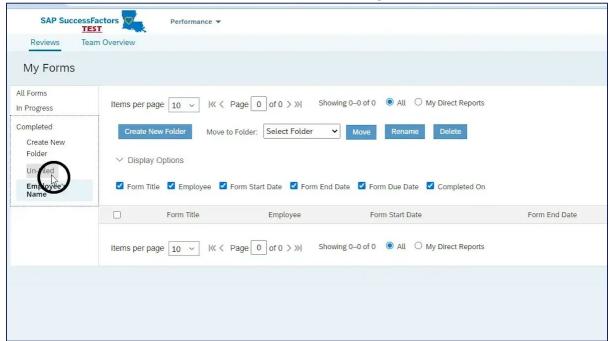
# 4. Type in the name of the folder.

NOTE: You may want to create a separate folder for each of your employees.

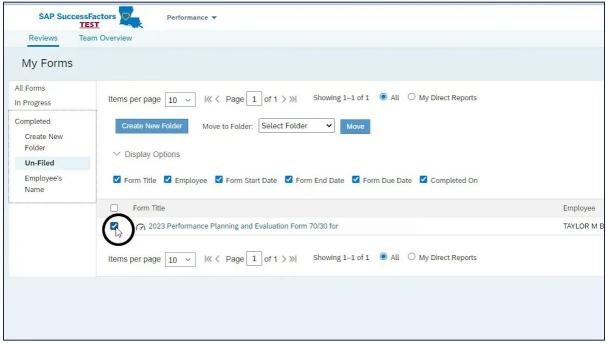




5. Click on "Un-Filed" to see all forms that have not been organized.

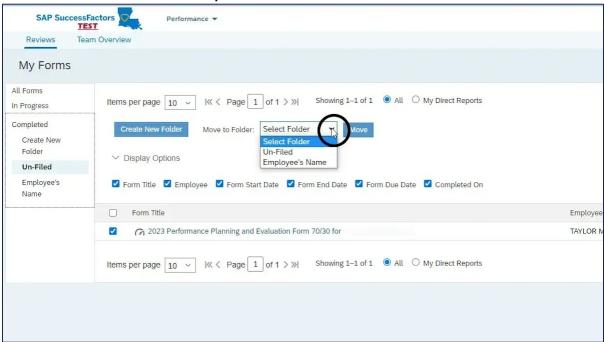


6. To move a file into a folder, select the file.

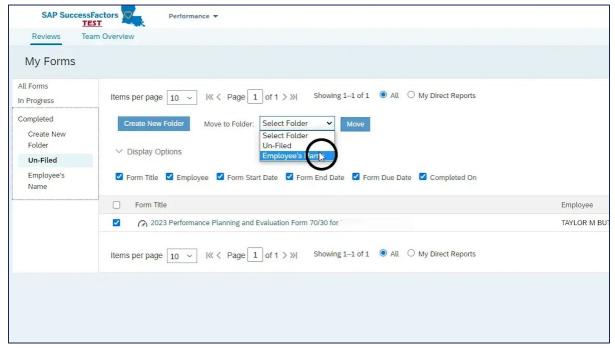




7. Click the "Move to Folder:" drop-down menu.

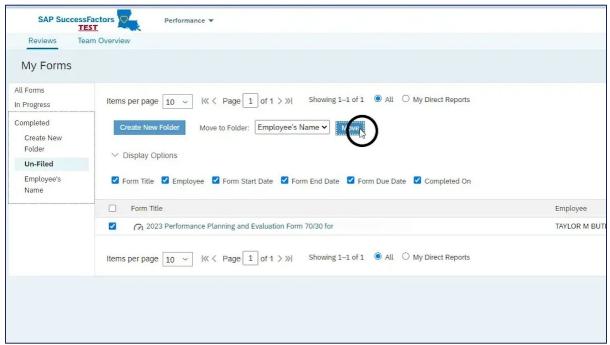


#### 8. Select the correct folder.

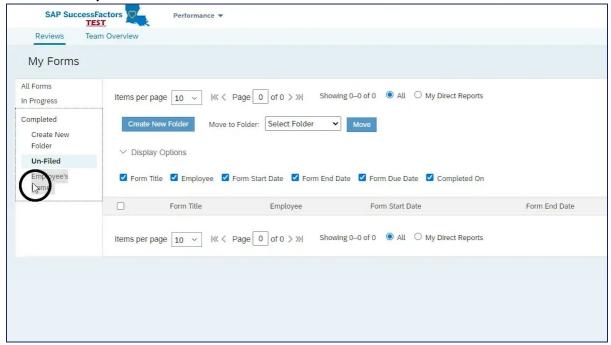




9. Click "Move" to add file to selected folder.



10. Click on any folder to view its contents.





# CONTINUOUS PERFORMANCE MANAGEMENT

Continuous Performance Management is a solution that enables quick feedback on work through frequent and structured conversations between employee and manager. A manager can track team members' progress and offers a simple way to provide coaching advice. — SF Guide

WHAT: This system includes multiple tools to allow you to engage in and document performance discussions with your employees. These tools are available under "Continuous Performance" and "Continuous Feedback."

**WHEN:** Throughout the performance year, you should be documenting your employee's performance. Whether you counsel, praise, or discipline an employee, you need to make sure that you not only take action based on objective facts, but you have documented that action.

**WHY:** The whole goal of performance discussions is to help the employee interpret feedback in a manner that does not make the employee defensive but allows the employee to see it as an opportunity for improvement.

Click here to review "Documentation Best Practices" in the Appendix.

### **CONTINUOUS PERFORMANCE TOOLS**

In the Continues Performance section, you will find multiple tools to help you discuss and document your performance discussions. These tools include Activities, Meetings, and Achievements, which are discussed in detail in the next section of this manual.

If your employee is having performance problems, you may want to consider using the Performance Improvement Tool. The purpose of this form is to establish communication and document areas that require further performance development to reach expectations or achieve stated goals in the performance plan. This form may also reflect an agreement between supervisor and employee on the plan for development and may also be used as supporting documentation to the overall performance evaluation to show the steps taken to enhance performance.

Keep in mind that while performance discussions are critical to improving poor performance, they also serve two other purposes:

- Filling competency gaps. Employees may not have mastered competencies that are critical for their current job, or current agency needs. The continuous performance tools offer employees and supervisors many ways to document learning and growth. Things like attending conferences and webinars, working on projects, reading business literature, and others can be the springboard an employee needs to build competence.
- 2. Encouraging employee growth and development. Succession planning means that agencies understand the kinds of skills and competencies they need to be actively developing to fill future roles. Employees may also have future roles in mind that they want to prepare for. The Continuous Performance Tools provided will aid both supervisors and employees in developing highly skilled and competent employees who can take on a variety of fulfilling roles in state government.



### **USING ACTIVITIES**

**WHAT:** Activities help you and your employee plan and track activities in real time. Activities can be used as a planning tool to help capture the completion of milestones and/or goals.



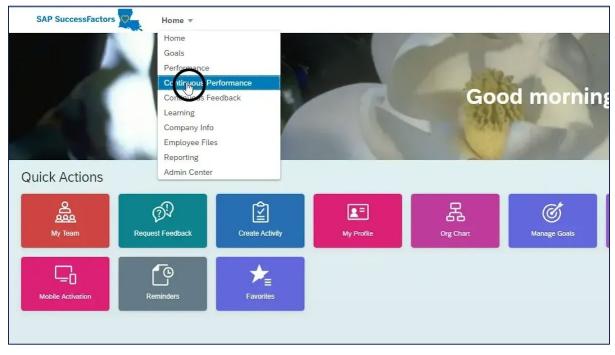
**WHEN:** Use this tool when you have tasks that you want to track and/or link to your employee's goals.

**WHY:** Activities help you have a better understanding of what your employees are doing. You can also use this tool to facilitate discussions that may positively impact your employee's engagement and performance.

**SF NOTES:** Activities can be linked or independent of goals. Activities do not appear in Goal Plans or on performance management forms, but they can be used to create documented achievements easily.

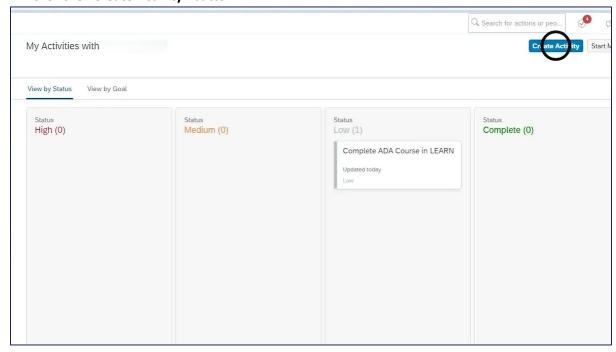
#### HOW TO CREATE ACTIVITIES FROM CONTINUOUS PERFORMANCE

#### 1. Select "Continuous Performance" from the Home menu.

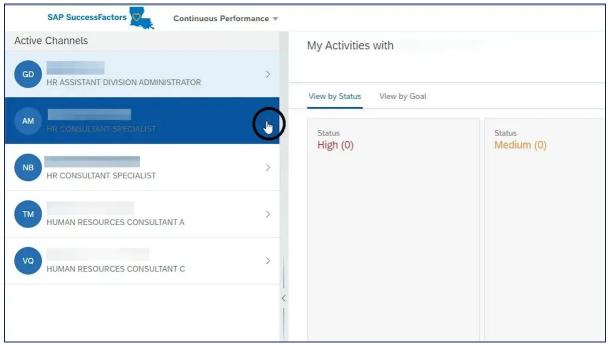




2. To create an activity for yourself, from the "My Activities with <Supervisor>" screen, click the "Create Activity" button.

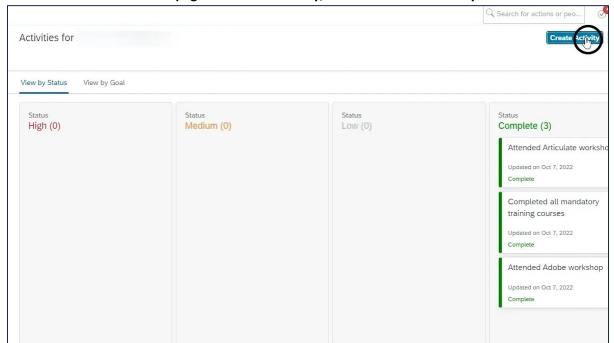


3. To create an activity for an employee, click on the employee's name.



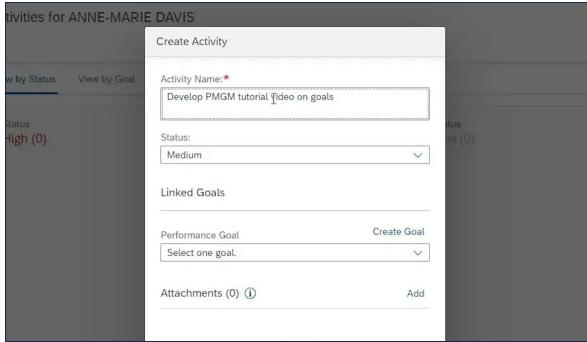


4. This is their "Activities" page. To add an activity, click the "Create Activity" button.



# 5. Type the Activity Name in the field.

NOTE: This is the only field required to create an activity.

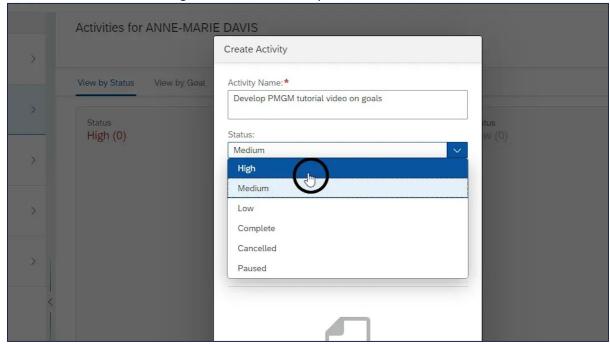




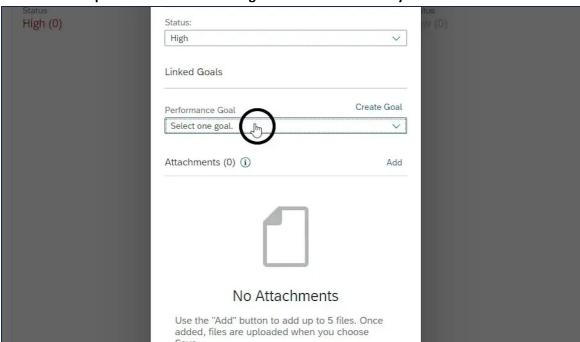


## 6. Select the Status of the activity.

NOTE: You can select from High, Medium, Low, Complete, Cancelled, and Paused. The default is Medium.



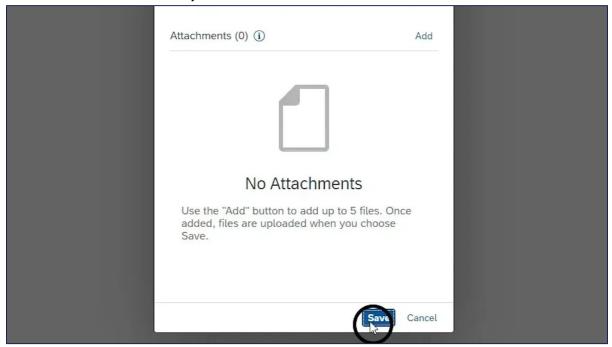
7. Use the drop-down menu to select a goal to link to the activity.



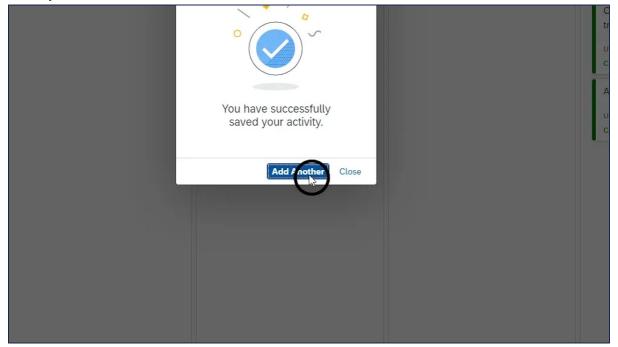




8. Click "Save" to save activity.



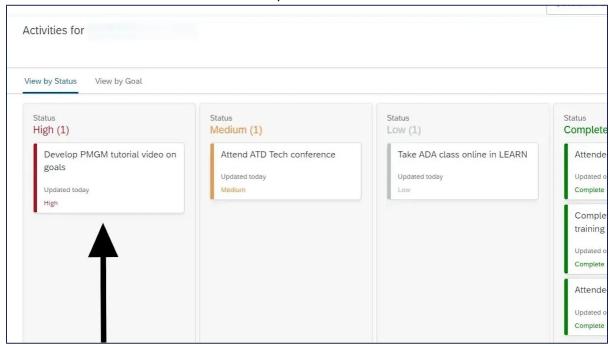
9. After you create an activity, you have the choice to "Add Another" activity for this employee or you can "Close."



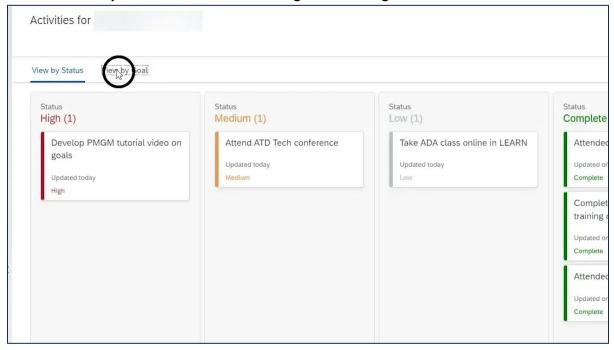


## 10. The activity now appears on the employee's "Activities" page.

NOTE: The default view shows the activities by their Status.



11. Click "View by Goal" to see the activities aligned with the goals.





#### HOW TO CREATE AN ACTIVITY FOR YOURSELF FROM THE QUICK ACTIONS TILE

1. The easiest way to create an activity for yourself is to click on the "Create Activity" Quick Action tile.

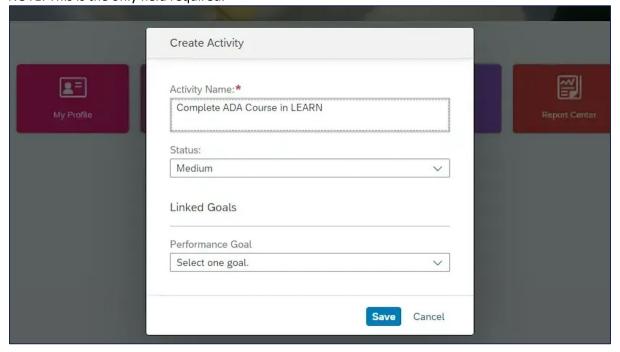


NOTE: You cannot create activities for others from this tile. You must select "Continuous Performance" to create activities for others.



2. Type in the Activity Name.

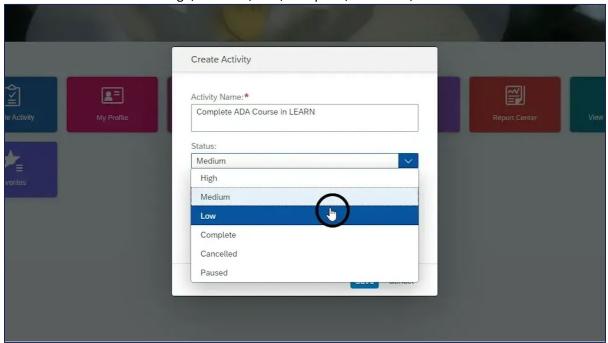
NOTE: This is the only field required.



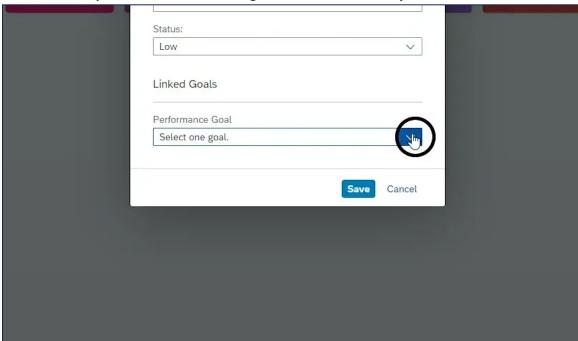


## 3. Select the Status of the activity.

NOTE: You can select from High, Medium, Low, Complete, Cancelled, and Paused. The default is Medium.



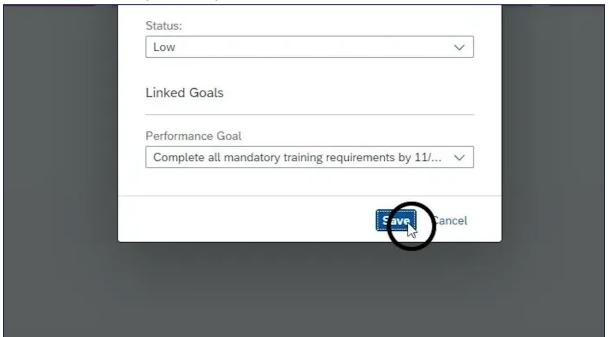
4. Use the drop-down menu to select a goal to link to the activity.





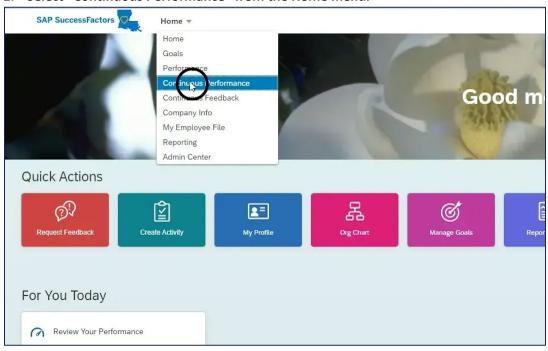


5. Click "Save" to add your activity.



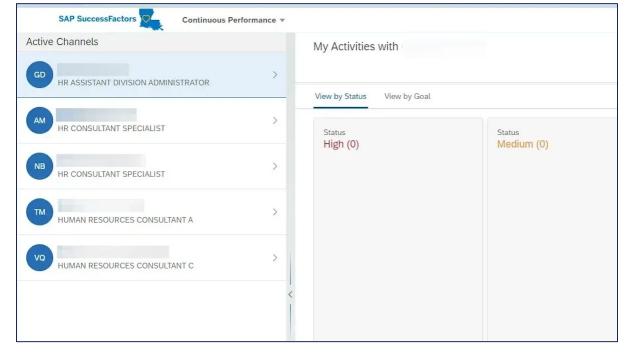
## **UPDATING / EDITING ACTIVITIES**

1. Select "Continuous Performance" from the Home menu.





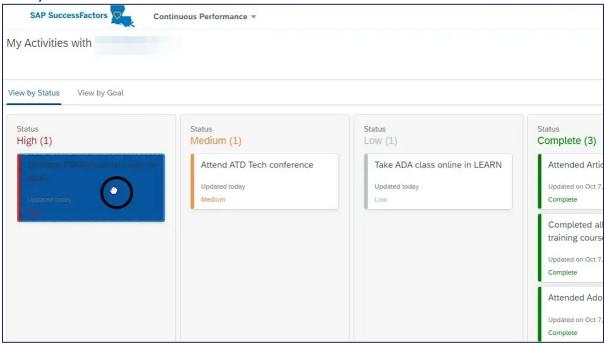
2. This section opens on "My Activities with <Supervisor>" If you would like to work with one of your employee's activities, click on the employee's name.



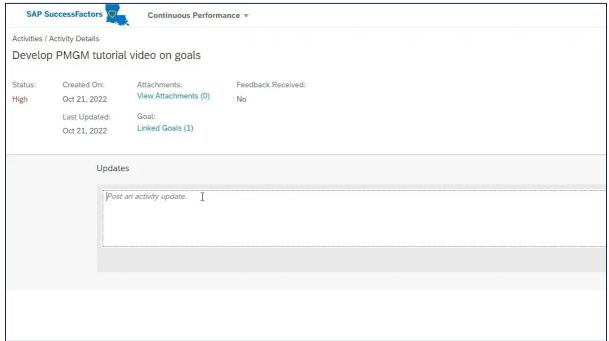


## 3. When you are on the correct Activity page, click on the Activity you want to edit.

NOTE: This view shows how to edit your own activities. The steps would be the same for editing an employee's activity.



### 4. Type your Activity Update.

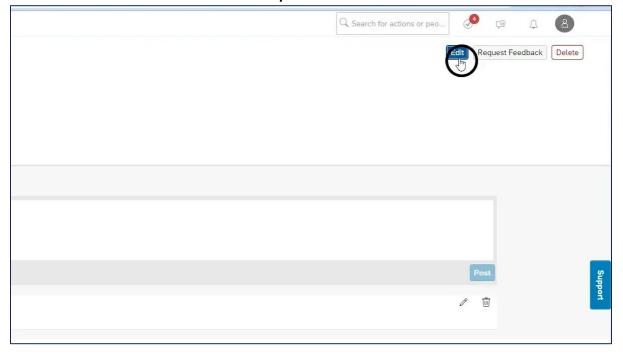




5. Click "Post" to add your update to the activity.



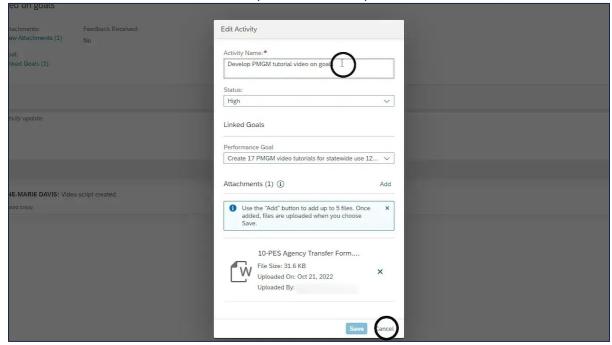
6. Click the "Edit" button to edit the activity.





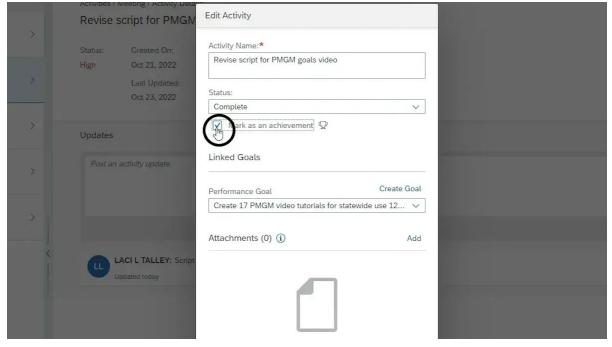
## 7. You can edit any field in the activity.

NOTE: The "Save" button is disabled until you edit a field. If you don't want to edit, click "Cancel."



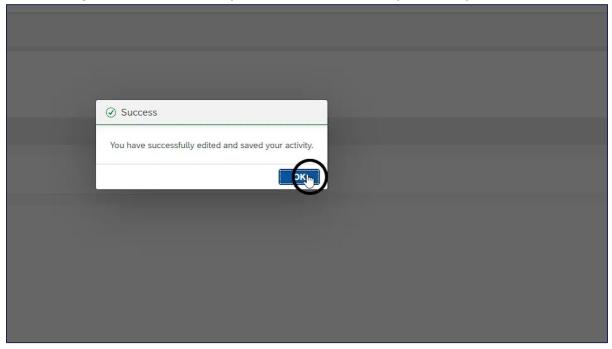
8. If you change the Status to "Complete," you can create an achievement by clicking the box "Mark as an achievement."

NOTE: Achievements appear on the form and are an easy way to track completion of goal milestones and completion.

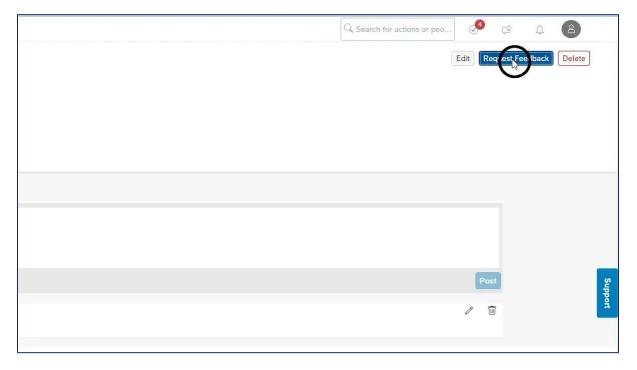




9. You will get a confirmation after you have edited and saved your activity. Click "OK."



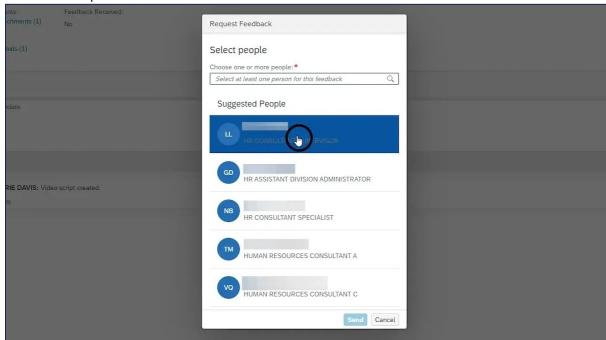
10. From the Activity Update screen, click the "Request Feedback" button to request feedback related to this activity.





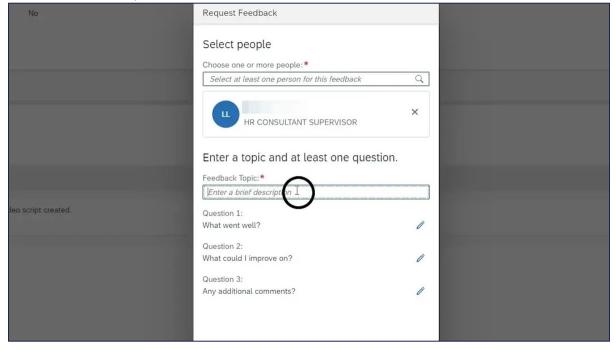
## 11. Select the individual(s) from whom you are requesting feedback.

NOTE: You can request feedback from any individual in the system, regardless of agency, title, or relationship. This field is required.



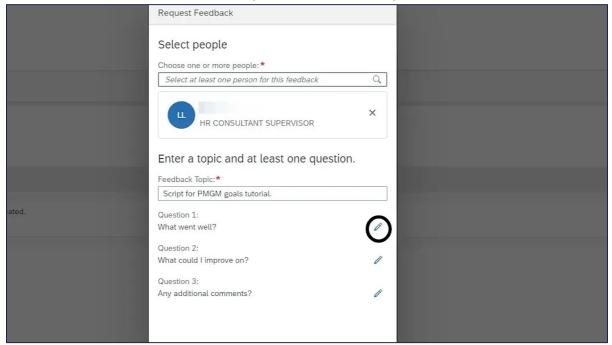
## 12. Enter the "Feedback Topic."

NOTE: This field is required.

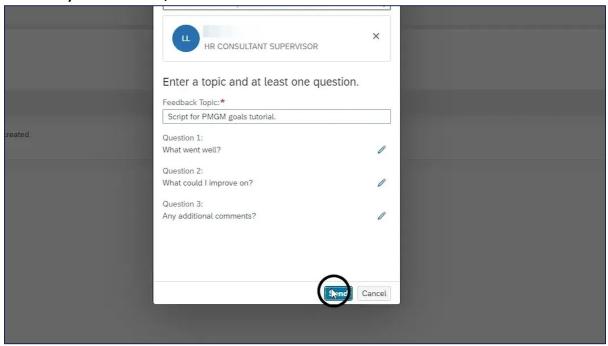




13. To customize the feedback, click the pencil icon to edit the questions.

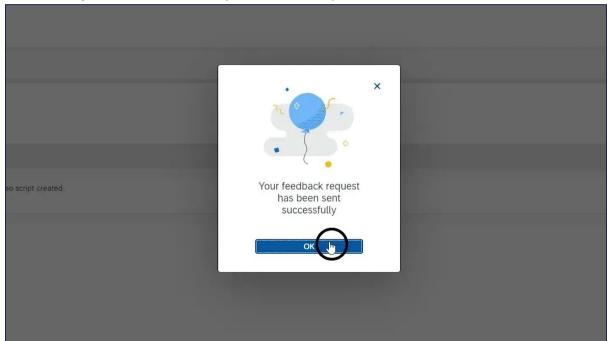


# 14. When you are finished, click "Send."





# 15. You will get a confirmation that your feedback request was sent. Click "OK."



#### USING THE MEETING TOOL

WHAT: The Meeting Tool allows supervisors and employees to schedule meetings to discuss performance, development, and growth. It also provides a storage location for supervisory meeting notes, which can serve as performance documentation.

**WHEN:** Use the meeting tool when having performance development discussions.

WHY: The Meeting Tool encourages you not only to schedule and complete performance discussions, but it helps frame those discussions by directing attention to those activities that are proven to help performance improve: practice, feedback, and learning activities. Using and tracking practice, feedback, and learning activities help employees build competence and skills that ultimately help the agency achieve its mission.

#### **SF NOTES:**

- The employee is restricted to only meeting with their immediate supervisor.
- The employee cannot create goals.
- When the supervisor requests feedback for the employee, both the supervisor and the employee can see the feedback request and feedback given. However, when the employee requests feedback from someone other than the supervisor, the supervisor cannot see the feedback request or feedback given.

#### USING THE MEETING TOOL - SUPERVISOR

#### 1. Click "Continuous Performance" in the Home menu.

NOTE: This tool can be used during and/or after the meeting to document the discussion.



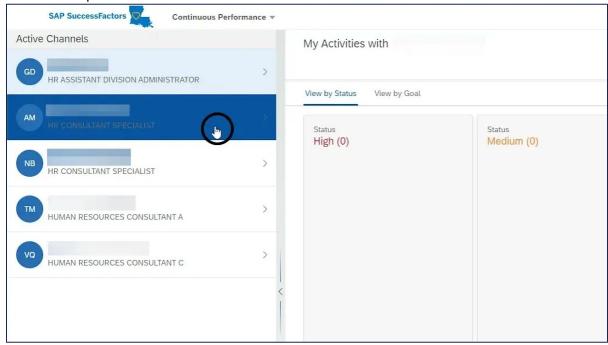




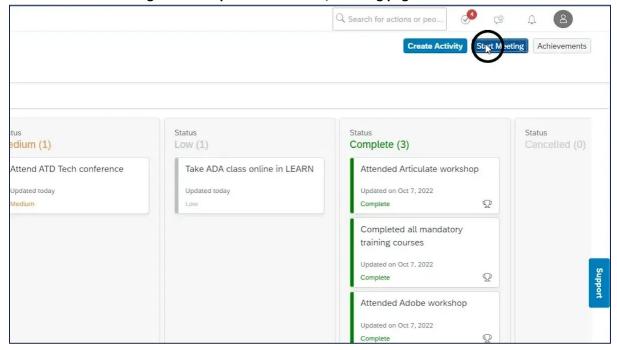
## 2. Click on the individual with whom you want to meet.

NOTE: You can only set up a meeting with the individuals on your list. This includes your immediate supervisor and direct reports. Employees without direct reports can only meet with their immediate supervisor.





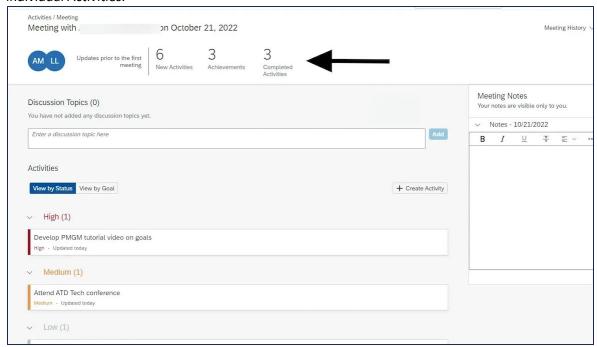
3. Click "Start Meeting" to start open the Activities/Meeting page.





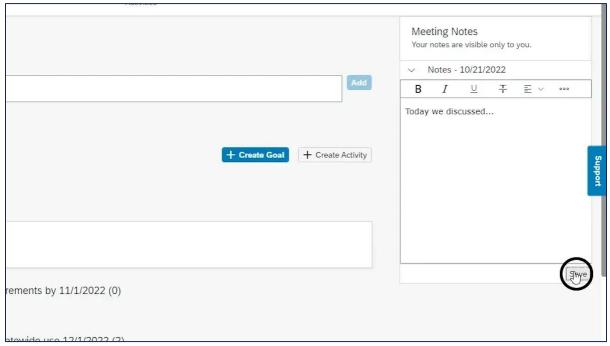
4. This is the Activities/Meeting page. At the top, you can review updates for Activities, Achievements, and Completed Activities.

NOTE: You cannot view click on the updates to view them. You can, however, view them under individual Activities.



5. Click "Meeting Notes" to open the field to type in your personal meeting notes. Click "Save" to save your notes.

NOTE: These notes are only visible to you. They stay within the meeting page and do not appear anywhere else in SuccessFactors.

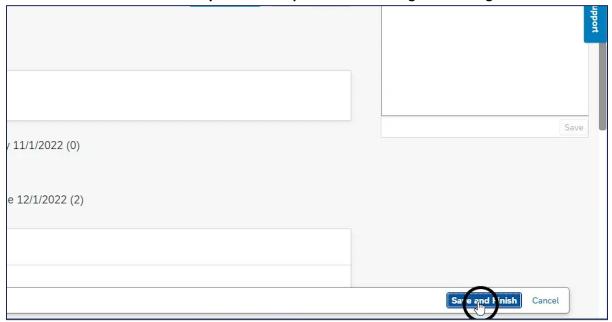






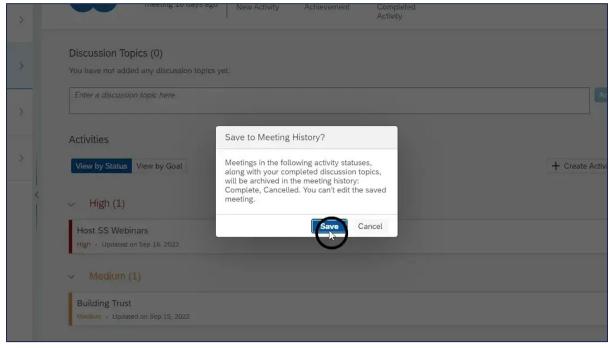


6. Click "Save and Finish" when you have completed documenting the meeting.



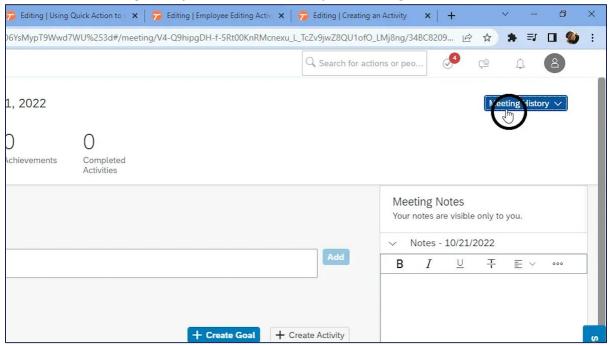
## 7. You must click "Save" to add the meeting notes to the Meeting History.

NOTE: Do not click "Save" unless you are finished documenting. You can't edit the saved meeting. If you click on "Cancel," it will return you to the meeting page.

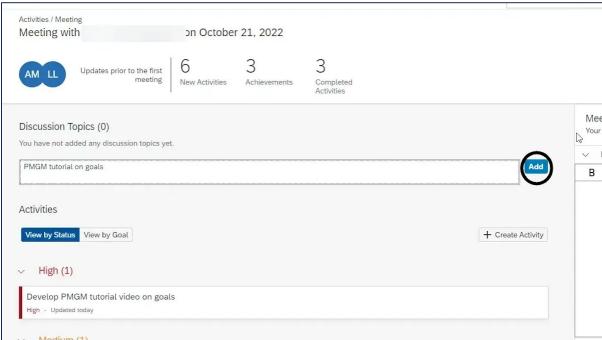




8. Click the "Meeting History" button to review all prior meetings with an individual.



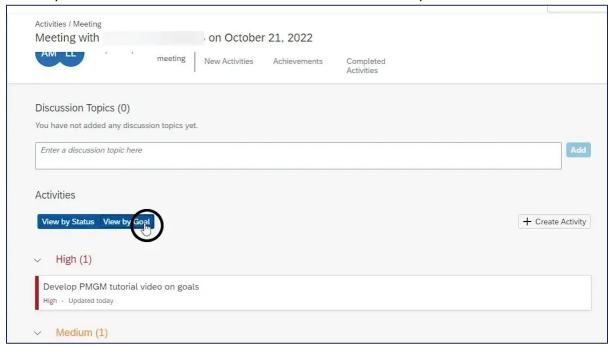
9. Type and add "Discussion Topics" for your meeting.





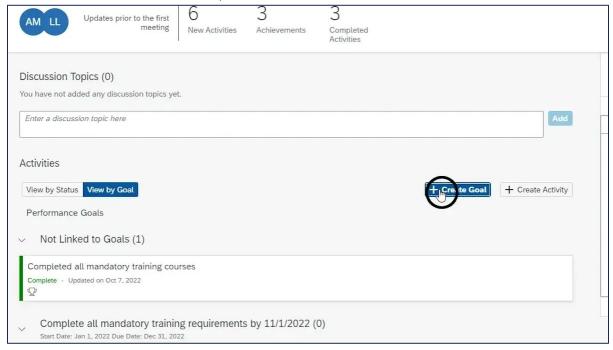
10. You can view Activities either by Status or by Goal.

NOTE: By Status is the default view. You will need to click the "View by Goal" button to see that view.



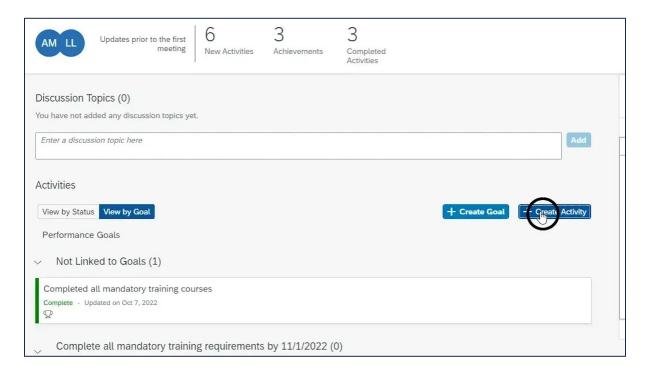
11. When you are in the Goal view, if the Goal Plan is UNAPPROVED, you may add a goal from the Activities/Meeting page.

NOTE: If the Goal Plan is APPROVED, the button will not be available.

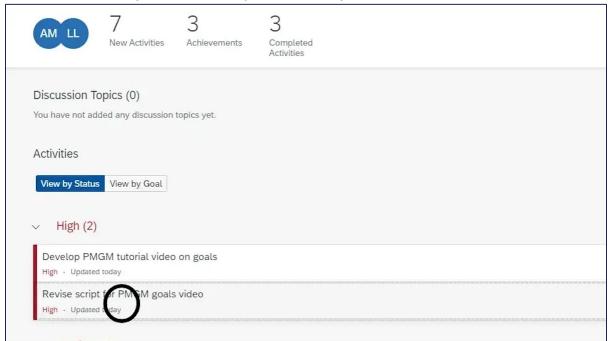


12. From either the Status or the Goal view, you may create an activity by clicking the "Create Activity" button.

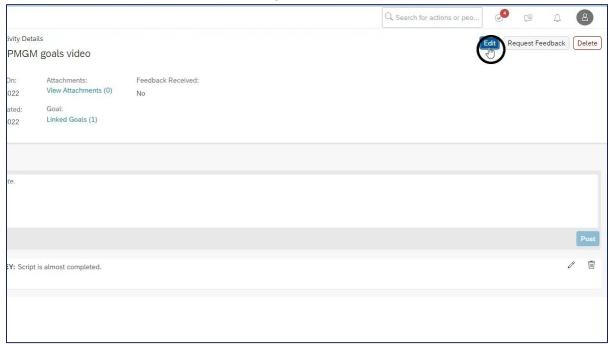




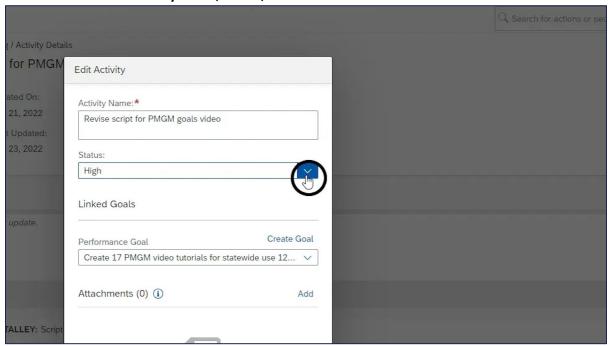
13. Click on an activity to view and to update an activity.



14. Click the "Edit" button to edit the activity information.

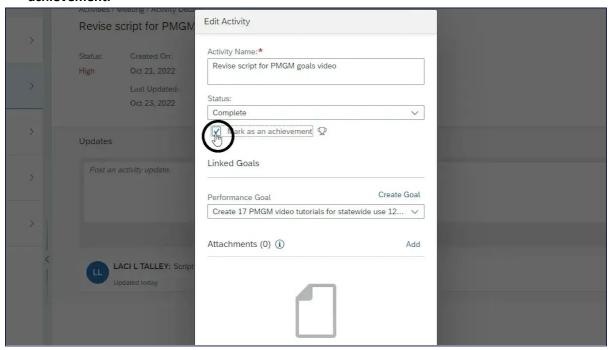


15. You can edit the Activity Name, Status, and Performance Goal.

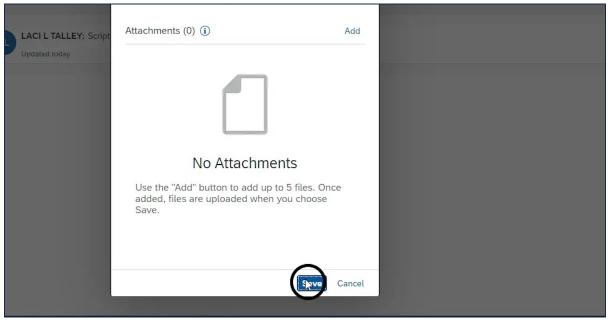




16. If you change the Status to "Complete," you can create an achievement by clicking the box "Mark as an achievement."

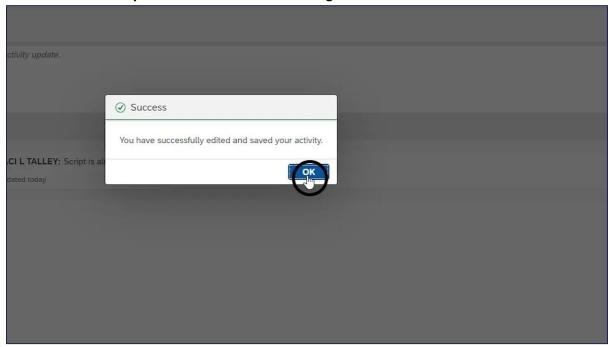


17. Click "Save" to save your activity edits.



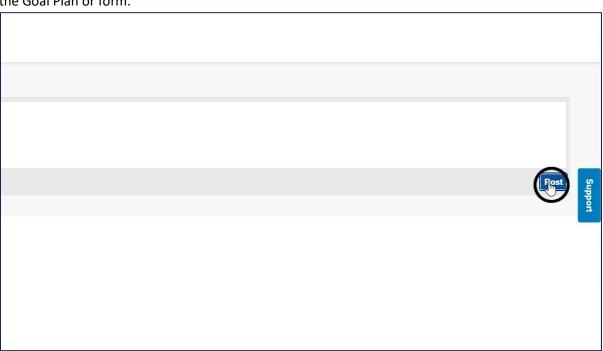


18. Click "OK" when you see the confirmation message.



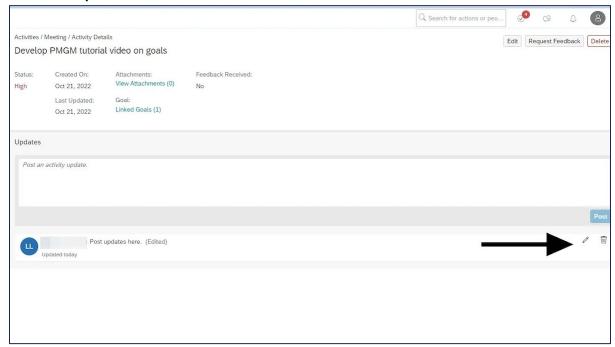
## 19. Type and post any activity updates.

NOTE: These updates remain in the "Activity Details" section. These comments do not appear on the Goal Plan or form.

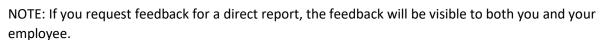


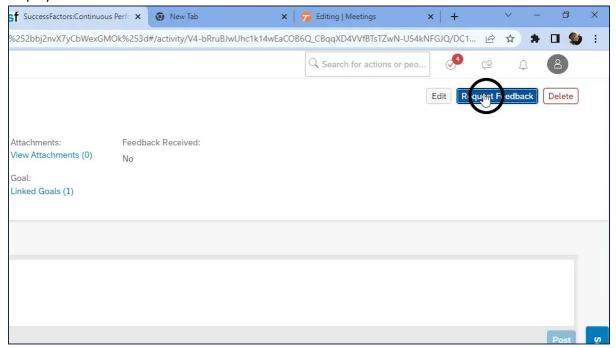


20. Posted updates can be edited or deleted.



21. Click the "Request Feedback," if you would like to request feedback on behalf of your direct report.



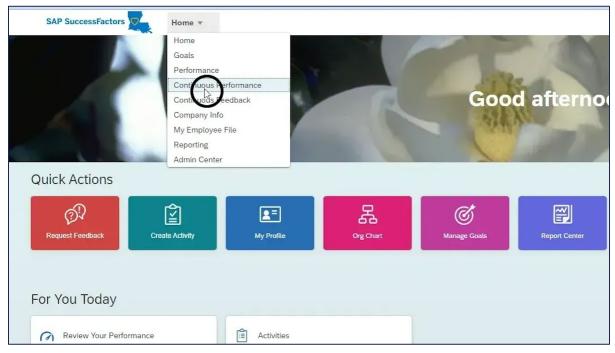




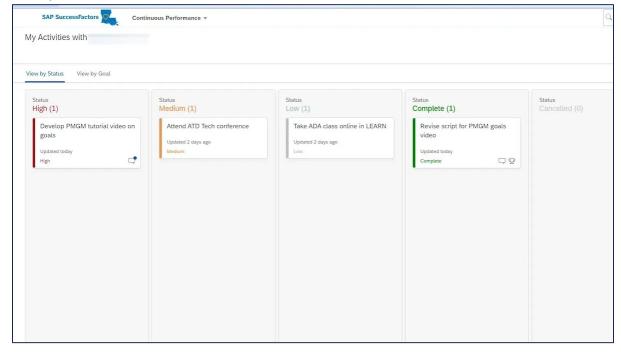


### USING THE MEETING TOOL - EMPLOYEE

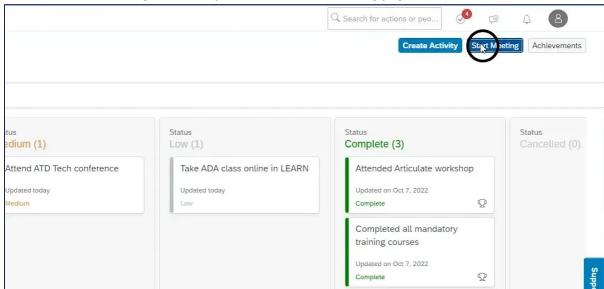
1. Click on "Continuous Performance" in the Home menu.



2. As an employee without direct reports, you are restricted to meeting only with your immediate supervisor.







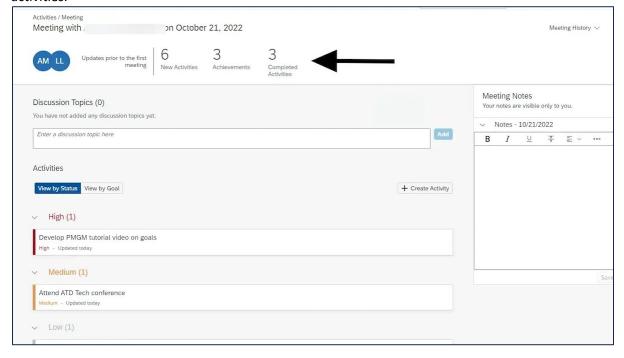
3. Click "Start Meeting" to start open the Activities/Meeting page.

4. This is the Activities/Meeting page. At the top, you can review updates for Activities, Achievements, and Completed Activities.

Attended Adobe workshop

Updated on Oct 7, 2022

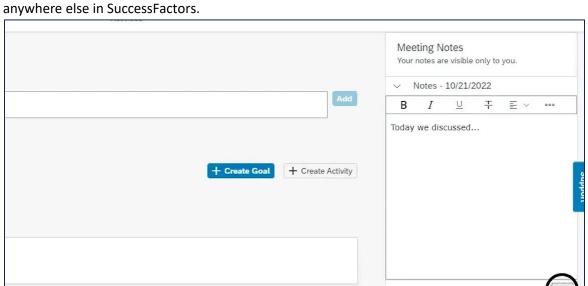
NOTE: You cannot view click on the updates to view them. You can, however, view them under individual activities.





5. Click "Meeting Notes" to open the field to type in your personal meeting notes. Click "Save" to save your notes.

NOTE: These notes are only visible to you. They stay within the meeting page and do not appear anywhere else in SuccessFactors.



6. Click "Save and Finish" when you have completed documenting the meeting.

nents by 11/1/2022 (0)

wide use 12/1/2022 (2)

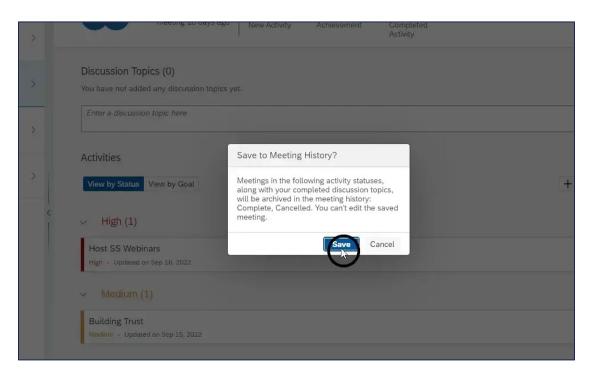




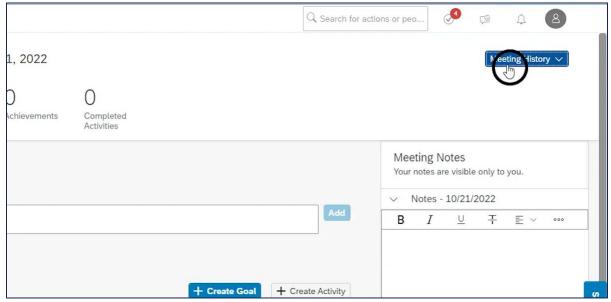
## 7. You must click "Save" to add the meeting notes to the Meeting History.

NOTE: Do not click "Save" unless you are finished documenting. You can't edit the saved meeting. If you click on "Cancel," it will return you to the meeting page.



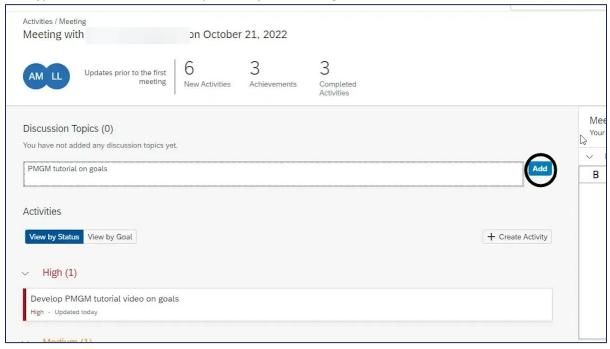


8. Click the "Meeting History" button to review all prior meetings with an individual.



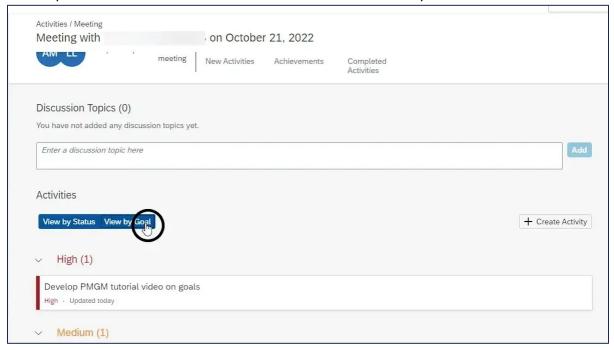


9. Type and add "Discussion Topics" for your meeting.



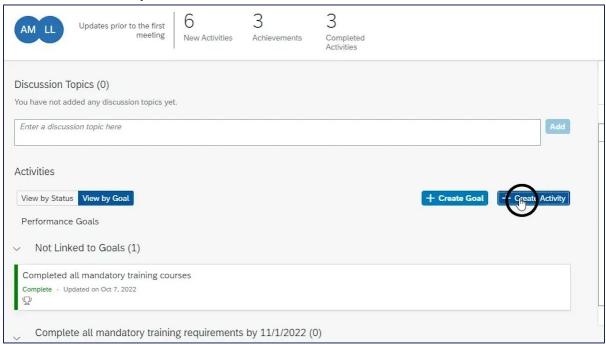
## 10. You can view Activities either by Status or by Goal.

NOTE: By Status is the default view. You will need to click the "View by Goal" button to see that view.

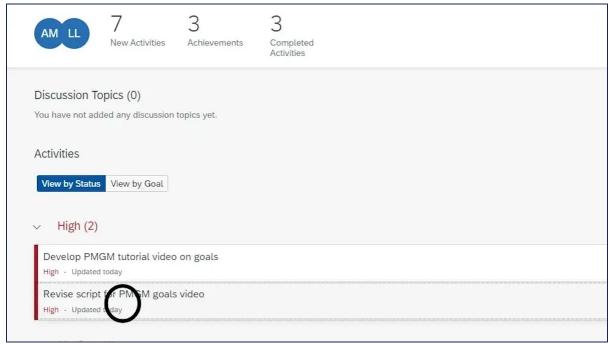




11. From either the Status or the Goal view, you may create an activity by clicking the "Create Activity" button.

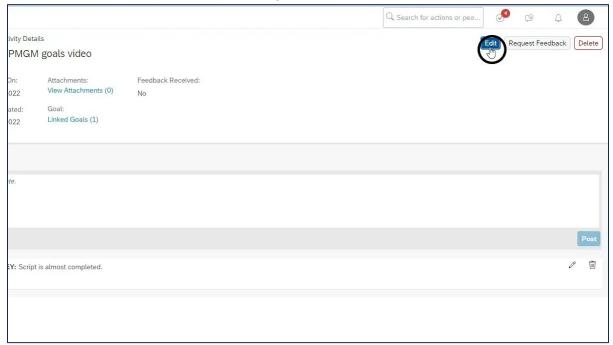


12. Click on an activity to view and to update an activity.

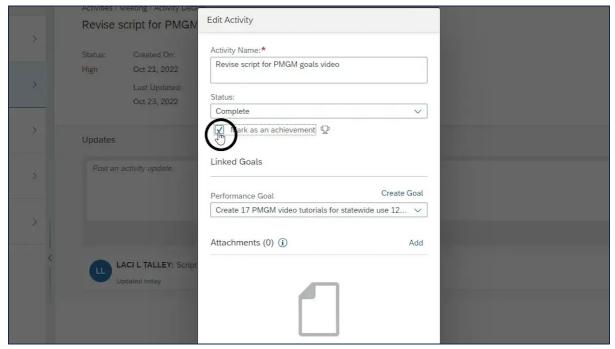




13. Click the "Edit" button to edit the activity information.

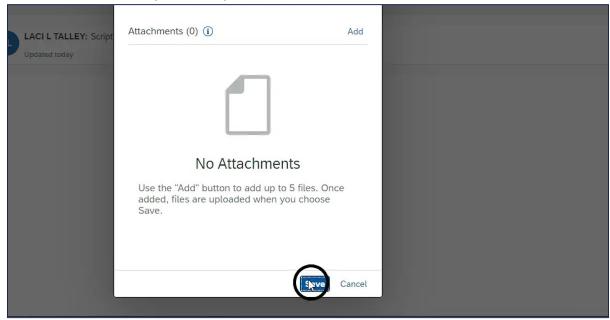


14. If you change the Status to "Complete," you can create an achievement by clicking the box "Mark as an achievement."

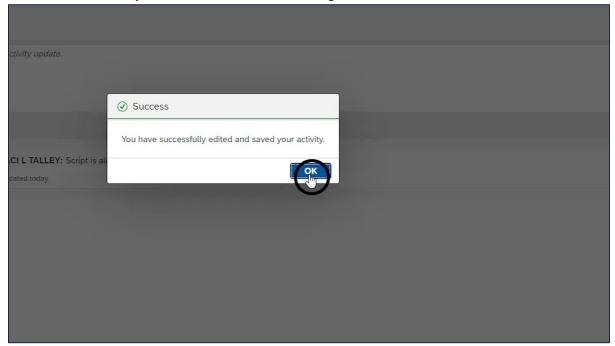




15. Click "Save" to save your activity edits.



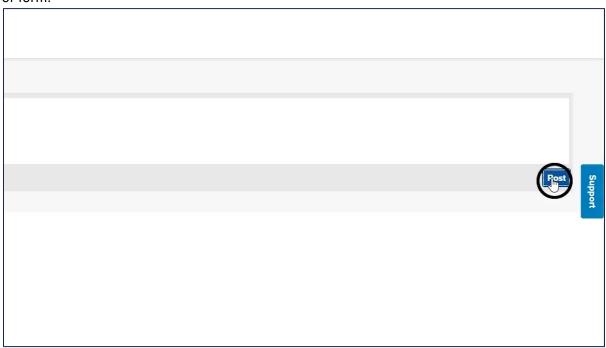
16. Click "OK" when you see the confirmation message.



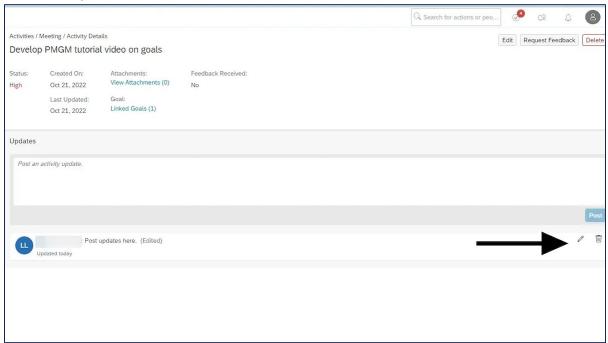


## 17. Type and post any activity updates.

NOTE: These updates remain in the "Activity Details" section. These comments do not appear on the Goal Plan or form.

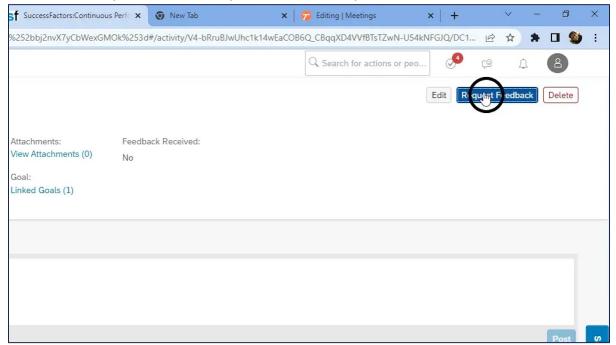


## 18. Posted updates can be edited or deleted.





## 19. Click the "Request Feedback," if you would like to request feedback.



#### USING ACHIEVEMENTS

**WHAT:** Creating achievements is a continuous performance tool available for supervisors and employees to track accomplishments and progress related to established performance goals.



WHEN: Create an achievement when an employee has completed a performance target or goal.

**WHY:** Celebrating employee success has been shown to increase employee engagement, build trust, boost employee confidence, and increase productivity.

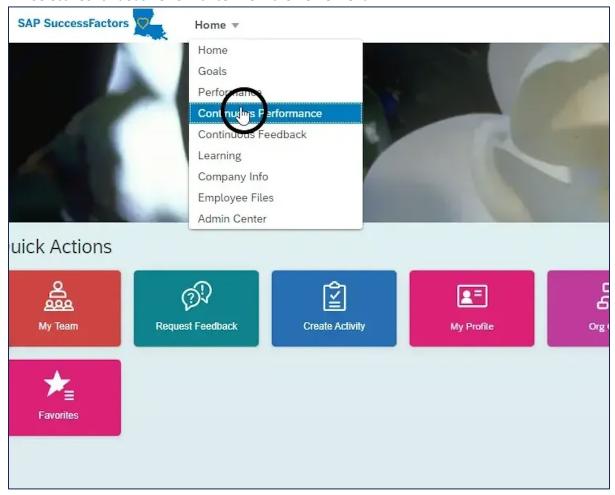
#### **SF NOTES:**

- Achievements, when connected to goals, will display in the CPM form for easier tracking and performance evaluation.
- You can add an achievement for one of your employees or for yourself. Your employees can also add their own achievements.



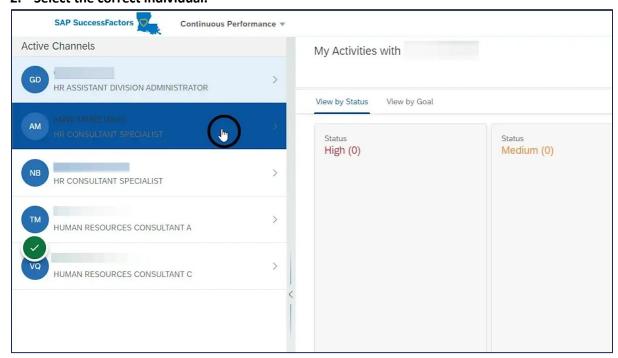
#### ADDING AN ACHIEVEMENT

#### 1. Select "Continuous Performance" from the Home menu.

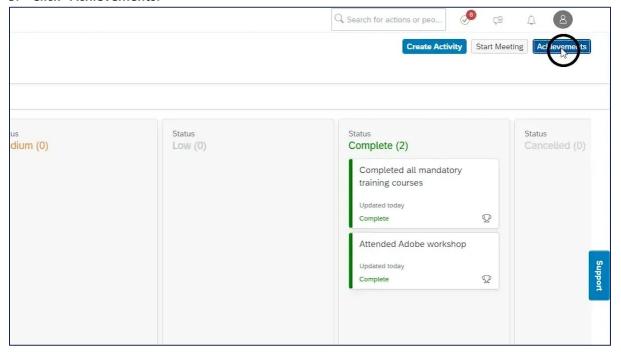




# 2. Select the correct individual.



### 3. Click "Achievements."

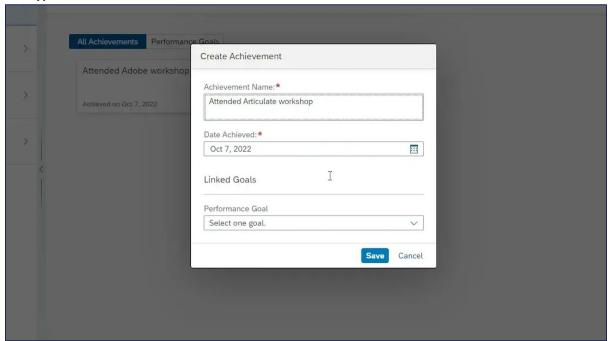




4. Click "Create Achievement."



5. Type in the Achievement Name and select the correct date.





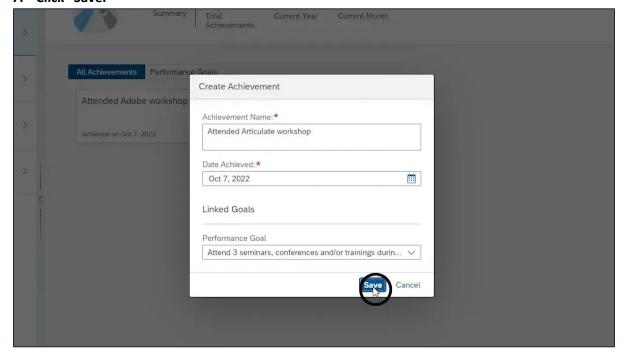
# 6. Use drop down menu to connect Achievement to a goal from the goal plan.

NOTE: Achievements, when connected to goals, will display in the CPM form for easier tracking and performance evaluation

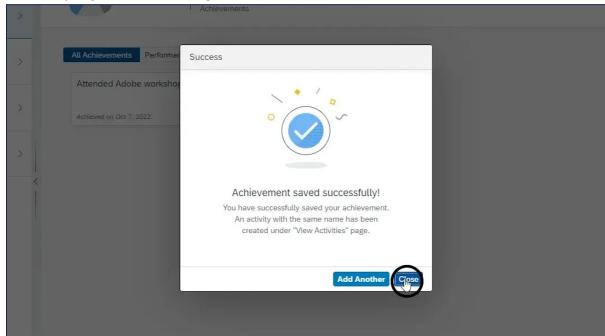


	Create Achievement	
Attended Adobe worksh	ор	
	Achievement Name:*	
Achieved on Oct 7, 2022	Attended Articulate workshop	
	Date Achieved:*	
	Oct 7, 2022	
	Linked Goals	
	Performance Goal	
	Select one goal.	
	Select one goal.	
	Other duties as assigned	
	Conduct a training needs assessment and skills gap an	
	Complete mandatory training compa	s e e
	Attend 3 seminars, conferences a d/o trainings during	

### 7. Click "Save."

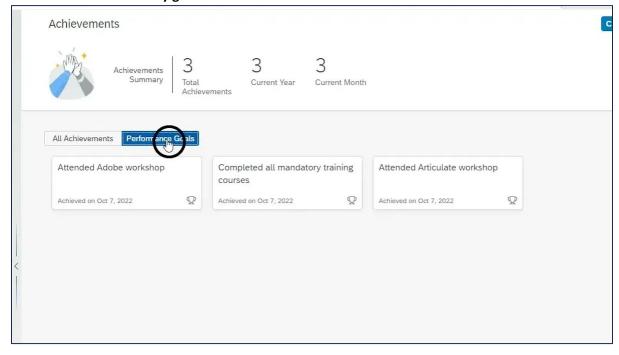






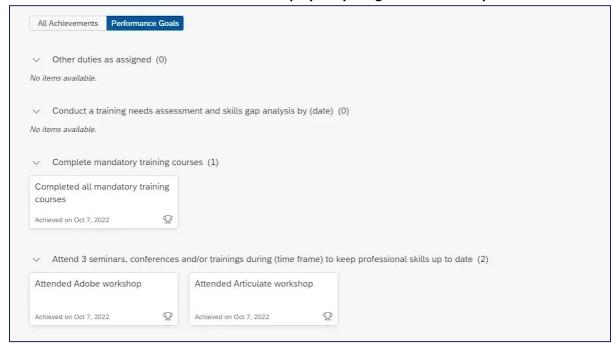
8. After you get the save message, click "Close" to exit or "Add Another" to create another Achievement.

9. After the window closes, you will see the individual's total achievements. Click "Performance Goals" to view achievements by goals.





10. Here the individual's achievements are displayed by the goal to which they were linked.



#### PERFORMANCE IMPROVEMENT TOOL

**WHAT:** The purpose of this form is to establish communication and document areas that require further performance development to reach expectations or achieve stated goals in the performance plan. This form may also reflect an agreement between supervisor and employee on the plan for development and may also be used as supporting documentation to the overall performance evaluation to show the steps taken to enhance performance.

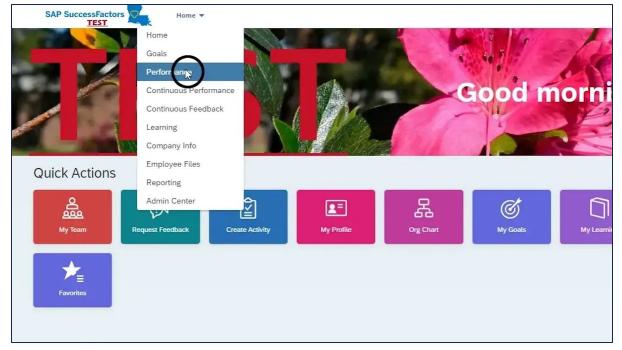
**WHEN:** Use this form when your employee is performing below expectations and needs a structured process to develop and/or improve specific areas of performance.

**WHY:** This form adds structure and consistency to performance improvement. Also, this form helps the supervisor and the employee stay engaged in the and complete the process by requiring interim check ins.

**SF NOTES:** This form must be launched by the Agency Administrator or HR Representative. HR must review the form before the supervisor has a 1:1 discussion with employee.

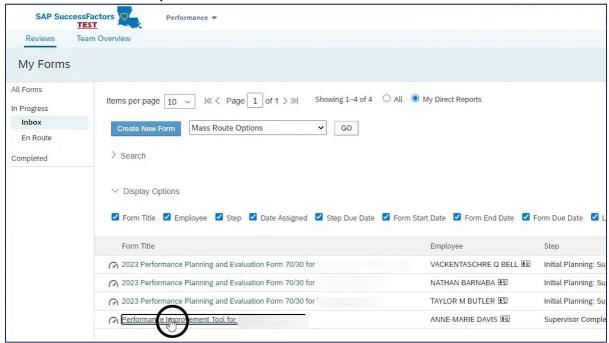
#### COMPLETING PERFORMANCE IMPROVEMENT FORM

1. Once your Agency Administrator has launched the form, it will be available in your inbox. Click on "Performance" from the Home menu.

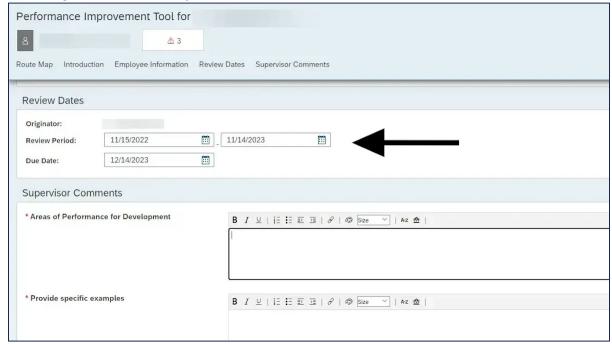




2. Click on the form to open it.



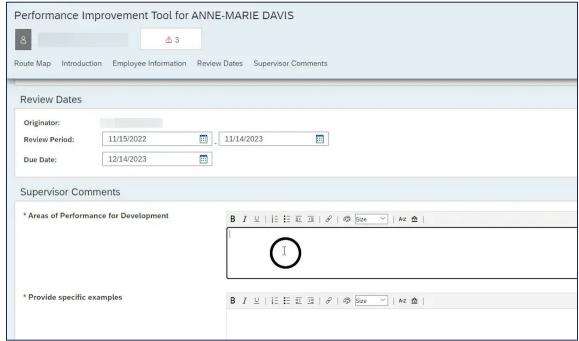
3. Change dates, if necessary.





# 4. Type in the "Areas of Performance for Development."

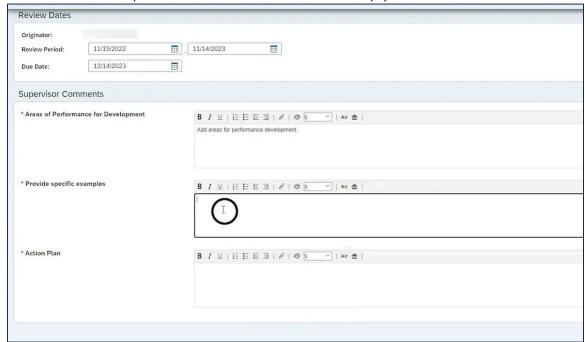
NOTE: This field is required. The form will not route if it is empty.





# 5. "Provide specific examples" by typing in this box.

NOTE: This field is required. The form will not route if it is empty.

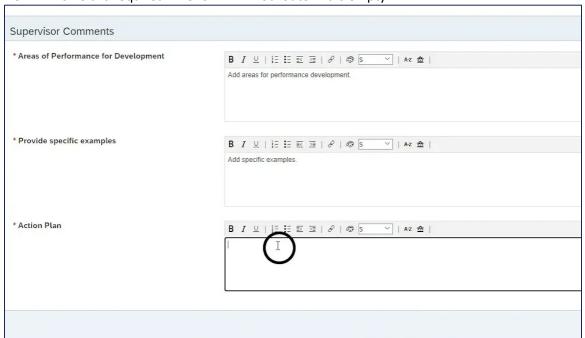






# 6. Add the "Action Plan" created to help employee develop performance in areas listed above.

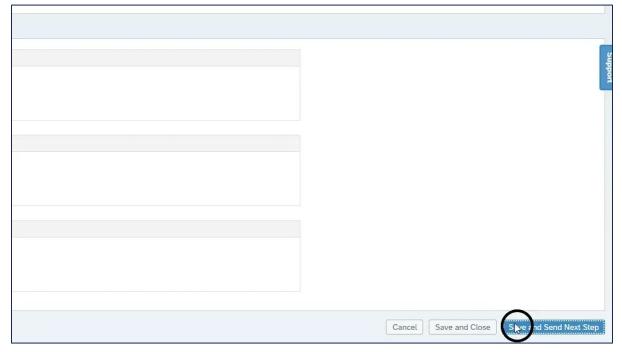
NOTE: This field is required. The form will not route if it is empty.





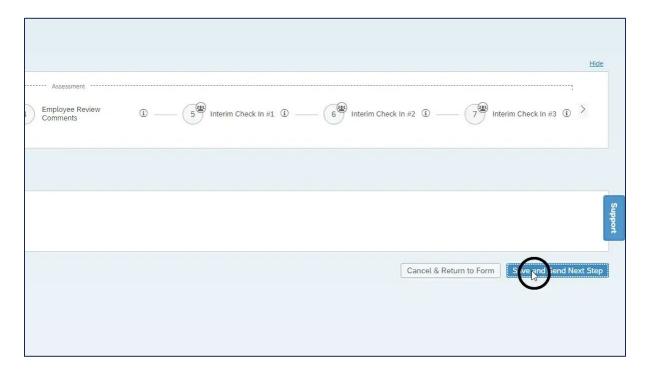
# 7. Click "Save and Send to Next Step."

NOTE: The form will be routed to HR for review.



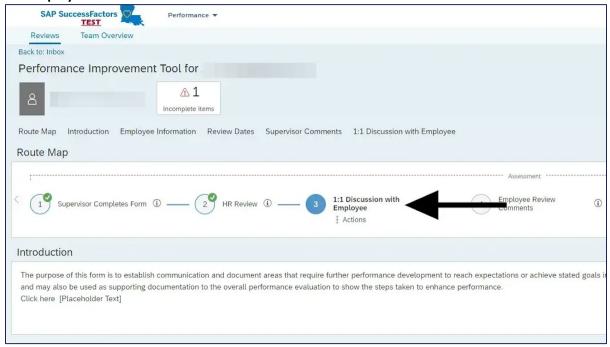
# 8. Confirm your selection.





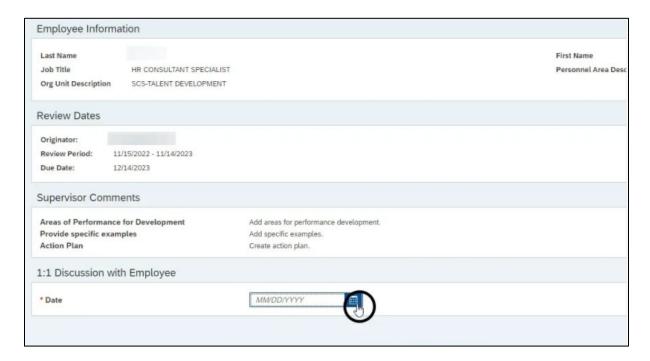
#### **DOCUMENTING INITIAL 1:1 DISCUSSION**

1. After HR reviews and approves the form, you will need to arrange a one-on-one meeting with your employee.



2. After you meet with your employee, document the date of the 1:1 Discussion.



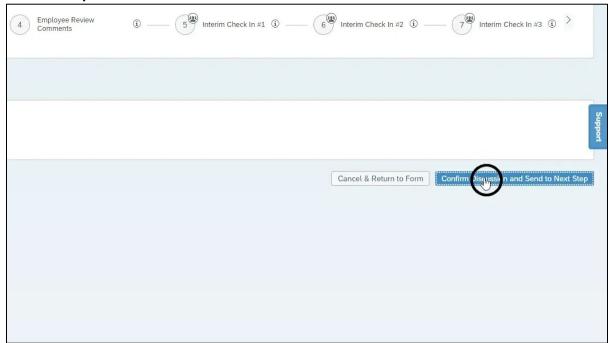


3. Click "Confirm Discussion and Send to Next Step."





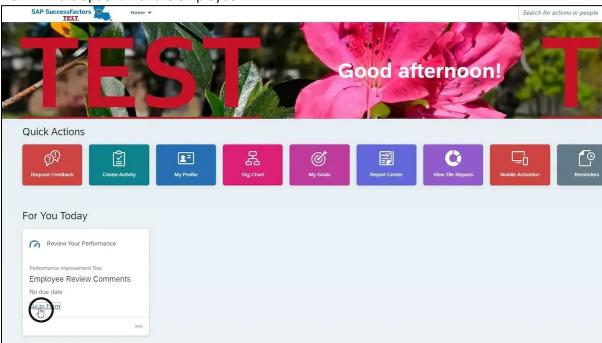
4. Confirm your selection.



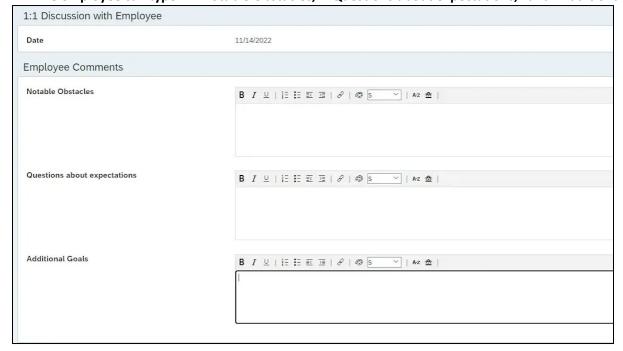
### **INITIAL EMPLOYEE COMMENTS**

1. The employee has an opportunity to comment on the Performance Improvement Tool. First, the employee accesses the form either by the "For You Today" or in their inbox.

NOTE: This is optional for the employee.

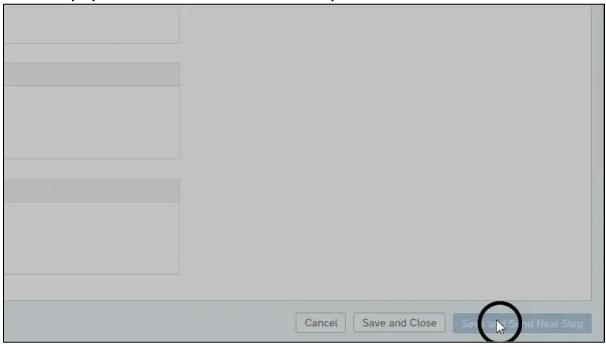


2. The employee can type in "Notable Obstacles," "Questions about expectations," and "Additional Goals."

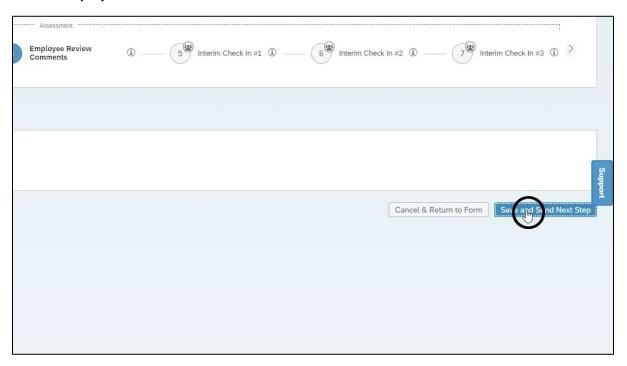




3. The employee must then "Save and Send Next Step."



4. The employee must confirm the selection.





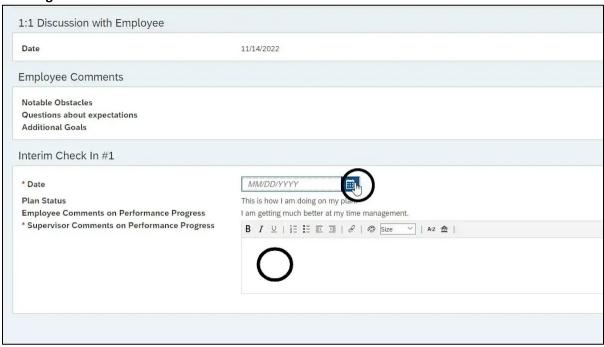
#### **INTERIM DISCUSSIONS**

#### **SF NOTES:**

- This form requires 3 interim check ins.
- You can have the employee comment before or after each interim session. Having the employee comment before you meet will allow you to review their comments and use that to set the agenda for the interim meeting.



1. For all interim discussions, you must document the date and add "Supervisor Comments on Performance Progress."



2. Click "Save and Send Next Step."





# **EMPLOYEE INTERIM DISCUSSION COMMENTS**

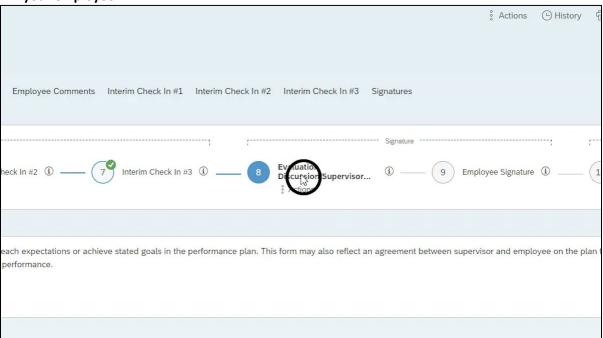
Employees must add comments in the "Plan Status" and "Employee Comments on Performance Progress" fields. Then "Save and Close."



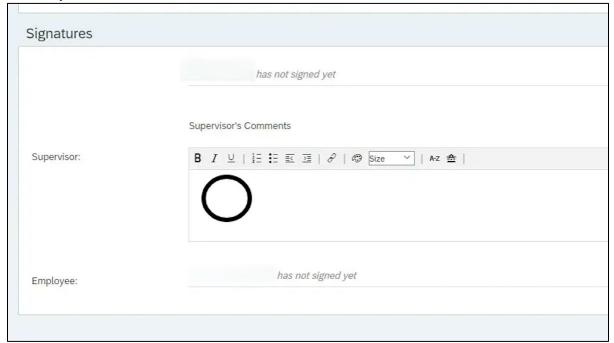
Date	
* Plan Status	B I □   }
	This is how I am doing on my plan.
* Employee Comments on Performance Progress	B I 및   }∃
	I am getting much better at my time management.
Supervisor Comments on Performance Progress	

### FINAL PERFORMANCE IMPROVEMENT EVALUATION DISCUSSION

1. At the end of the performance improvement period, you should conduct and evaluation discussion with your employee.



2. Add your overall comments to the form.





3. Click "Sign" to sign your form. The form is then forwarded to your employee.

MOTE: You cannot type your name here.

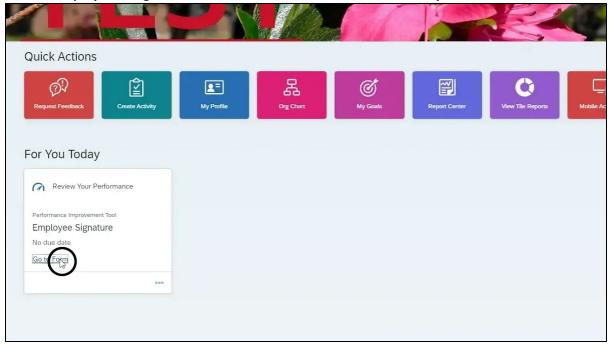
Discussion/Supervisor...

This is also sent to your En Route folder.

Cancel & Return to Form

### EMPLOYEE SIGNATURE ON PERFORMANCE IMPROVEMENT TOOL

1. The employee navigates to the form either from the "For You Today" tile or in their inbox.

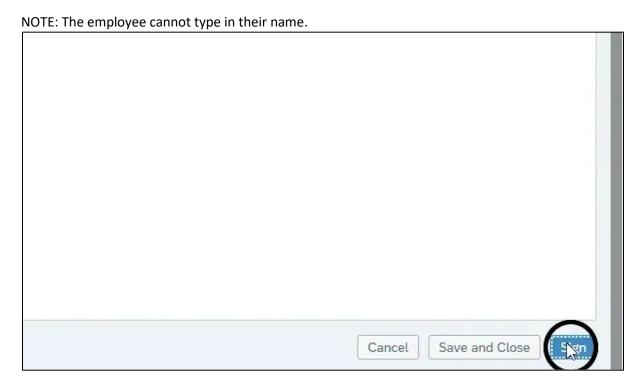




2. The employee may type their comments in this field.

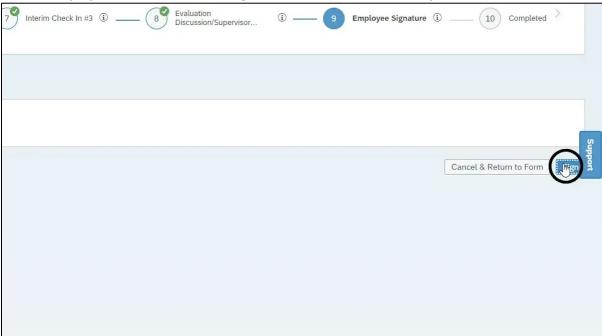


3. The employee signs the form by clicking "Sign" at the bottom.





4. The employee must confirm their signature for the form to be completed.



### CONTINUOUS FEEDBACK

**WHAT:** Employees and supervisors can request feedback on any topic from their management team, peers, or any other employee. Requests can even be made to individuals in different agencies.



**WHEN:** Use this tool when seeking feedback on your or your employee's performance on a work project or task.

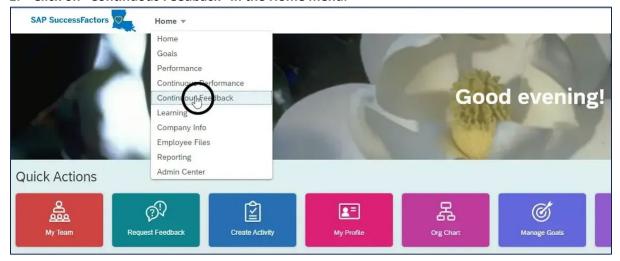
**WHY:** Feedback on job performance is critical in developing job skills, competencies, and professional capabilities. It provides employees and their supervisors detailed insight into what they do well and where there are opportunities for growth and improvement. Feedback is one way to receive insights about ourselves which might otherwise remain unknown.

#### **SF NOTES:**

- Supervisors may request feedback from anyone on behalf of an employee. If a supervisor requests feedback about an employee, both the supervisor and the employee receives the response.
- If an employee requests feedback from another person, the supervisor does not automatically receive that response.
- Requests can be declined by users.
- Feedback can only be deleted if it was requested by the employee.
- Feedback can only be deleted by the Agency Administrator.

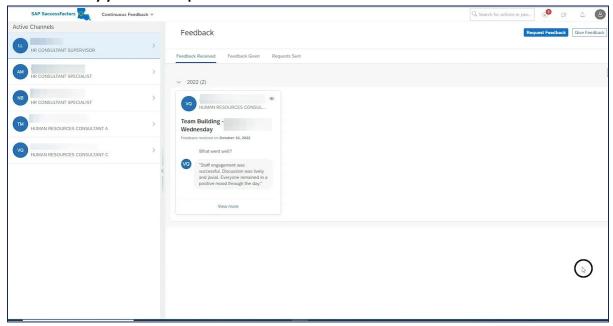
# Navigating Continuous Feedback

#### 1. Click on "Continuous Feedback" in the Home menu.

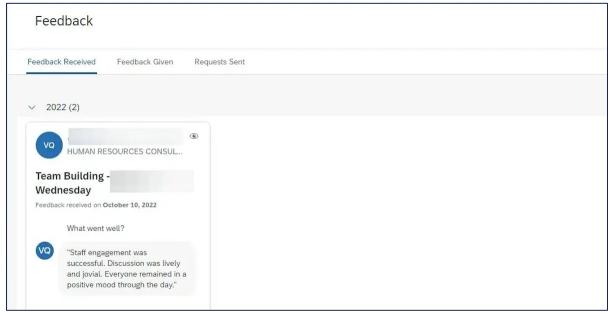




2. This is the default view of your Feedback page. In the column on the left, you are listed at the top, followed by your direct reports.

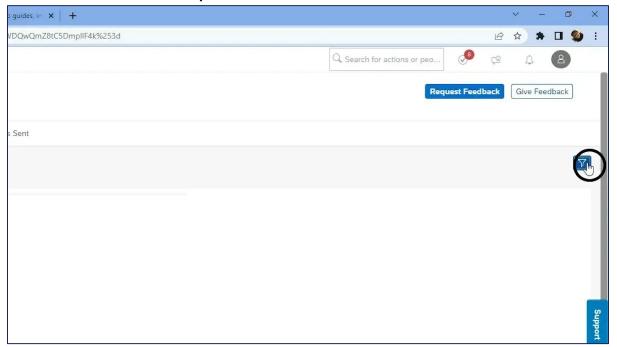


3. The default page shows the feedback you have received.

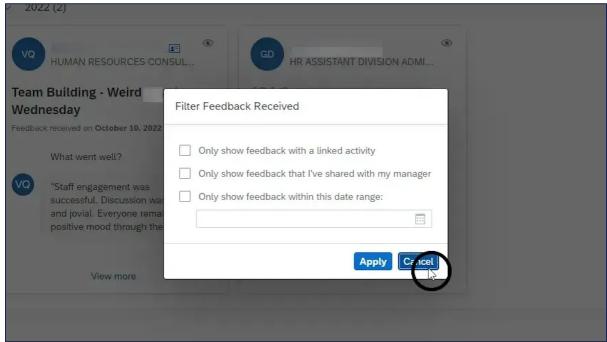




4. Click the Filter icon to filter your feedback.



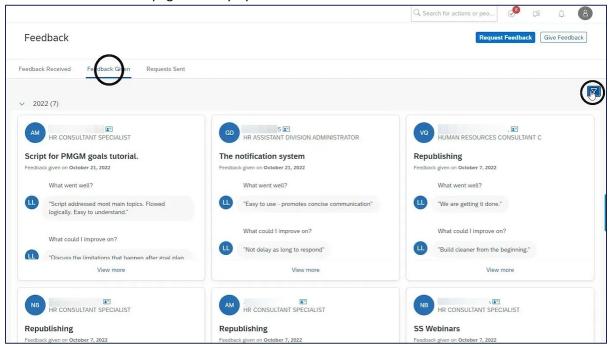
5. Here are the filter options for the Feedback Received page.





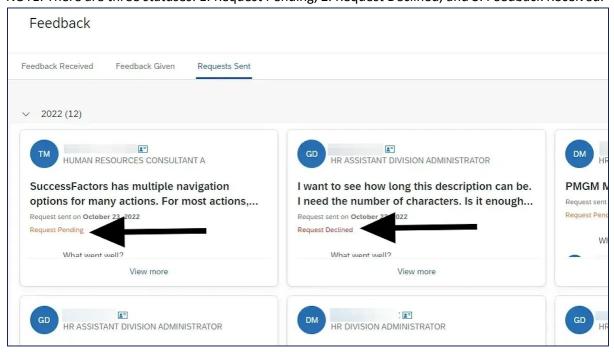
# 6. Click "Feedback Given" to see all feedback you have given to others.

NOTE: You can filter this page but only by dates.



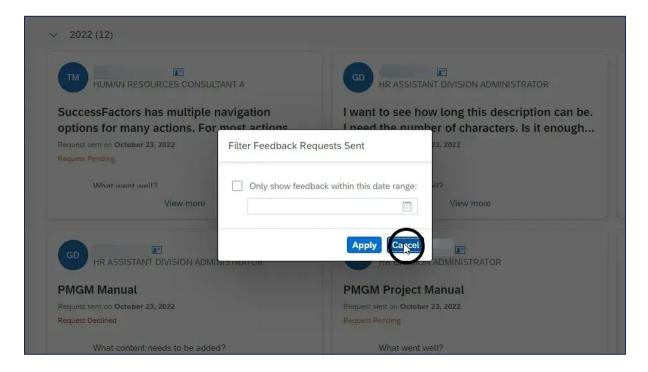
7. Click "Requests Sent" to see the status of your Feedback Requests.

NOTE: There are three statuses: 1. Request Pending, 2. Request Declined, and 3. Feedback Received.

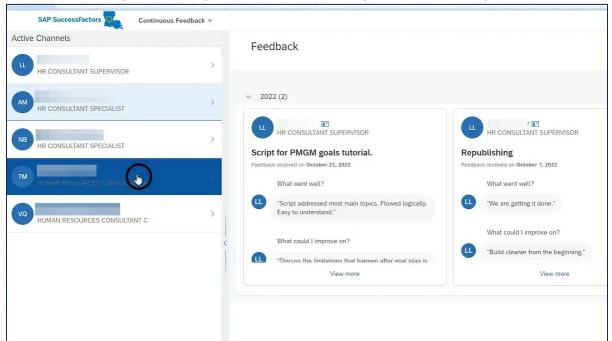


8. Like the "Feedback Given" page, "Requests Sent" can only be filtered by dates.





9. Click on one of your direct reports to see the feedback you have sent or requested for them.



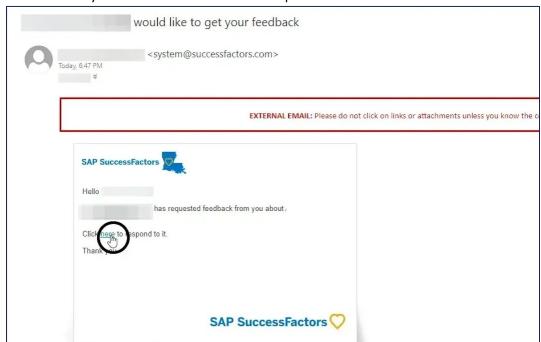


# RESPONDING TO FEEDBACK REQUESTS

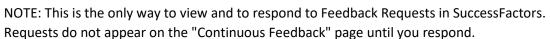
1. When someone requests feedback from you, you will receive an email with the request.

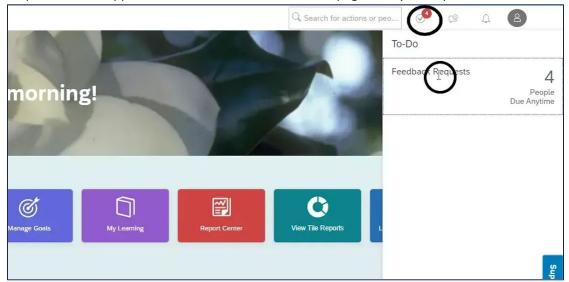


NOTE: You may click the link in the email to respond.



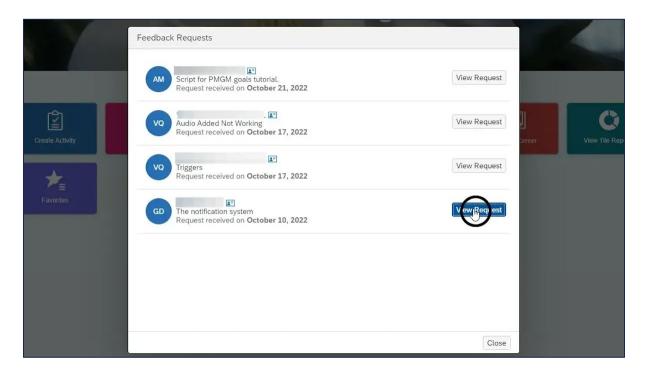
2. Feedback Requests are shown in your To-Do List. Click on the To-Do List icon to open your list. Then, click on "Feedback Requests" to view your requests.





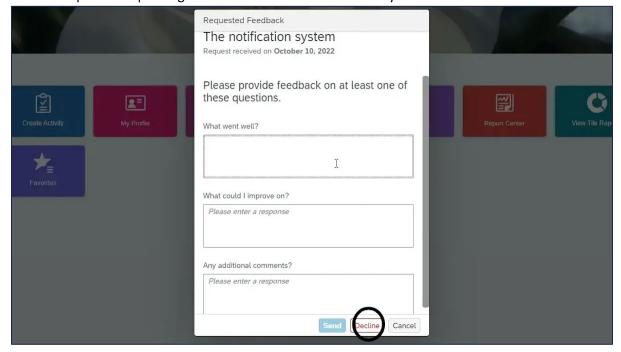
3. Click on "View Request" to open.





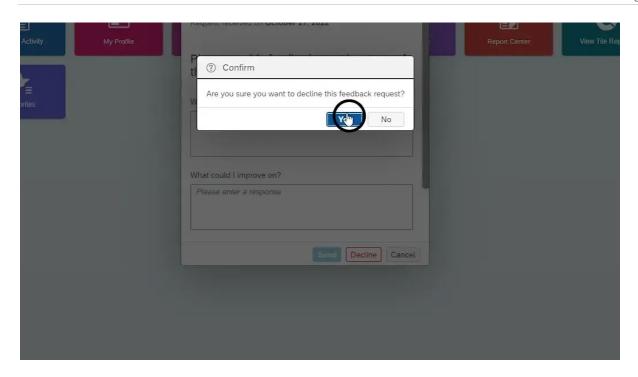
4. Option 1: Click on "Decline," if you do not want to provide feedback.

NOTE: The person requesting the feedback will be notified that you declined.

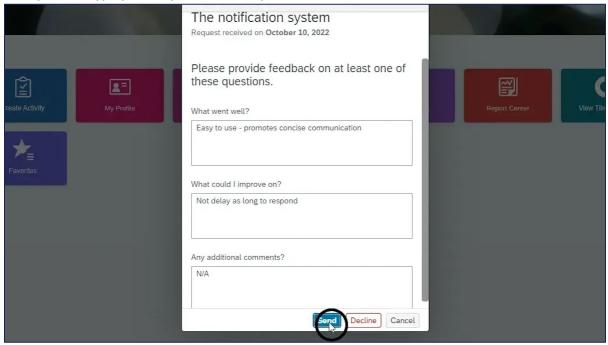


5. If you select decline, you will see a confirmation request. Click "Yes" to decline the request.



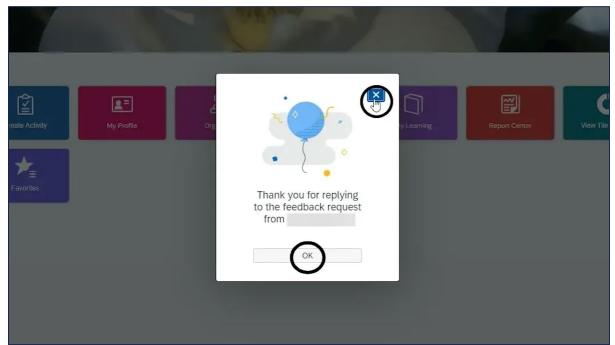


# 6. Option 2: Type your responses to the questions and then click "Send."



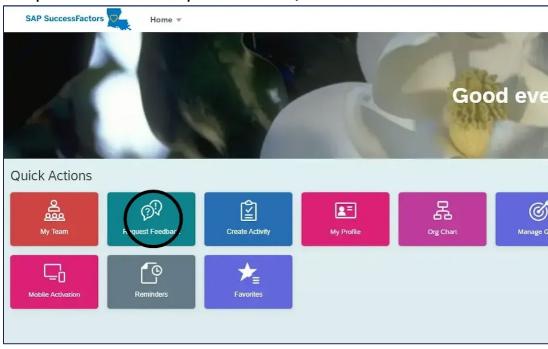


7. Click either "OK" or the "X" button to close this screen.



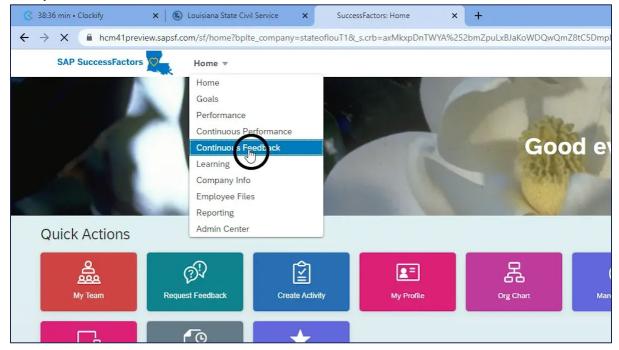
# REQUESTING FEEDBACK

1. Option 1: Click on the "Request Feedback" Quick Actions tile.



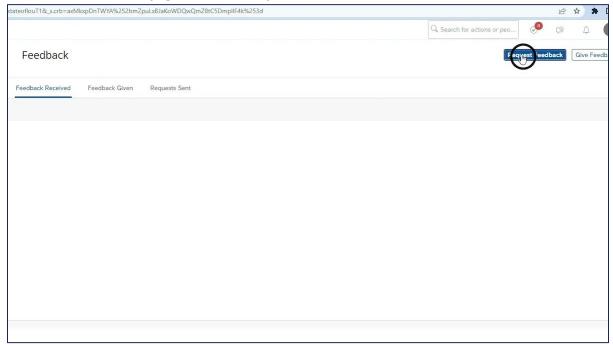


2. Option 2: Click on "Continuous Feedback" in the Home menu.



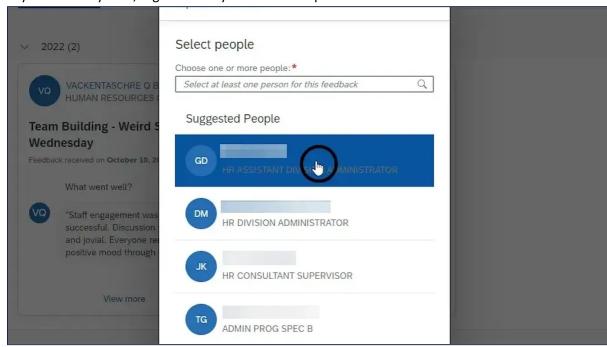


3. From the Feedback page, click the "Request Feedback" button.



4. Select or search for the people from whom you want to request feedback.

NOTE: This field is required. You can select multiple people. You may request feedback from anyone in the system, regardless of your relationship.



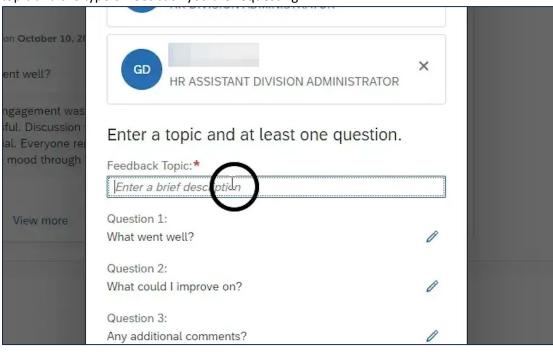




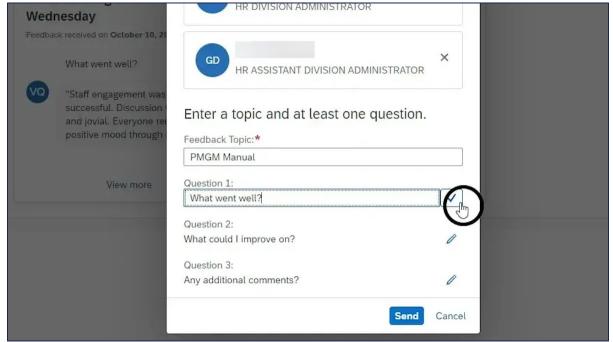
# 5. Enter the Feedback Topic.

NOTE: This field is required. You have a 500-character limit in this field. Be specific about the topic and the type of feedback you are requesting.



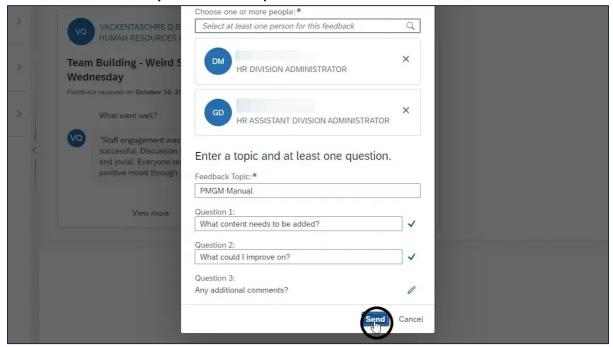


6. Click on the pencil icon to edit the feedback questions, if desired.

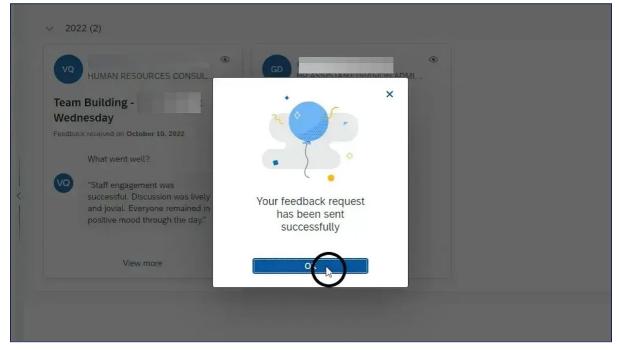




7. Click "Send" to send your feedback request.



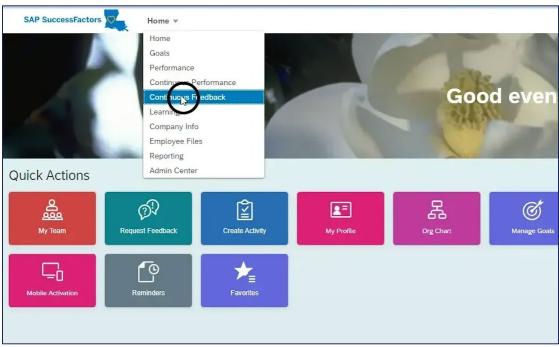
8. Click "OK" on feedback request confirmation.





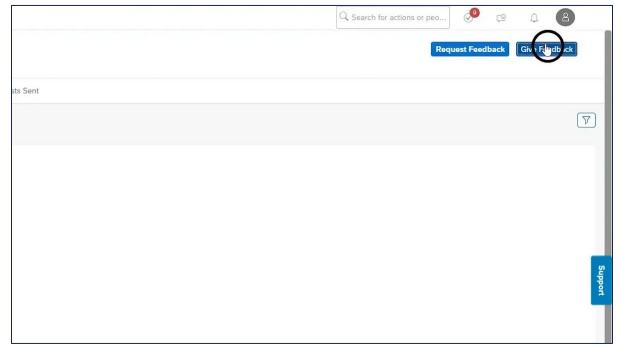
# **GIVING FEEDBACK**

1. Click on "Continuous Feedback" in the Home menu.





2. Click on the "Give Feedback" button.

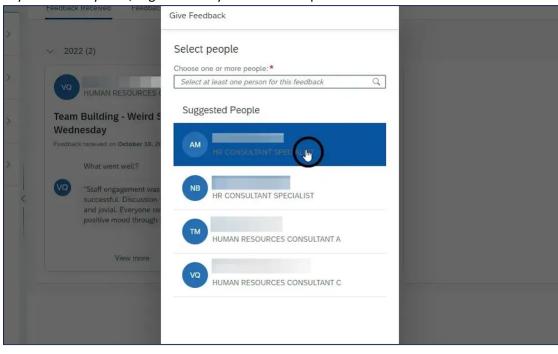




# 3. Select the individuals to whom you want to send feedback.

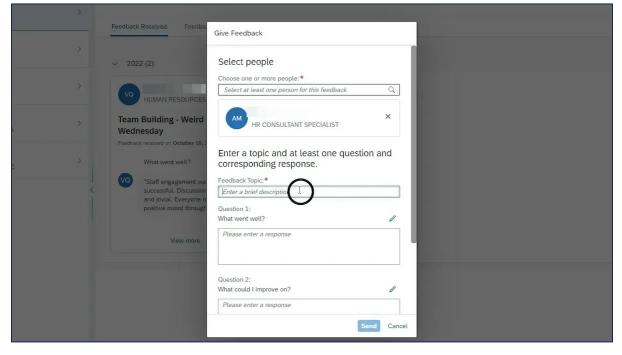
NOTE: This field is required. You can select multiple people. You may send feedback from anyone in the system, regardless of your relationship.





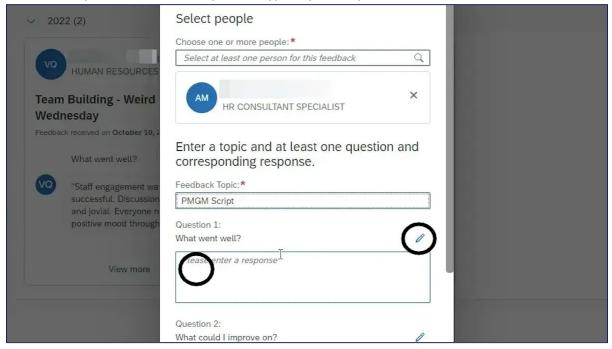
# 4. Enter the Feedback Topic.

NOTE: This field is required. You have a 500-character limit in this field. Be specific about the topic and the type of feedback you are requesting.

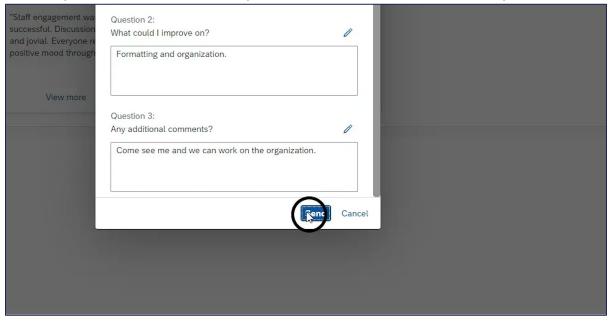




5. Edit the questions, if necessary. Then, type in your responses.

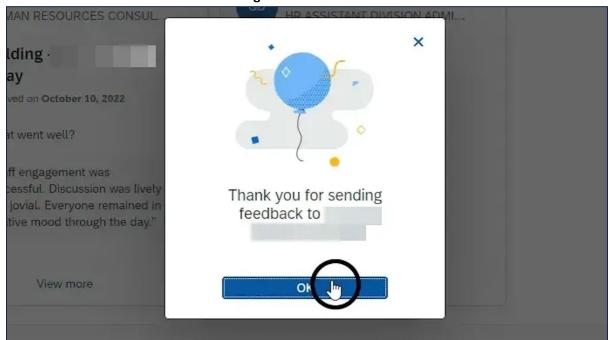


6. After you have answered all of the questions, click the "Send" button to send your feedback.





# 7. Click "OK" in the confirmation message.



# **APPENDIX**

## SCS COMPETENCY MODEL

Below are the names and definitions of the competencies as they appear in SuccessFactors.

### **ACCEPTING DIRECTION**

### Definition:

The ability to accept and follow directions from those higher in the chain of command.

#### Behaviors:

- Follows chain-of-command
- Supports the decisions of leadership
- Complies with requests
- Performs tasks and duties as assigned

### **ACTING DECISIVELY**

## Definition:

The ability to make decisions quickly and effectively.

### Behaviors:

- Moves quickly to make quality decisions and commit to a clear course of action
- Comfortable making decisions based on partial information
- Willing to take calculated risks in order to maintain momentum
- Makes decisions based on consideration of short- and long-term consequences

### **ACTING WITH ETHICS AND INTEGRITY**

## Definition:

The ability to be consistent, honest, and a trustworthy steward of State resources.

- Adheres to the ethical code established by the State of Louisiana
- Fulfills promises made to others
- Uses the State's resources responsibly
- Maintains trust by being authentic and reliable



### **ADAPTING TO CHANGE**

## Definition:

The ability to adjust plans, expectations, and behaviors in response to change.

### Behaviors:

- Adjusts plans in accordance with change initiatives
- Adjusts expectations in accordance with change initiatives
- Adjusts behavior in accordance with change initiative

### **BUILDING AND SUPPORTING TEAMS**

## Definition:

The ability to combine one's actions and efforts with others to work toward achieving a common goal.

### Behaviors:

- Fulfills individual responsibility to the team
- Promotes the best interest of the team
- Actively participates in team meetings and activities
- Recognizes the skills and interests of coworkers to achieve goals
- Shares institutional knowledge, personal knowledge, and/or experience for use by others
- Contributes to the team

### **CHAMPIONING CONTINUOUS IMPROVEMENT**

## Definition:

The ability to systematically drive or promote continuous improvement.

- Uses quality improvement cycles (e.g., Kaizen, Six Sigma, Total Quality Management) to improve systems and processing
- Completes the entire quality improvement cycle before standardizing the improvement plan
- Evaluates performance of systems and processes



### **COMMUNICATING EFFECTIVELY**

## Definition:

The ability to relay information correctly and appropriately to connect people and ideas.

### Behaviors:

- Expresses ideas and information in a clear and concise manner
- Uses correct spelling, grammar, and sentence structure
- Uses appropriate method based on audience and message
- Uses appropriate tone and formality based on the audience and situation
- Non-verbal communication supports the intended message
- Uses active listening skills: eye contact, avoid interruption

#### **DEMONSTRATING ACCOUNTABILITY**

### Definition:

The ability to accept ownership for one's actions, behaviors, performance, and decisions.

#### **Behaviors:**

- Takes ownership for delivering on commitments
- Addresses problems that impact quality
- Assumes responsibility for mistakes
- Applies quality standards and policies of the organization consistently

### **DEMONSTRATING APPRECIATION**

### Definition:

The ability to show gratitude for others' contributions.

- Personally acknowledges the contributions of others
- Recognizes the contribution of others within team, department, or organization
- Commends the success of others



### **DEMONSTRATING BUSINESS ACUMEN**

## Definition:

The ability to understand how the organization operates to achieve its objectives.

#### **Behaviors:**

- Regularly takes opportunities to learn about the organization
- Scans the environment to keep abreast of current developments that may impact the organization
- Takes advantage of opportunities to contribute to the organization's strategic plan
- Applies business knowledge in an attempt to improve the organization's outcomes
- Monitors market trends and opportunities

#### **DEMONSTRATING COURAGE**

## Definition:

The ability to apply moral, disciplined, intellectual, and/or empathetic courage to do something challenging, difficult, or uncomfortable.

#### Behaviors:

- Takes action when injustices occur, human rights are violated or when others are treated unfairly
- Remains steadfast in the face of setbacks and/or failures
- Challenges existing thoughts, beliefs, processes based on new learning, understandings, and insights obtained from experience or education
- Recognizes personal bias to empathize with the experiences and perspectives of others

#### **DEMONSTRATING INNOVATION**

## Definition:

The ability to generate original ideas that create value, improve processes, or provide new products or services.

- Generates original ideas that create value
- Converts ideas from general concepts into actionable plans
- Accepts failure as a natural part of the innovation process
- Exhibits persistence in pursuit of innovation



### **DEMONSTRATING INTIAITIVE**

## Definition:

The ability to assess information and take action independently to help the organization achieve its goals.

### **Behaviors:**

- Assess current information or situation accurately
- Takes action on one's own without being prompted
- Ensures one's actions support the organizational goals

#### **DEMONSTRATING PERSISTANCE**

Definition:

The ability to achieve goals by overcoming adversity.

### Behaviors:

- Sustains production despite challenges
- Takes small steps toward the end goal
- Tries alternate methods when faced with challenges

## **DEMONSTRATING SELF-AWARENESS**

Definition:

The ability to manage one's personality, behavior, skills, and emotions.

#### Behaviors:

- Objectively evaluates one's personality, behavior, skills, and emotions
- Evaluates one's intent versus one's impact
- Works to develop one's self through reflection and self-improvement

### **DEVELOPING PERFORMANCE**

Definition:

The ability to assist others in advancing their skills, knowledge, and performance levels over time.

- Establishes trusting relationships to increase psychological safety
- Shows patience and empathy toward challenges, concerns, and problems faced by others
- Reinforces clear performance expectations
- Provides timely, realistic, and actionable feedback



#### **DEVELOPING PLANS**

## Definition:

The ability to prioritize tasks and competing demands to create accurate plans.

### Behaviors:

- Clearly defines goals and tasks to execute plans
- Estimates time and resources need to accomplish tasks
- Considers obstacles that might impact future plans
- Makes adjustments to plans as needed

### **DISPLAYING EXPERTISE**

### Definition:

The ability to exhibit specialized skills or knowledge gained from experience or training.

#### **Behaviors:**

- Exhibits the specialized skills and knowledge associated with the position
- Effectively applies specialized knowledge and skills to perform work tasks
- Keeps job skills current

### **DISPLAYING PROFESSIONALISM**

### Definition:

The ability to recognize how one's actions impact others' perceptions of both one and one's organization.

#### **Behaviors:**

- Upholds agency image
- Follows agency protocols during internal and external business interactions
- Rebounds or is able to re-establish composure quickly
- Expresses confidence in ability to succeed

### **DRIVING RESULTS**

### Definition:

The ability to identify important goals and work to achieve them.

- Identifies goals
- Prioritizes tasks based on goals.
- Determines key performance indicators
- Evaluates progress based on key performance indicators
- Meets desired goals within specified time frame



### **DRIVING VISION AND PURPOSE**

## Definition:

The ability to consistently communicate a compelling picture of the organization's vision and purpose and link that vision to the daily actions of self or others.

#### **Behaviors:**

- Identifies the strategic goals and directions of the organization, division, group, or individual
- Communicates the organization's strategic goals and directions
- Links the organization's vision and purpose to short- and long-term goals
- Refers to vision and purpose when making business decisions

#### **EXHIBITING SOCIAL AWARENESS**

### Definition:

The ability to identify and adapt one's actions based on the situation and the personality, behavior, and emotions of others.

### **Behaviors:**

- Interprets verbal and nonverbal cues of others to determine emotions accurately
- Identifies the appropriate interpersonal style based on the personality, behavior, and emotions of others
- Identifies the dynamics of an environment or situation

### **FOCUSING ON CUSTOMERS**

## Definition:

The ability to serve the needs of those who support and/or rely on the services provided.

- Conducts a thorough assessment of what the customer wants and needs
- Fosters positive relationships with internal and external customers
- Delivers services and/or products that meet customer expectations
- Responds to customer questions and requests in a timely manner



### **FOLLOWING POLICIES AND PROCEDURES**

## Definition:

The ability to comply with policies and procedures of the organization as well as State Civil Service rules, and all applicable federal and state laws.

#### **Behaviors:**

- Follows policies and procedures of the organization
- Follows all applicable federal and state laws
- Follows all State Civil Services rules
- Identifies conflicts between policies, rules, and laws

#### **FOSTERING ENGAGEMENT**

## Definition:

The ability to encourage others to invest in their work and the organization's success.

### Behaviors:

- Assesses the engagement level of others
- Determines the internal and external motivators of others
- Creates a plan to increase engagement

#### **INFLUENCING OTHERS**

#### Definition:

The ability to have an intentional effect on aligning other's someone's opinions, behavior, and development with organizational goals.

#### **Behaviors:**

- Persuades others to act in alignment with organizational goals
- Presents information and logic in a manner that addresses the audience's interests, concerns, and needs
- Facilitates conversations that positively impact the organization
- Applies appropriate type of power to achieve positive results

#### **LEADING CHANGE**

## Definition:

The ability to initiate, manage, influence, and evaluate change.

- Creates vision for change initiatives
- Determines how others will be impacted by change initiative
- Establish feedback loops
- Monitors the pace and effectiveness of the change process
- Removes barriers that may hinder the change process



### **LEADING EFFECTIVE TEAMS**

### Definition:

The ability to guide and motivate a team to create, plan for, and achieve goals.

#### **Behaviors:**

- Determines the best way to gather and disseminate information
- Collaborates with team members to generate ideas
- Develops a process for decision making
- Develops processes for evaluating personal and team success
- Develops process for confronting constructively

#### **LEARNING ACTIVELY**

### Definition:

The ability to acquire necessary knowledge and skills to improve performance and achieve organizational goals.

#### **Behaviors:**

- Learns whatever is needed to overcome challenges that are unfamiliar and/or unknown
- Locates relevant and credible resources
- Discovers alternate courses of action that improve performance
- Applies new knowledge and/or skills learned to optimize performance

### **LEVERAGING TECHNOLOGY**

### Definition:

The ability to use and improve technology and its related processes to further organizational goals.

- Operates existing technology to perform job tasks
- Adapts quickly to new technology
- Uses technology to streamline existing processes and products
- Uses most appropriate software or information systems to find information



### **MAKING ACCURATE JUDGMENTS**

## Definition:

The ability to form an opinion objectively and decisively based on relevant information and in accordance with established standards.

#### Behaviors:

- Bases decisions on a systematic evaluation of relevant facts, information, and established standards
- Avoids making assumptions or rushing to judgment based on personal bias
- Provides clear rationale for decisions or recommendations
- Considers opposite or multiple points-ofview

#### **MANAGING AMBIGUITY**

### Definition:

The ability to perform as expected with partial information and/or in uncertain circumstances.

#### **Behaviors:**

- Remains productive even then situations or information are unclear
- Makes decisions without having the total picture
- Reduces ambiguity by asking questions, seeking information and making connections

#### **MANAGING BUDGETS**

### Definition:

The ability to be a good steward of state resources by effectively managing allocated funds.

- Establishes an accurate budget based on allocated funds
- Assigns funds appropriately to meet agency needs
- Project costs throughout the year based on budgeted allocations
- Monitor projected and actual costs throughout the budget year
- Adjust projections as new information becomes available
- Reallocate funds to account for shortfalls and overages



### **MANAGING CONFLICT**

## Definition:

The ability to recognize and navigate disagreements in a rational, unbiased, and productive way.

#### Behaviors:

- Addresses conflicts so they do not escalate
- Seeks information to understand the different conflict management styles
- Helps people find common goals and interests

### **MANAGING FROM A DISTANCE**

## Definition:

The ability to manage others in telework status and/or across multiple locations.

### Behaviors:

- Establishes clear performance expectations
- Implements processes to maintain communication
- Implements processes to maintain collaboration
- Uses technology to evaluate productivity levels

### **MANAGING MEETINGS**

### Definition:

The ability to conduct a meeting and manage others to accomplish the results needed in the allotted amount of time.

#### Behaviors:

- Develops an agenda to define meeting objectives
- Keeps meetings timely and focused on the agenda
- Actively involves all meeting participants in the discussion
- Ends meetings with clearly defined outcomes and action steps

### **MANAGING PERFORMANCE**

## Definition:

The ability to direct and to evaluate the work of employees.

- Establishes work and behavior expectations
- Holds people accountable for progress on work goals
- Evaluates the work of others
- Recognizes people who achieve results and deliver on performance expectations



### **MANAGING PROJECTS**

## Definition:

The ability to initiate, plan, execute, manage, and close-out all project goals within the established timeline.

#### Behaviors:

- Communicates project goals, timelines, and statuses
- Assigns individual tasks with clear deadlines
- Identifies project interdependencies and potential resource constraints
- Monitors overall project progress to ensure timely completion of goals
- Close-out project by transferring deliverables

#### MANAGING RESOURCES

## Definition:

The ability to ensure resources such as time, money, and people are utilized appropriately to result in maximum business value.

#### Behaviors:

- Manage allocated resources
- Optimizes resources based on business need
- Monitors resources using accurate tracking methods

#### **MANAGING RISKS**

### Definition:

The ability to identify, assess, and control risks and opportunities to fulfill an organization's mission.

### **Behaviors:**

- Identifies potential risks
- Analyzes potential risks
- Evaluates potential outcomes
- Create risk mitigation plans

### **MANAGING STAKEHOLDERS**

## Definition:

The ability to identify and to respond to the sometimes competing perspectives, agendas, and expectations of different parties.

- Identifies all relevant stakeholders
- Balances the interests and needs of all stakeholders
- Communicates with multiple points of contact

#### **MANAGING SYSTEMS**

## Definition:

The ability to predict and manage the effects of actions on interrelated or interacting components of a team, department, or organization.

#### **Behaviors:**

- Analyzes the patterns and connections between components of the systems
- Examines the impact of internal and external forces on the system
- Considers long-term consequences and implications associated with actions or events
- Manages the interacting processes, procedures, or resources relative to one's position

#### MANAGING THE EMPLOYEE LIFECYCLE

### Definition:

The ability to manage the recruitment, hiring, onboarding, performance, development, retention, and succession of employees.

#### **Behaviors:**

- Implements varied competency-based recruitment strategies appropriately
- Implements competency-based, structured interviews to reduce bias
- Uses competency-based onboarding strategies
- Engages in collaborative, competencybased conversations to establish performance goals
- Encourages employees to become more self-directed and self-determined
- Creates succession plan to ensure continuity and quality of services

#### **MANAGING TIME**

## Definition:

The ability to control one's usage of time intentionally to increase effectiveness, efficiency, or productivity.

- Accurately estimates time required to complete tasks
- Prioritizes daily tasks to increase productivity
- Tracks progress to meet deadlines
- Reduces distractions and obstacles



### **NAVIGATING ORGANIZATIONS**

## Definition:

The ability to identify what an organization values and how decisions are made to accomplish strategic goals.

#### **Behaviors:**

- Identifies appropriate political, social, and economic advocates
- Explains how decisions are made and work gets done through formal and informal organizational structures
- Gains buy-in from critical stakeholders by leveraging networks of advocates

### **NEGOTIATING AGREEMENTS**

### Definition:

The ability to reach a consensus when parties may have conflicting interests or perspectives.

#### **Behaviors:**

- Reaches consensus to clarify overall goal
- Use active listening when discussing ideas and differences
- Identify areas of compromise

### **NETWORKING**

## Definition:

The ability to intentionally develop or maintain with internal partners, external partners, and professional contacts.

## **Behaviors:**

- Remains open to meeting new people
- Acts as a resource for others by offering assistance or sharing expertise
- Establish rapport with contacts by using open-ended questions and active listening techniques

### **PURSUING PROFESSIONAL DEVELOPMENT**

## Definition:

A personal commitment to take advantage of opportunities to increase one's professional knowledge, skills, and abilities.

- Identifies formal and informal opportunities for growth
- Transfers new knowledge to the job as opportunities arise
- Seeks feedback from others on ways to increase current performance



### **SOLVING PROBLEMS**

### Definition:

The ability to discover solutions to problems.

#### Behaviors:

- Identifies a problem
- Seeks multiple perspectives to determine the complexity of a problem
- Determines the root cause of a problem
- Brainstorms potential solutions
- Implements solutions for desired results

#### **TESTING AND TROUBLESHOOTING**

## Definition:

The ability to perform routine maintenance and inspections and resolve operating malfunctions to ensure machines and tools are functioning as expected.

#### **Behaviors:**

- Familiarizes oneself with the nature in which machinery and tools are supposed to operate
- Performs routine maintenance and inspections
- Identifies when machinery or tools are not functioning as expected
- Determines the cause of the equipment malfunction
- Implements the correct solution to ensure machinery or tools are functioning as expected

#### THINKING CREATIVELY

### Definition:

The ability to generate ideas, manipulate ideas, and make unconventional connections to develop original approaches.

- Brainstorms a large number of ideas
- Consciously shifts perspectives to find multiple possibilities
- Produces ideas that serve a purpose and have value



### THINKING CRITICALLY

## Definition:

The ability to objectively question, analyze, interpret, and evaluate information to form a conclusion.

#### **Behaviors:**

- Identifies the problem or question to clarify the purpose and context
- Evaluates relevant and reliable evidence: data, opinions, and arguments
- Identifies potential bias or logical flaws in interpretations, viewpoints, or perspectives
- Forms conclusions based on logic and factual evidence

#### THINKING STRATEGICALLY

## Definition:

The ability to generate insights and identify opportunities for future growth of the organization.

#### **Behaviors:**

- Identifies opportunities for change and growth using a variety of tactics
- Incorporates information from multiple reliable sources to develop ideas
- Challenges one's perspective and opinions through discussion, research, and selfreflection
- Identifies present implications of potential strategic decisions to adjust ideas accordingly
- Acknowledges how one's motives and bias affect proposed strategic decisions

## **TRAINING OTHERS**

### Definition:

The ability to facilitate the acquisition of workrelated knowledge and skills in an effort to improve employee performance.

- Explains information in a way that is easy for others to understand
- Models appropriate behaviors, skills, and techniques
- Utilizes a variety of training methods to appeal to different learning styles
- Readily responds to questions and requests for assistance from others



### **USING DATA**

### Definition:

The ability to use relevant and valid data to inform a recommendation for action.

#### Behaviors:

- Evaluates data sources to ensure relevancy and validity with situation and/or task
- Accurately enters data into the appropriate information systems
- Organizes data
- Analyzes data using various relevant techniques
- Draws accurate inferences based on data analysis
- Presents recommendations for action based on the results of the data analysis

### **VALUING DIVERSITY**

## Definition:

The ability to develop an awareness of DEIBA challenges and craft personal plans that contribute to improving organizational cultures and environments.

## Behaviors:

- Demonstrates awareness of challenges faced by individuals who are underrepresented
- Works to create a diversity, equity, inclusion, belonging, and accessibility environment for all
- Identifies ways one can personally plan to advance diversity, equity, inclusion, belonging, and accessibility

## **WORKING SAFELY**

### Definition:

The ability to maintain safety by following rules and procedures.

- Adheres to safety standards and protocols
- Maintains current certifications and required trainings
- Conducts routine inspections in the workplace to identify any activity, piece of equipment, or material that could be considered unsafe
- Reports unsafe working environments



## **WORKING WITH FINANCIAL INFORMATION**

## Definition:

The ability to use financial data to guide, drive, and convey the financial standing and/or outlook of an organization.

- Understands how financial information is used to guide business decisions
- Applies knowledge of laws/statutes, rules, and policies to ensure financial compliance is achieved
- Ensures transparency by preparing accurate financial statements for stakeholders



## **DOCUMENTATION BEST PRACTICES**

Employment law professionals use a phrase to show just how important good documentation is to supervisors and managers: "If you didn't write it down, it didn't happen!"

Here are some tips to help you document employee performance:

- 1. Use objective language. Objective language doesn't mention emotions. It does not use opinions. Objective language uses only facts.
- 2. When you document, record what you observe using your five senses. What exactly did you see? What exactly did you hear? In some cases, taste, touch, and smell may be relevant.
- 3. Write down direct quotes. Don't document others' words as your own.
- 4. Don't draw conclusions in your documentation. Let the judge or referee draw the conclusions from your documentation.
- 5. Make sure to get all the facts, and stick to the facts. How do you know if you got all the important facts? Make sure you answer Who? What? Where? When? How? and Why? If you have answers to all of these questions, you've got complete documentation.
- 6. Make sure your answers are as specific and detailed as possible.
- 7. Be consistent. Courts may be suspicious when supervisors have documentation, especially thorough documentation on only one or two of the employees he or she supervises. In this case, it looks like the supervisor is out to get the employees with the documentation.
- 8. Keep documentation on all of your employees, not just those who do superlative work or have discipline problems.
- 9. Be balanced. Documentation should not be limited to negative events. Be sure to document the extraordinary and positive accomplishments of your employees, too.
- 10. Be timely. Prepare your documentation right after the incident occurs, not later. You won't remember the details of what happened even a few days later. What's worse, courts sometimes discount documentation created long after the event.
- 11. Quality is more important than quantity! If you answered the who, what, when, where, why and how in two or three sentences, that's all that may be needed. In fact, two or three sentences that cover the facts are much better than pages of subjective and non-factual documentation.

